# National Credit Union Administration



# Operating Fund

Financial Highlights March 31, 2014

May Ann Woodson

Mary Ann Woodson Chief Financial Officer

### FINANCIAL HIGHLIGHTS AS OF MARCH 31, 2014

#### **Balance Sheets**

Cash and cash equivalents had a month-end balance of approximately \$14.6 million. Its balance decreased \$7.9 million in the month primarily for the payment of operating expenses. The cash position is considered to be sufficient to cover current and future obligations of the Fund.

Accounts receivable had a month-end balance of approximately \$98 million. The balance increased \$85 million in the month primarily due to annual operating fees billed to credit unions.

Accounts payable had a month-end balance of approximately \$80 million. The balance increased \$76 million in the month primarily due to unrealized portion of annual operating fees billed to credit unions.

### Statements of Revenues, Expenses, and Changes in Fund Balance

Net loss for the month was \$64,000 and net income year to date was \$1,739,000. Interest income on overnight investments has averaged 0.05% year-to-date, versus 0.10% during the same period last year.

#### **Statements of Cash Flow**

The cash position decreased \$7.9 million since last month. Operating activities generated the major portion of the net change in cash. Also, \$341,000 was invested in new capital assets and \$112,000 in cash was used to reduce or repay the NCUSIF note payable long-term liability, which has a balance of \$12.7 million on the balance sheet.

### **Budget (Year-to-Date)**

Agency spending was under the year-to-date budget by \$6.4 million or 9.7 percent, compared to being under the year-to-date budget by approximately \$9.0 million or 14.6 percent during the same period last year. Of the total variance, employee pay and benefits was under budget by \$1.2 million or 2.5%, travel was under budget by \$2.7 million or 37.3%, and the remaining expense categories combined were under budget by \$2.6 million or 22.8%.

The average annualized travel spend per FTE was \$14,565 this year, which is \$654 less than last year.

#### **Vacancies**

The Agency had 33 vacancies as of this month -- up 4 from the prior month. Of the 33 vacancies, 10 were in the central office and 23 were in the regions and AMAC. The 33 vacancies represent 2.6% percent of total authorized staff of 1,262.50.

BALANCE SHEETS AS OF MARCH 31, 2014 AND MARCH 31, 2013 (Dollars in thousands)

	3/31/2014	2/28/2014	3/31/2013		
ASSETS					
CASH AND CASH EQUIVALENTS	\$ 14,592	\$ 22,479	\$ 13,049		
DUE FROM NATIONAL CREDIT UNION SHARE INSURANCE FUND	20	19	53		
EMPLOYEE ADVANCES	59	31	37		
OTHER ACCOUNTS RECEIVABLE, Net	98,163	13,560	92,035		
PREPAID EXPENSES AND OTHER ASSETS	1,406	1,698	989		
ASSETS HELD FOR SALE	-	-	271		
FIXED ASSETS — Net of accumulated depreciation of \$29,835 as of March 31, 2014	29,855	29,752	30,918		
INTANGIBLE ASSETS — Net of accumulated amortization of \$13,857 as of March 31, 2014	3,446	3,682	4,663		
TOTAL	\$ 147,541	\$ 71,221	\$ 142,015		
LIABILITIES AND FUND BALANCE					
LIABILITIES: Accounts payable Obligations under capital leases Accrued wages and benefits Accrued annual leave Accrued employee travel Note payable to National Credit Union Share Insurance Fund	\$ 79,528 59 6,428 14,571 - 12,739	\$ 3,788 59 5,672 14,571 - 12,851	\$ 72,465 78 5,247 13,832 - 14,080		
Total Liabilities	113,325	36,941	105,702		
COMMITMENTS AND CONTINGENCIES					
FUND BALANCE	34,216	34,280	36,313		
TOTAL	\$ 147,541	\$ 71,221	\$ 142,015		

# STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE FOR THE PERIODS ENDED MARCH 31, 2014 AND MARCH 31, 2013 (Dollars in thousands)

	YEAR-1 2014	ΓΟ-DATE 2013	MC 2014	NTH 2013		
	2014	2013	2014	2013		
REVENUES:						
Operating fees	\$ 19,817	\$ 23,417	\$ 6,605	\$ 7,805		
Interest	3	6	1	2		
Other	312	425	160	121		
Total Revenues	20,132	23,848	6,766	7,928		
EXPENSES, NET:						
Employee wages and benefits, net	14,329	16,295	4,550	5,239		
Travel	1,382	1,727	657	818		
Rent, communications, and utilities	307	406	197	190		
Contracted services	1,365	1,463	928	916		
Depreciation and amortization	1,443	1,288	474	429		
Administrative	(433)	(44)	24	138		
Total Expenses	18,393	21,135	6,830	7,730		
EXCESS OF REVENUES OVER / (UNDER)						
EXPENSES	1,739	2,713	(64)	198		
FUND BALANCE—Beginning of period	32,477	33,600	34,280	36,115		
FUND BALANCE—End of period	\$ 34,216	\$ 36,313	\$ 34,216	\$ 36,313		

### STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED MARCH 31, 2014 AND MARCH 31, 2013 (Dollars in thousands)

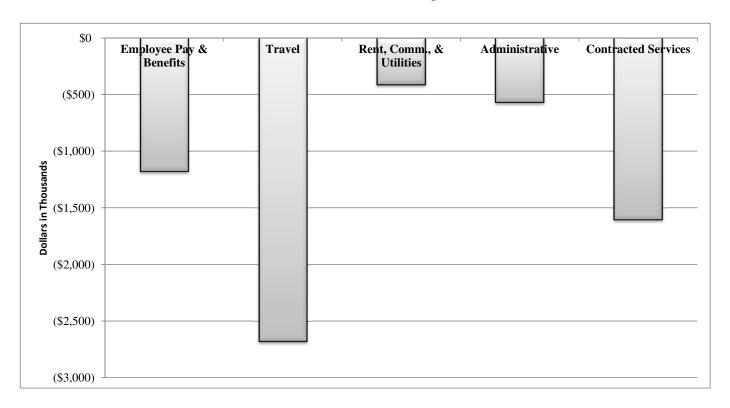
		YEAR-TO-DATE		MONTH				
		2014		2013		2014		2013
CASH FLOWS FROM OPERATING ACTIVITIES:								
Excess of revenues over expenses	\$	1,739	\$	2,713	\$	(64)	\$	198
Adjustments to reconcile excess of revenues over expenses to net								
cash provided by operating activities:								
Depreciation and amortization		1,443		1,288		474		429
Provision for loss on disposal of employee residences held for sale		-		5		-		5
(Gain) loss on fixed asset retirements		-		-		-		-
(Increase) decrease in assets:								
Due from National Credit Union Share Insurance Fund		3,293		1,987		(1)		(53)
Employee advances		(21)		(12)		(28)		(18)
Other accounts receivable		(97,960)		(91,824)		(84,603)		(76,220)
Prepaid expenses and other assets		(28)		66		292		28
(Decrease) increase in liabilities:								
Accounts payable		74,810		67,861		75,740		66,583
Accrued wages and benefits		(4,928)		(4,931)		756		(5,832)
Accrued annual leave		-		-		-		-
Accrued employee travel	_	(1,068)		(695)	_			<del>-</del>
Net cash used by operating activities		(22,720)	_	(23,542)	_	(7,434)		(14,880)
CASH FLOWS FROM INVESTING ACTIVITIES:								
Purchases of fixed and intangible assets		(266)		(173)		(341)		(98)
Proceeds from insurance on fixed assets		-		-		-		-
Purchases of employee residences held for sale		-		-		-		-
Proceeds from sale of employee residences held for sale				578				<u> </u>
Net cash (used) or provided by investing activities		(266)	_	405		(341)		(98)
CASH FLOWS FROM FINANCING ACTIVITIES:								
Repayments of note payable to National Credit Union Share Insurance Fund		(335)		(335)		(112)		(112)
Principal payments under capital lease obligations	_				_		_	
Net cash used by financing activities		(335)		(335)	_	(112)		(112)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(23,321)		(23,472)		(7,887)		(15,090)
CASH AND CASH EQUIVALENTS—Beginning of period		37,913		36,521		22,479		28,139
CASH AND CASH EQUIVALENTS—End of period	\$	14,592	\$	13,049	\$	14,592	\$	13,049
SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES								
Acquisition of equipment under capital lease	\$	-	\$	-	\$	-	\$	-
Cash Payments for Interest	\$	58	\$	64	\$	20	\$	22

### YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE) AS OF MARCH 31, 2014 AND MARCH 31, 2013

(Dollars in thousands)

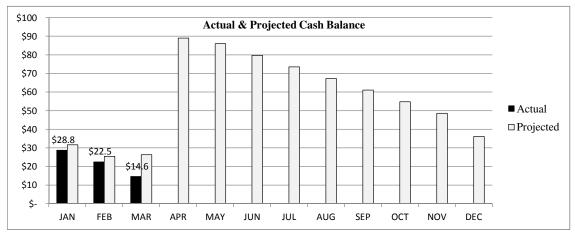
	Year-To-Date 2014			Year-To-Date 2013				
	BUDGET	ACTUAL	DIFF	%	BUDGET	ACTUAL	DIFF	%
Employee Pay & Benefits	47,697	46,522	(1,174)	-2.5%	45,021	41,382	(3,639)	-8.1%
Travel	7,161	4,487	(2,675)	-37.3%	6,965	4,502	(2,464)	-35.4%
Rent, Comm., & Utilities	1,404	995	(408)	-29.1%	1,323	991	(333)	-25.1%
Administrative	3,845	3,279	(567)	-14.7%	3,103	2,726	(378)	-12.2%
Contracted Services	6,034	4,433	(1,601)	-26.5%	5,554	3,346	(2,208)	-39.7%
TOTAL	66,141	59,716	(6,425)	-9.7%	61,967	52,946	(9,021)	-14.6%

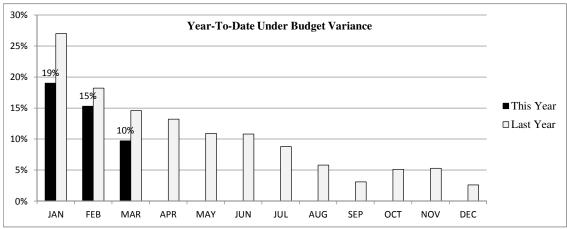
#### Amount Over (Under) Budget

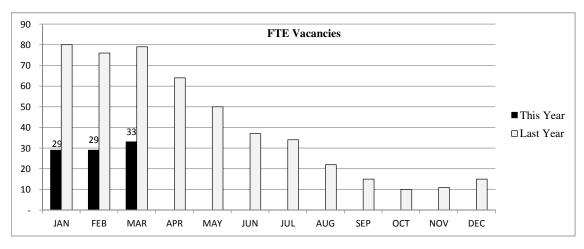


Budget amounts reflect the Board-approved base budget plus mid-session adjustments.

### GRAPHS AND RATIOS AS OF MARCH 31, 2014 AND MARCH 31, 2013







	3/31/2014	3/31/2013
Retained earnings / Total assets	23.19%	25.57%
YTD interest income to average investments (annualized)	0.05%	0.10%
Annualized travel spend per employee	\$14,565	\$15,219
Net year to date cash inflow (outflow) in millions of dollars	(\$23)	(\$23)
Cash and overnight investments / Total assets	9.89%	9.19%
Overhead transfer rate	69.20%	59.10%