National Credit Union Administration



Operating Fund

Financial Highlights March 31, 2013

Mary Ann D. Woodows

Mary Ann Woodson Chief Financial Officer

FINANCIAL HIGHLIGHTS AS OF MARCH 31, 2013

Balance Sheets

Cash and cash equivalents had a month-end balance of approximately \$13.0 million. Its balance decreased \$15.1 million in the month primarily for the payment of operating expenses. The cash position is considered to be sufficient to cover current and future obligations of the Fund.

Statements of Revenues, Expenses, and Changes in Fund Balance

Net income for the month was \$198,000 and net income year to date was \$2,713,000. Interest income on overnight investments has averaged 0.10% year-to-date, versus 0.06% during the same period last year.

Statements of Cash Flow

The cash position decreased \$15.1 million since last month. Operating activities generated the major portion of the net change in cash. Also, \$98,000 was invested in new capital assets and \$112,000 in cash was used to reduce or repay the NCUSIF note payable long-term liability, which has a balance of \$14.1 million on the balance sheet.

Budget (Year-to-Date)

Agency spending was under the year-to-date budget by \$9.0 million or 14.6 percent, compared to being under the year-todate budget by approximately \$8.6 million or 14.6 percent during the same period last year. Of the total variance, employee pay and benefits was under budget by \$3.6 million or 8.1%, travel was under budget by \$2.5 million or 35.4%, and the remaining expense categories combined were under budget by \$2.9 million or 29.2%.

The average annualized travel spend per FTE was \$15,219 this year, which is \$397 less than last year.

Vacancies

The Agency had 79 vacancies as of this month -- up 3 from the prior month. Of the 79 vacancies, 36 were in the central office and 43 were in the regions and AMAC. The 79 vacancies represent 6.3% percent of total authorized staff of 1,261.50.

BALANCE SHEETS AS OF MARCH 31, 2013 AND MARCH 31, 2012 (Dollars in thousands)

	3/31/2013	2/28/2013	3/31/2012
ASSETS			
CASH AND CASH EQUIVALENTS	\$ 13,049	\$ 28,139	\$ 17,940
DUE FROM NATIONAL CREDIT UNION SHARE INSURANCE FUND	53	-	-
EMPLOYEE ADVANCES	37	19	187
OTHER ACCOUNTS RECEIVABLE, Net	92,035	15,815	82,793
PREPAID EXPENSES AND OTHER ASSETS	989	1,017	816
ASSETS HELD FOR SALE	271	275	397
FIXED ASSETS — Net of accumulated depreciation of \$27,862 as of March 31, 2013	30,918	31,082	31,559
INTANGIBLE ASSETS — Net of accumulated amortization of \$11,400 as of March 31, 2013	4,663	4,831	6,572
TOTAL	\$ 142,015	<u>\$ 81,178</u>	\$ 140,264
LIABILITIES AND FUND BALANCE			
LIABILITIES: Accounts payable Obligations under capital leases Accrued wages and benefits Accrued annual leave Accrued employee travel Note payable to National Credit Union Share Insurance Fund	\$ 72,465 78 5,247 13,832 - 14,080	\$ 5,882 78 11,079 13,832 - 14,192	\$ 70,349 58 5,497 12,699 - 15,421
Total Liabilities	105,702	45,063	104,024
COMMITMENTS AND CONTINGENCIES			
FUND BALANCE	36,313	36,115	36,240
TOTAL	\$ 142,015	\$ 81,178	<u>\$ 140,264</u>

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE FOR THE PERIODS ENDED MARCH 31, 2013 AND MARCH 31, 2012 (Dollars in thousands)

		O-DATE		DNTH		
	2013	2012	2013	2012		
REVENUES:						
Operating fees	\$ 23,417	\$ 22,247	\$ 7,805	\$ 7,406		
Interest	6	4	2	1		
Other	425	317	121	88		
Total Revenues	23,848	22,568	7,928	7,495		
EXPENSES, NET:						
Employee wages and benefits, net	16,295	15,906	5,239	5,398		
Travel	1,727	1,771	818	834		
Rent, communications, and utilities	406	393	190	137		
Contracted services	1,463	1,266	916	664		
Depreciation and amortization	1,288	1,426	429	471		
Administrative	(44)	(313)	138	75		
Total Expenses	21,135	20,449	7,730	7,579		
EXCESS OF REVENUES OVER / (UNDER)						
EXPENSES	2,713	2,119	198	(84)		
FUND BALANCE—Beginning of period	33,600	34,121	36,115	36,324		
FUND BALANCE—End of period	\$ 36,313	\$ 36,240	\$ 36,313	\$ 36,240		

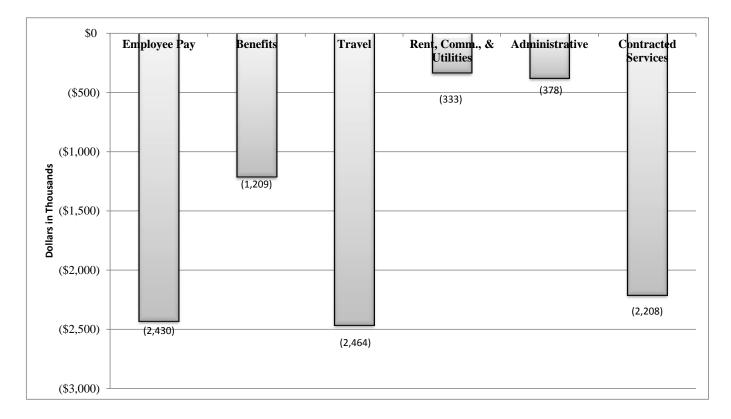
STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED MARCH 31, 2013 AND MARCH 31, 2012 (Dollars in thousands)

		YEAR-TO-DATE			MONTH		н	
		2013		2012		2013		2012
CASH FLOWS FROM OPERATING ACTIVITIES:								
Excess of revenues over expenses	\$	2,713	\$	2,119	\$	198	\$	(84)
Adjustments to reconcile excess of revenues over expenses to net	ψ	2,715	ψ	2,119	ψ	170	ψ	(04)
cash provided by operating activities:								
Depreciation and amortization		1,288		1,426		429		471
Provision for loss on disposal of employee residences held for sale		5		21		5		21
(Gain) loss on fixed asset retirements		-		(3)		-		-
(Increase) decrease in assets:								
Due from National Credit Union Share Insurance Fund		1,987		1,182		(53)		-
Employee advances		(12)		(144)		(18)		(20)
Other accounts receivable		(91,824)		(81,908)		(76,220)		(67,691)
Prepaid expenses and other assets		66		199		28		459
(Decrease) increase in liabilities:								
Accounts payable		67,861		63,275		66,583		65,635
Accrued wages and benefits		(4,931)		(3,798)		(5,832)		(4,851)
Accrued annual leave		-		-		-		-
Accrued employee travel		(695)		(628)		-		-
Net cash used by operating activities		(23,542)		(18,259)		(14,880)		(6,060)
CASH FLOWS FROM INVESTING ACTIVITIES:								
Purchases of fixed and intangible assets		(173)		(452)		(98)		(53)
Proceeds from insurance on fixed assets		-		25		-		-
Purchases of employee residences held for sale		-		(153)		-		-
Proceeds from sale of employee residences held for sale		578		132				132
Net cash provided or (used) by investing activities		405		(448)		(98)		79
CASH FLOWS FROM FINANCING ACTIVITIES:								
Repayments of note payable to National Credit Union Share Insurance Fund		(335)		(335)		(112)		(112)
Principal payments under capital lease obligations		-						-
Net cash used by financing activities		(335)		(335)		(112)		(112)
NET DECREASE IN CASH AND CASH EQUIVALENTS		(23,472)		(19,042)		(15,090)		(6,093)
CASH AND CASH EQUIVALENTS—Beginning of period		36,521		36,982		28,139		24,033
CASH AND CASH EQUIVALENTS—End of period	\$	13,049	\$	17,940	\$	13,049	\$	17,940
SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES								
Acquisition of equipment under capital lease	\$	-	\$		\$	-	\$	-
Cash Payments for Interest	\$	64	\$	77	\$	22	\$	20
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YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE) AS OF MARCH 31, 2013 AND MARCH 31, 2012 (Dollars in thousands)

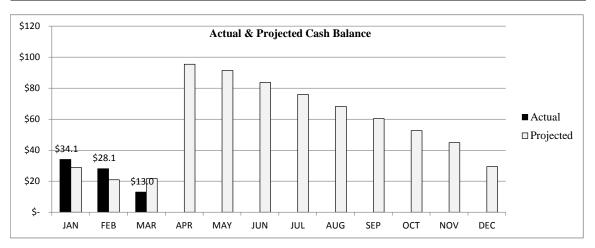
		2013				2012		
	BUDGET	ACTUAL	DIFF	%	BUDGET	ACTUAL	DIFF	%
Employee Pay	32,806	30,376	(2,430)	-7.4%	32,063	30,735	(1,328)	-4.1%
Benefits	12,215	11,005	(1,209)	-9.9%	10,477	9,717	(759)	-7.2%
Travel	6,965	4,502	(2,464)	-35.4%	6,766	4,589	(2,177)	-32.2%
Rent, Comm., & Utilities	1,323	991	(333)	-25.1%	1,370	931	(438)	-32.0%
Administrative	3,103	2,726	(378)	-12.2%	3,365	1,386	(1,978)	-58.8%
Contracted Services	5,554	3,346	(2,208)	-39.7%	5,009	3,059	(1,950)	-38.9%
TOTAL	61,967	52,946	(9,021)	-14.6%	59,050	50,419	(8,631)	-14.6%

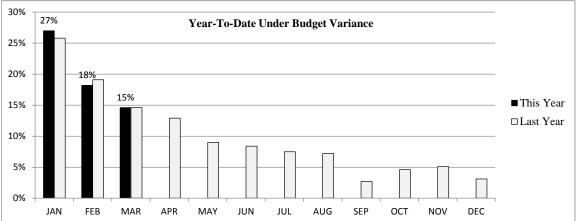
Amount Over (Under) Budget

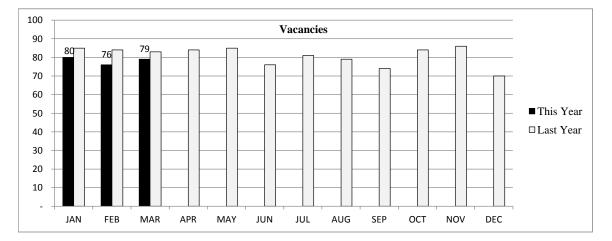


Budget amounts reflect the Board-approved base budget.

GRAPHS AND RATIOS AS OF MARCH 31, 2013 AND MARCH 31, 2012







	3/31/2013	3/31/2012
Retained earnings / Total assets	25.57%	25.84%
YTD interest income to average investments (annualized)	0.10%	0.06%
Annualized travel spend per employee	\$15,219	\$15,616
Net year to date cash inflow (outflow) in millions of dollars	(\$23)	(\$19)
Cash and overnight investments / Total assets	9.19%	12.79%
Overhead transfer rate	59.10%	59.30%