National Credit Union Administration



Operating Fund

Financial Highlights November 30, 2012

May Ann Woodsv

Mary Ann Woodson Chief Financial Officer

FINANCIAL HIGHLIGHTS AS OF NOVEMBER 30, 2012

Balance Sheets

Cash and cash equivalents had a month-end balance of approximately \$47.2 million. Its balance decreased \$6.5 million in the month primarily for the payment of operating expenses. The cash position is considered to be sufficient to cover current and future obligations of the Fund.

Statements of Revenues, Expenses, and Changes in Fund Balance

Net income for the month was \$632,000 and net income year to date was \$1,189,000. Interest income on overnight investments has averaged 0.11% during the year, versus 0.05% during the same period last year.

Statements of Cash Flow

The cash position decreased \$6.5 million since last month. Operating activities generated the major portion of the net change in cash. Also, \$66,000 was invested in new capital assets and \$112,000 in cash was used to reduce or repay the NCUSIF note payable long-term liability, which has a balance of \$14.5 million on the balance sheet.

Budget (Year-to-Date)

Agency spending was under the year-to-date budget by \$11.1 million or 5.1 percent, compared to being under the year-todate budget by approximately \$9.2 million or 4.5 percent during the same period last year. Of the total variance, employee pay and benefits was over budget by \$0.6 million or 0.4%, travel was under budget by \$2.5 million or 10.0%, and the remaining expense categories combined were under budget by \$9.2 million or 24.7%.

The average annualized travel spend per FTE has been \$20,997 this year, which is \$303 less than last year.

Vacancies

The Agency had 86 vacancies as of this month -- up 2 from the prior month. Of the 86 vacancies, 40 were in the central office and 46 were in the regions and AMAC. The 86 vacancies represent 6.8% percent of total authorized staff of 1,261.50.

BALANCE SHEETS AS OF NOVEMBER 30, 2012 AND NOVEMBER 30, 2011 (Dollars in thousands)

	11/30/2012	10/31/2012	11/30/2011		
ASSETS					
CASH AND CASH EQUIVALENTS	\$ 47,235	\$ 53,701	\$ 42,387		
DUE FROM NATIONAL CREDIT UNION SHARE INSURANCE FUND	176	84	-		
EMPLOYEE ADVANCES	56	14	58		
OTHER ACCOUNTS RECEIVABLE, Net	262	231	575		
PREPAID EXPENSES AND OTHER ASSETS	1,551	1,470	1,280		
ASSETS HELD FOR SALE	575	575	743		
FIXED ASSETS — Net of accumulated depreciation of \$27,012 as of November 30, 2012	31,049	31,181	31,099		
INTANGIBLE ASSETS — Net of accumulated amortization of \$10,441 as of November 30, 2012	5,425	5,755	6,970		
TOTAL	\$ 86,329	\$ 93,011	\$ 83,112		
LIABILITIES AND FUND BALANCE					
LIABILITIES: Accounts payable Obligations under capital leases Accrued wages and benefits Accrued annual leave Accrued employee travel Note payable to National Credit Union Share Insurance Fund Total Liabilities	\$ 10,078 83 11,880 14,451 - 14,527 51,019	\$ 18,025 83 11,135 14,451 - 14,639 58,333	\$ 10,814 51 7,745 13,988 - 15,868 48,466		
COMMITMENTS AND CONTINGENCIES	51,017	36,333	40,400		
FUND BALANCE	35,310	34,678	34,646		
TOTAL	<u>\$ 86,329</u>	<u>\$ 93,011</u>	<u>\$ 83,112</u>		

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE FOR THE PERIODS ENDED NOVEMBER 30, 2012 AND NOVEMBER 30, 2011 (Dollars in thousands)

	YEAR- ⁻ 2012	TO-DATE 2011	MC 2012	ONTH 2011
REVENUES:				
Operating fees	\$ 81,398	\$ 79,014	\$ 7,400	\$ 7,183
Interest	44	18	6	1
Other	1,281	968	220	93
Total Revenues	82,723	80,000	7,626	7,277
EXPENSES, NET:				
Employee wages and benefits, net	61,253	57,394	5,107	5,313
Travel	8,912	8,824	798	919
Rent, communications, and utilities	1,701	1,718	178	185
Contracted services	5,215	4,882	442	306
Other	4,453	5,444	469	373
Total Expenses	81,534	78,262	6,994	7,096
EXCESS OF REVENUES OVER EXPENSES	1,189	1,738	632	181
FUND BALANCE—Beginning of period	34,121	32,908	34,678	34,465
FUND BALANCE—End of period	\$ 35,310	\$ 34,646	\$ 35,310	\$ 34,646

STATEMENTS OF CASH FLOWS

FOR THE PERIODS ENDED NOVEMBER 30, 2012 AND NOVEMBER 30, 2011

(Dollars in thousands)

	YEAR-TO-DATE		MONTH			
	2012		2011	2012		2011
CASH FLOWS FROM OPERATING ACTIVITIES:						
Excess of revenues over expenses	\$ 1,189	\$	1,738	\$ 632	\$	181
Adjustments to reconcile excess of revenues over expenses to net	,		,			
cash provided by operating activities:						
Depreciation and amortization	5,743		4,371	535		495
Provision for loss on disposal of employee residences held for sale	158		235	-		-
(Gain) loss on fixed asset retirements	107		1	(7)		1
(Increase) decrease in assets:						
Due from National Credit Union Share Insurance Fund	1,006		2,857	(92)		-
Employee advances	(13)		(8)	(42)		(1)
Other accounts receivable	623		(226)	(31)		186
Prepaid expenses and other assets	(536)		91	(81)		(49)
(Decrease) increase in liabilities:						
Accounts payable	3,004		5,771	(7,947)		(9,205)
Accrued wages and benefits	2,585		(836)	745		1,201
Accrued annual leave	1,752		2,587	-		-
Accrued employee travel	 (628)		(532)	 -		-
Net cash provided by operating activities	 14,990	. <u> </u>	16,049	 (6,288)		(7,191)
CASH FLOWS FROM INVESTING ACTIVITIES:						
Purchases of fixed assets	(3,181)		(4,824)	(66)		(198)
Proceeds from insurance on fixed assets	25		-	-		-
Purchases of employee residences held for sale	(995)		(1,197)	-		(100)
Proceeds from sale of employee residences held for sale	 658		915	 		-
Net cash used in investing activities	 (3,493)		(5,106)	 (66)		(298)
CASH FLOWS FROM FINANCING ACTIVITIES:						
Repayments of note payable to National Credit Union Share Insurance Fund	(1,229)		(1,229)	(112)		(112)
Principal payments under capital lease obligations	 (15)		28	 		41
Net cash used in financing activities	 (1,244)		(1,201)	 (112)		(71)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	10,253		9,742	(6,466)		(7,560)
CASH AND CASH EQUIVALENTS—Beginning of period	 36,982		32,645	 53,701		49,947
CASH AND CASH EQUIVALENTS—End of period	\$ 47,235	\$	42,387	\$ 47,235	\$	42,387
CASH PAYMENTS FOR INTEREST	\$ 268	\$	318	\$ 23	\$	27

YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE) AS OF NOVEMBER 30, 2012 AND NOVEMBER 30, 2011

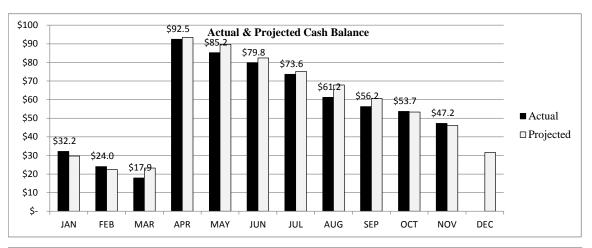
	2012				2011			
	BUDGET	ACTUAL	DIFF	%	BUDGET	ACTUAL	DIFF	%
Employee Pay	115,228,452	115,298,067	69,615	0.1%	113,112,827	112,499,616	(613,211)	-0.5%
Benefits	38,463,513	39,031,236	567,723	1.5%	34,310,552	31,683,393	(2,627,159)	-7.7%
Travel	25,222,259	22,703,908	(2,518,351)	-10.0%	22,619,142	22,543,216	(75,926)	-0.3%
Rent, Comm., & Utilities	5,207,018	4,185,188	(1,021,830)	-19.6%	4,633,381	4,183,591	(449,790)	-9.7%
Administrative	12,360,510	10,950,078	(1,410,431)	-11.4%	12,579,313	13,244,382	665,069	5.3%
Contracted Services	19,748,718	12,954,052	(6,794,666)	-34.4%	18,057,531	11,909,657	(6,147,874)	-34.0%
TOTAL	216,230,471	205,122,531	(11,107,940)	-5.1%	205,312,746	196,063,855	(9,248,891)	-4.5%

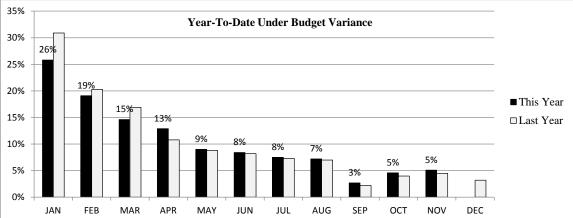
Amount Over (Under) Budget

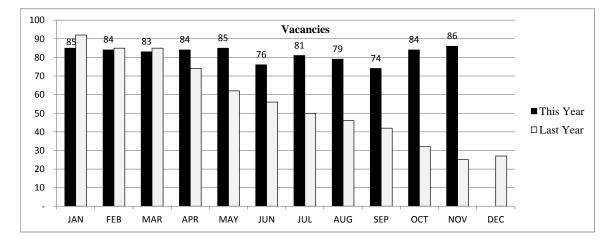
\$1,000,000 -	69,615	567,723				
\$0 -	Employee Pay	Benefits	Travel	Rent, Comm., & Utilities	Administrative	Contracted Services
-\$1,000,000 -				(1,021,830)	(1,410,431)	
-\$2,000,000 -						
-\$3,000,000 -			(2,518,351)			
-\$4,000,000 -						
-\$5,000,000 -						
-\$6,000,000 -						
-\$7,000,000 -						(6,794,666)
-\$8,000,000 -						

Budget amounts reflects mid-session adjustments.

GRAPHS AND RATIOS AS OF NOVEMBER 30, 2012 AND NOVEMBER 30, 2011







	11/30/2012	11/30/2011
Retained earnings / Total assets	40.90%	41.69%
YTD interest income to average investments (annualized)	0.11%	0.05%
Annualized travel spend per employee	\$20,997	\$21,300
Net year to date cash inflow (outflow) in millions of dollars	\$10	\$10
Cash and overnight investments / Total assets	54.72%	51.00%
Overhead transfer rate	59.30%	58.90%