National Credit Union Administration



Operating Fund

Financial Highlights September 30, 2012

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Mary Ann Woodson
Chief Financial Officer

FINANCIAL HIGHLIGHTS AS OF SEPTEMBER 30, 2012

Balance Sheets

Cash and cash equivalents had a month-end balance of approximately \$56.2 million. Its balance decreased \$5.0 million in the month primarily for the payment of operating expenses. The cash position is considered to be sufficient to cover current and future obligations of the Fund.

Statements of Revenues, Expenses, and Changes in Fund Balance

Net loss for the month was \$2,657,000 primarily due to expense accruals recorded only for September and December financial reporting. Net loss year to date was \$645,000. Interest income on overnight investments has averaged 0.09% during the year, versus 0.05% during the same period last year.

Statements of Cash Flow

The cash position decreased \$5.0 million since last month. Operating activities generated the major portion of the net change in cash. Also, \$338,000 was invested in new capital assets and \$112,000 in cash was used to reduce or repay the NCUSIF note payable long-term liability, which has a balance of \$14.8 million on the balance sheet.

Budget (Year-to-Date)

Agency spending was under the year-to-date budget by \$4.7 million or 2.7 percent, compared to being under the year-to-date budget by approximately \$3.6 million or 2.2 percent during the same period last year. Of the total variance, employee pay and benefits was over budget by \$1.7 million or 1.3%, travel was under budget by \$0.3 million or 1.4%, and the remaining expense categories combined were under budget by \$6.1 million or 20.0%.

The average annualized travel spend per FTE has been \$22,990 this year, which is \$96 more than last year. Travel expenses tend to be higher in even-numbered years due to the biannual NCUA national conference.

Vacancies

The Agency had 74 vacancies as of this month -- down 5 from the prior month. Of the 74 vacancies, 37 were in the central office and 37 were in the regions and AMAC. The 74 vacancies represent 5.9% percent of total authorized staff of 1,261.50.

BALANCE SHEETS
AS OF SEPTEMBER 30, 2012 AND SEPTEMBER 30, 2011
(Dollars in thousands)

	9/30/2012	8/31/2012	9/30/2011	
ASSETS				
CASH AND CASH EQUIVALENTS	\$ 56,213	\$ 61,211	\$ 52,397	
DUE FROM NATIONAL CREDIT UNION SHARE INSURANCE FUND	3,225	-	3,247	
EMPLOYEE ADVANCES	13	15	115	
OTHER ACCOUNTS RECEIVABLE	468	449	967	
PREPAID EXPENSES AND OTHER ASSETS	1,470	1,327	1,601	
ASSETS HELD FOR SALE	575	766	525	
FIXED ASSETS — Net of accumulated depreciation of \$27,032 as of September 30, 2012	31,415	31,557	31,319	
INTANGIBLE ASSETS — Net of accumulated amortization of \$11,165 as of September 30, 2012	6,123	6,260	7,508	
TOTAL	\$ 99,502	\$ 101,585	\$ 97,679	
LIABILITIES AND FUND BALANCE				
LIABILITIES: Accounts payable Obligations under capital leases Accrued wages and benefits Accrued annual leave Accrued employee travel Note payable to National Credit Union Share Insurance Fund Total Liabilities	\$ 25,621 83 9,294 14,451 1,827 14,750 66,026	\$ 32,416 58 5,417 12,699 - 14,862 65,452	\$ 27,078 10 5,925 13,988 1,805 16,091	
COMMITMENTS AND CONTINGENCIES				
FUND BALANCE	33,476	36,133	32,782	
TOTAL	\$ 99,502	<u>\$ 101,585</u>	\$ 97,679	

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE FOR THE PERIODS ENDED SEPTEMBER 30, 2012 AND SEPTEMBER 30, 2011 (Dollars in thousands)

	YEAR-1	O-DATE	MONTH		
	2012	2011	2012	2011	
REVENUES:					
Operating fees	\$ 66,599	\$ 64,648	\$ 7,318	\$ 7,271	
Interest	32	17	4	1	
Other	1,049	781	108	115	
Total Revenues	67,680	65,446	7,430	7,387	
EXPENSES, NET:					
Employee wages and benefits, net	50,313	47,115	7,209	6,300	
Travel	8,031	7,761	1,530	1,675	
Rent, communications, and utilities	1,494	1,458	101	275	
Contracted services	4,817	4,489	1,112	179	
Other	3,670	4,749	135	1,046	
Total Expenses	68,325	65,572	10,087	9,475	
EXCESS OF REVENUES OVER EXPENSES	(645)	(126)	(2,657)	(2,088)	
FUND BALANCE—Beginning of period	34,121	32,908	36,133	34,870	
FUND BALANCE—End of period	\$ 33,476	\$ 32,782	\$ 33,476	\$ 32,782	

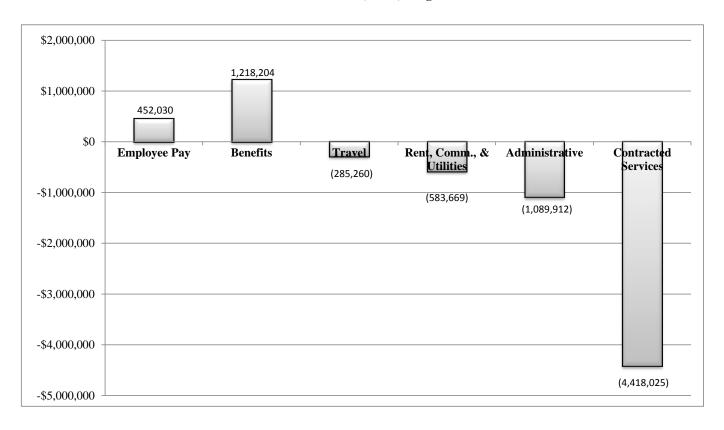
STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED SEPTEMBER 30, 2012 AND SEPTEMBER 30, 2011 (Dollars in thousands)

	YEAR-T	O-DATE	MOI	MONTH		
	2012	2011	2012	2011		
CASH FLOWS FROM OPERATING ACTIVITIES:						
Excess of revenues over expenses	(645)	\$ (126)	\$ (2,657)	\$ (2,088)		
Adjustments to reconcile excess of revenues over expenses to net						
cash provided by operating activities:						
Depreciation and amortization	4,749	3,403	658	358		
Provision for loss on disposal of employee residences held for sale	158	226	42	93		
(Gain) loss on fixed asset retirements	(3)	-	-	-		
(Increase) decrease in assets:						
Due from National Credit Union Share Insurance Fund	(2,043)	(390)	(3,225)	(2,929)		
Employee advances	30	(65)	2	55		
Other accounts receivable	417	(618)	(19)	(747)		
Prepaid expenses and other assets	(455)	(230)	(143)	417		
(Decrease) increase in liabilities:	10.545	22.025	(6.505)	(4.272)		
Accounts payable	18,547	22,035	(6,795)	(4,273)		
Accrued wages and benefits	(1)	(2,656)	3,877	(4,143)		
Accrued annual leave	1,752	2,587	1,752	2,587		
Accrued employee travel	1,199	1,273	1,827	1,805		
Net cash provided by operating activities	23,705	25,439	(4,681)	(8,865)		
CASH FLOWS FROM INVESTING ACTIVITIES:						
Purchases of fixed assets	(3,141)	(4,613)	(338)	(3,155)		
Proceeds from disposal of fixed assets	25	-	-	-		
Purchases of employee residences held for sale	(995)	(790)	-	(278)		
Proceeds from sale of employee residences held for sale	658	735	148			
Net cash used in investing activities	(3,453)	(4,668)	(190)	(3,433)		
CASH FLOWS FROM FINANCING ACTIVITIES:						
Repayments of note payable to National Credit Union Share Insurance Fund	(1,006)	(1,006)	(112)	(112)		
Principal payments under capital lease obligations	(15)	(13)	(15)	(13)		
Timesput payments under capital lease obligations	(13)	(13)	(13)	(13)		
Net cash used in financing activities	(1,021)	(1,019)	(127)	(125)		
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	19,231	19,752	(4,998)	(12,423)		
CASH AND CASH EQUIVALENTS—Beginning of period	36,982	32,645	61,211	64,820		
CASH AND CASH EQUIVALENTS—End of period	56,213	\$ 52,397	\$ 56,213	\$ 52,397		
CASH PAYMENTS FOR INTEREST	<u>222</u>	\$ 263	\$ 23	\$ 27		

YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE) AS OF SEPTEMBER 30, 2012 AND SEPTEMBER 30, 2011

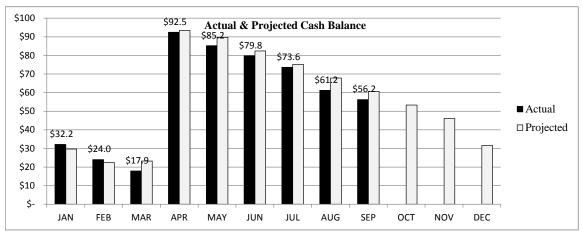
	2012			2011				
	BUDGET	ACTUAL	DIFF	%	BUDGET	ACTUAL	DIFF	%
Employee Pay	93,623,117	94,075,147	452,030	0.5%	92,211,544	92,262,370	50,826	0.1%
Benefits	31,251,604	32,469,809	1,218,204	3.9%	27,978,059	25,904,893	(2,073,166)	-7.4%
Travel	20,636,394	20,351,134	(285,260)	-1.4%	18,506,571	19,709,012	1,202,441	6.5%
Rent, Comm., & Utilities	4,260,288	3,676,618	(583,669)	-13.7%	3,790,948	3,551,274	(239,674)	-6.3%
Administrative	10,113,144	9,023,233	(1,089,912)	-10.8%	10,292,165	11,564,115	1,271,950	12.4%
Contracted Services	16,158,042	11,740,017	(4,418,025)	-27.3%	14,774,343	10,952,853	(3,821,490)	-25.9%
TOTAL	176,042,590	171,335,958	(4,706,632)	-2.7%	167,553,630	163,944,517	(3,609,113)	-2.2%

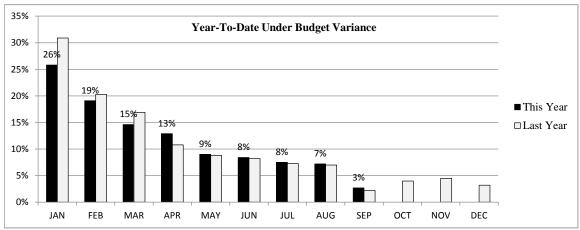
Amount Over (Under) Budget

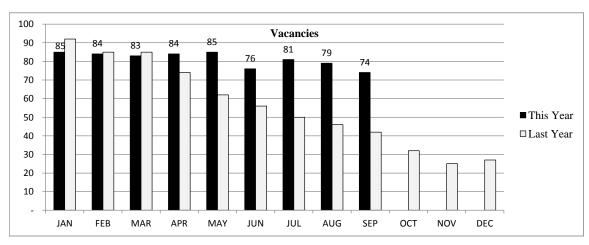


Budget amounts reflects mid-session adjustments.

GRAPHS AND RATIOS AS OF SEPTEMBER 30, 2012 AND SEPTEMBER 30, 2011







	9/30/2012	9/30/2011
Retained earnings / Total assets	33.64%	33.56%
YTD interest income to average investments (annualized)	0.09%	0.05%
Annualized travel spend per employee	\$22,990	\$22,894
Net year to date cash inflow (outflow) in millions of dollars	\$19	\$20
Cash and overnight investments / Total assets	56.49%	53.64%
Overhead transfer rate	59.30%	58.90%