National Credit Union Administration



Operating Fund

Financial Highlights April 30, 2012

Many Ann Wood or

Mary Ann Woodson
Chief Financial Officer

FINANCIAL HIGHLIGHTS AS OF APRIL 30, 2012

Balance Sheets

Cash and cash equivalents had a month-end balance of approximately \$92.5 million. Its balance increased \$74.5 million primarily due to the collection of annual operating fees. The cash position is considered to be sufficient to cover current and future obligations of the Fund.

Statements of Revenues, Expenses, and Changes in Fund Balance

Net income for the month was \$289,000. Interest income on overnight investments has averaged 0.04% during the year, versus 0.04% during the same period last year.

Statements of Cash Flow

The cash position increased \$74.5 million since last month. Operating activities generated the major portion of the net change in cash. Also, a total of \$200,000 was invested in new capital assets, and a total of \$112,000 in cash was used to reduce or repay the NCUSIF note payable long-term liability, which has a balance of \$15.3 million on the balance sheet.

Budget (Year-to-Date)

Agency spending was under the year-to-date budget by \$10.1 million or 12.9 percent, compared to being under the year-to-date budget by approximately \$8.1 million or 10.8 percent during the same period last year. Of the total variance, employee pay and benefits was under budget by \$2.8 million or 5.0%, travel was under budget by \$2.6 million or 28.4%, and the remaining expense categories combined were under budget by \$4.7 million or 36.5%.

The average annualized travel spend per FTE has been \$16,496 this year, which is \$1,118 less than last year.

Vacancies

The Agency had 84 vacancies as of this month -- up 1 from the prior month. Of the 84 vacancies, 42 were in the central office and 42 were in the regions and AMAC. The 84 vacancies represent 6.7% percent of total authorized staff of 1,259.50.

BALANCE SHEETS AS OF APRIL 30, 2012 AND APRIL 30, 2011 (Dollars in thousands)

	4/30/2012	3/31/2012	4/30/2011	
ASSETS				
CASH AND CASH EQUIVALENTS	\$ 92,456	\$ 17,940	\$ 87,870	
DUE FROM NATIONAL CREDIT UNION SHARE INSURANCE FUND	-	-	865	
EMPLOYEE ADVANCES	217	187	84	
OTHER ACCOUNTS RECEIVABLE	1,279	82,793	1,551	
PREPAID EXPENSES AND OTHER ASSETS	1,348	816	1,493	
ASSETS HELD FOR SALE	890	397	198	
FIXED ASSETS — Net of accumulated depreciation of \$25,991 as of April 30, 2012	31,573	31,559	31,339	
INTANGIBLE ASSETS — Net of accumulated amortization of \$9,450 as of April 30, 2012	6,302	6,572	5,174	
TOTAL	\$ 134,065	\$ 140,264	\$ 128,574	
LIABILITIES AND FUND BALANCE				
LIABILITIES: Accounts payable Obligations under capital leases Accrued wages and benefits Accrued annual leave Accrued employee travel Note payable to National Credit Union Share Insurance Fund Total Liabilities	\$ 63,446 58 6,024 12,699 - 15,309	\$ 70,349 58 5,497 12,699 - 15,421 104,024	\$ 59,836 24 5,233 11,401 - 16,650	
COMMITMENTS AND CONTINGENCIES				
FUND BALANCE	36,529	36,240	35,430	
TOTAL	\$ 134,065	\$ 140,264	\$ 128,574	

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE FOR THE PERIODS ENDED APRIL 30, 2012 AND APRIL 30, 2011 (Dollars in thousands)

	YEAR-	TO-DATE	MONTH		
	2012	2011	2012	2011	
REVENUES:					
Operating fees	\$ 29,654	\$ 28,684	\$ 7,407	\$ 7,174	
Interest	8	9	4	1	
Other	397	228	80	71	
Total Revenues	30,059	28,921	7,491	7,246	
EXPENSES, NET:					
Employee wages and benefits, net	21,029	19,812	5,123	5,476	
Travel	2,508	2,546	737	916	
Rent, communications, and utilities	630	528	237	178	
Contracted services	1,908	1,626	642	563	
Other	1,576	1,887	463	635	
Total Expenses	27,651	26,399	7,202	7,768	
EXCESS OF REVENUES OVER EXPENSES	2,408	2,522	289	(522)	
FUND BALANCE—Beginning of year	34,121	32,908	36,240	35,952	
FUND BALANCE—End of year	\$ 36,529	\$ 35,430	\$ 36,529	\$ 35,430	

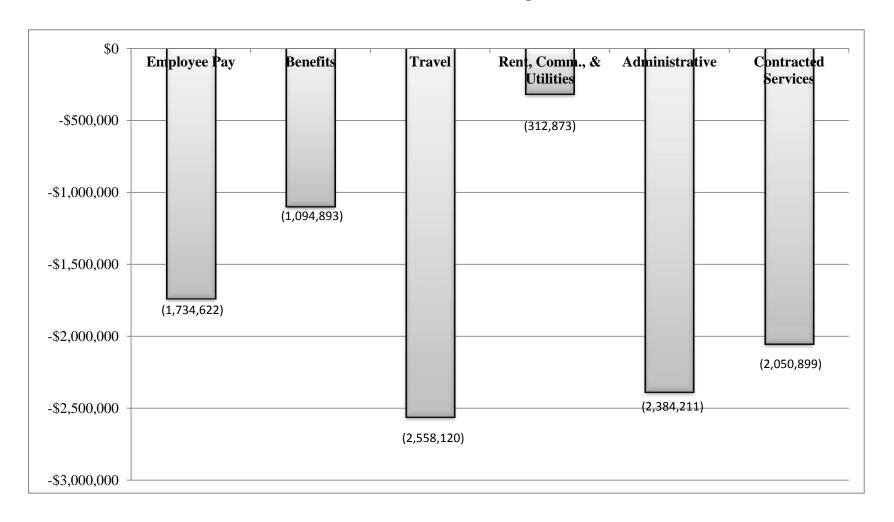
STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED APRIL 30, 2012 AND APRIL 30, 2011 (Dollars in thousands)

	YEAR-T	O-DATE	MOM	MONTH		
	2012	2011	2012	2011		
CASH FLOWS FROM OPERATING ACTIVITIES:						
Excess of revenues over expenses	\$ 2,408	\$ 2,522	\$ 289	\$ (522)		
Adjustments to reconcile excess of revenues over expenses to net						
cash provided by operating activities:						
Depreciation and amortization	1,881	1,625	455	343		
Provision for loss on disposal of employee residences held for sale	18	84	(3)	-		
(Gain) loss on fixed asset retirements	(3)	-	-	-		
(Increase) decrease in assets:						
Due from National Credit Union Share Insurance Fund	1,182	1,992	-	(861)		
Employee advances	(174)	(34)	(30)	(12)		
Other accounts receivable	(394)	(1,202)	81,514	20,095		
Prepaid expenses and other assets	(333)	(122)	(532)	(9)		
(Decrease) increase in liabilities:						
Accounts payable	56,372	54,793	(6,903)	57,884		
Accrued wages and benefits	(3,271)	(3,348)	527	(5,029)		
Accrued annual leave	-	-	-	-		
Accrued employee travel	(628)	(532)				
Net cash provided by operating activities	57,058	55,778	75,317	71,889		
CASH FLOWS FROM INVESTING ACTIVITIES:						
Purchases of fixed assets	(652)	(517)	(200)	(109)		
Proceeds from disposal of fixed assets	25	-	-	-		
Purchases of employee residences held for sale	(820)	(173)	(667)	-		
Proceeds from sale of employee residences held for sale	310	584	178			
Net cash used in investing activities	(1,137)	(106)	(689)	(109)		
CASH FLOWS FROM FINANCING ACTIVITIES:						
Repayments of note payable to National Credit Union Share Insurance Fund	(447)	(447)	(112)	(112)		
Principal payments under capital lease obligations						
Net cash used in financing activities	(447)	(447)	(112)	(112)		
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	55,474	55,225	74,516	71,668		
CASH AND CASH EQUIVALENTS—Beginning of year	36,982	32,645	17,940	16,202		
CASH AND CASH EQUIVALENTS—End of year	\$ 92,456	\$ 87,870	\$ 92,456	\$ 87,870		
CASH PAYMENTS FOR INTEREST	\$ 102	\$ 119	\$ 25	\$ 30		

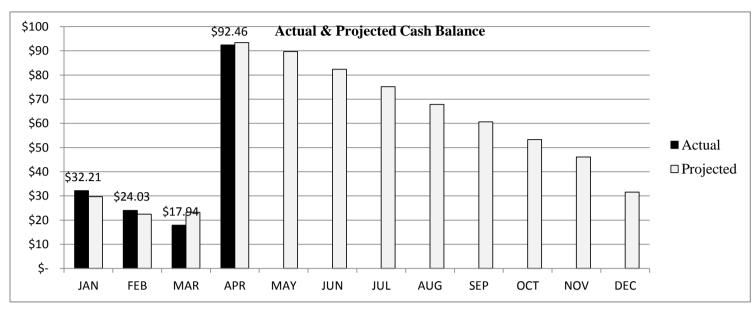
YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE)* AS OF APRIL 30, 2012 AND APRIL 30, 2011

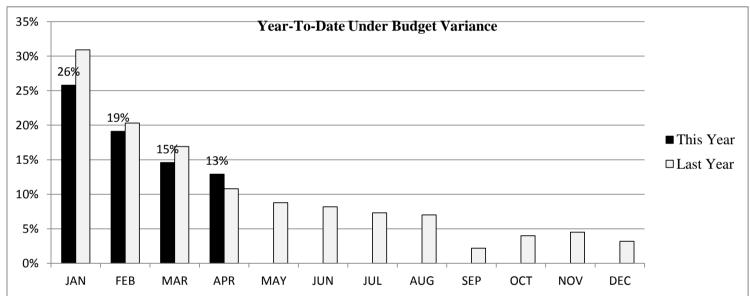
	2012			2011				
	BUDGET	ACTUAL	DIFF	%	BUDGET	ACTUAL	DIFF	%
Employee Pay	42,422,469	40,687,847	(1,734,622)	-4.1%	41,531,951	38,775,976	(2,755,975)	-6.6%
Benefits	13,861,332	12,766,439	(1,094,893)	-7.9%	12,329,725	11,268,239	(1,061,486)	-8.6%
Travel	9,021,921	6,463,801	(2,558,120)	-28.4%	8,148,622	6,603,077	(1,545,545)	-19.0%
Rent, Comm., & Utilities	1,826,128	1,513,255	(312,873)	-17.1%	1,709,341	1,298,939	(410,402)	-24.0%
Administrative	4,486,397	2,102,186	(2,384,211)	-53.1%	4,483,962	4,583,697	99,735	2.2%
Contracted Services	6,678,885	4,627,986	(2,050,899)	-30.7%	6,387,004	3,973,386	(2,413,618)	-37.8%
TOTAL	78,297,132	68,161,514	(10,135,618)	-12.9%	74,590,605	66,503,314	(8,087,291)	-10.8%

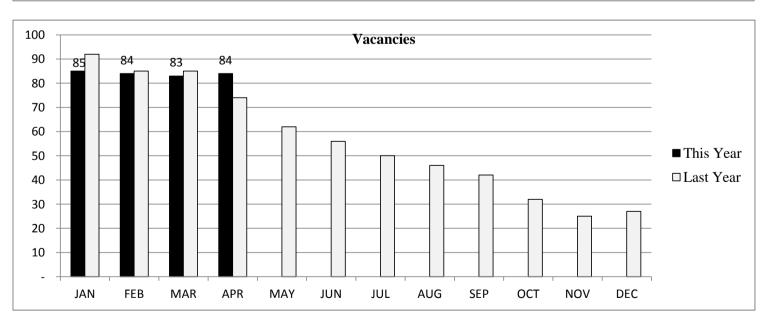
Amount Over (Under) Budget



GRAPHS AND RATIOS AS OF APRIL 30, 2012 AND APRIL 30, 2011







	4/30/2012	4/30/2011	
Retained earnings / Total assets	27.25%	27.56%	
YTD interest income to average investments (annualized)	0.04%	0.04%	
Annualized travel spend per employee	\$16,496	\$17,614	
Net year to date cash inflow (outflow) in millions of dollars	\$55	\$55	
Cash and overnight investments / Total assets	68.96%	68.34%	
Overhead transfer rate	59.30%	58.90%	