National Credit Union Administration



Operating Fund

Financial Highlights April 30, 2011

Many Ann Woodson

Mary Ann Woodson Chief Financial Officer

FINANCIAL HIGHLIGHTS AS OF APRIL 30, 2011

Balance Sheets

Cash and cash equivalents had a month-end balance of \$87.9 million. The balance increased \$71.7 million primarily due to collection of operating fees and other receivables due in April. The cash position is considered to be sufficient to cover current and future obligations of the Fund.

Statements of Revenues, Expenses, and Changes in Fund Balance

Net loss for the month was approximately \$522,000. Interest income on overnight investments has averaged 0.04% during the year, equivalent to the income earned during the same period last year.

Statements of Cash Flow

The cash position increased \$72 million since last month. Operating activities generated the major portion of the net change in cash. Also, a total of \$109,000 was invested in new capital assets and a total of \$112,000 in cash was used to reduce or repay the NCUSIF note payable long-term liability, which has a balance of \$17 million on the balance sheet.

Budget (Year-to-Date)

Agency spending was under the year-to-date budget by \$8.1 million or 10.8 percent, compared to being under the year-to-date budget by \$8.6 million or 12.9 percent during the same period last year. Of the total variance, employee pay and benefits was under budget by \$3.8 million or 7.1%, travel was under budget by \$1.5 million or 19.0%, and the remaining expense categories were under budget by \$2.7 million or 21.7%.

The average annualized travel spend per FTE has been \$17,614 this year, which is approximately \$2,090 more than last year.

Vacancies

The agency had 74 vacancies as of this month -- down 11 from the prior month. Of the 74 vacancies, 44 were in the central office and 30 were in the regions and AMAC. The 74 vacancies represent 6.1% percent of total authorized staff of 1,208.60.

BALANCE SHEETS AS OF APRIL 30, 2011 AND APRIL 30, 2010 (Dollars in thousands)

	4/30/2011	3/31/2011	4/30/2010		
ASSETS		-, - ,			
CASH AND CASH EQUIVALENTS	\$ 87,870	\$ 16,202	\$ 81,877		
DUE FROM NATIONAL CREDIT UNION SHARE INSURANCE `FUND	865	4	1,339		
EMPLOYEE ADVANCES	84	72	571		
OTHER ACCOUNTS RECEIVABLE	1,551	21,646	4,323		
PREPAID EXPENSES AND OTHER ASSETS	1,493	1,484	2,001		
ASSETS HELD FOR SALE	198	198	261		
FIXED ASSETS — Net of accumulated depreciation of \$24,066 as of April 30, 2011	31,339	31,443	30,012		
INTANGIBLE ASSETS — Net of accumulated amortization of \$7,325 as of April 30, 2011	5,174	5,304	7,119		
TOTAL	\$ 128,574	\$ 76,353	\$ 127,503		
LIABILITIES AND FUND BALANCE					
LIABILITIES:			•		
Accounts payable	\$ 59,836	\$ 1,952	\$ 65,403		
Obligations under capital leases	24	24	41		
Accrued wages and benefits	5,233	10,262	4,726		
Accrued annual leave	11,401	11,401	9,922		
Accrued employee travel	-	16.760	17.001		
Note payable to National Credit Union Share Insurance Fund	16,650	16,762	17,991		
Total liabilities	93,144	40,401	98,083		
COMMITMENTS AND CONTINGENCIES					
FUND BALANCE	35,430	35,952	29,420		
TOTAL	\$ 128,574	\$ 76,353	<u>\$ 127,503</u>		

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE AS OF APRIL 30, 2011 AND APRIL 30, 2010

(Dollars in thousands)

	YEAR-	TO-DATE	MONTH			
	2011 2010		2011	2010		
REVENUES:		,				
Operating fees	\$ 28,684	\$ 28,470	\$ 7,174	\$ 7,117		
Interest	. 9	. 7	1	5		
Other	228	35	71	. 4		
Total Revenues	28,921	28,512	7,246	7,126		
EXPENSES, NET:						
Employee wages and benefits, net	19,812	20,638	5,476	5,452		
Travel	2,546	2,520	916	787		
Rent, communications, and utilities	528	361	178	141		
Contracted services	1,626	1,152	563	433		
Other	1,887	1,723	635	587		
Total Expenses	26,399	26,394	7,768	7,400		
EXCESS OF REVENUES OVER EXPENSES	2,522	2,118	(522)	(274)		
FUND BALANCE—Beginning of year	32,908	27,302	35,952	29,694		
FUND BALANCE—End of year	\$ 35,430	\$ 29,420	\$ 35,430	\$ 29,420		

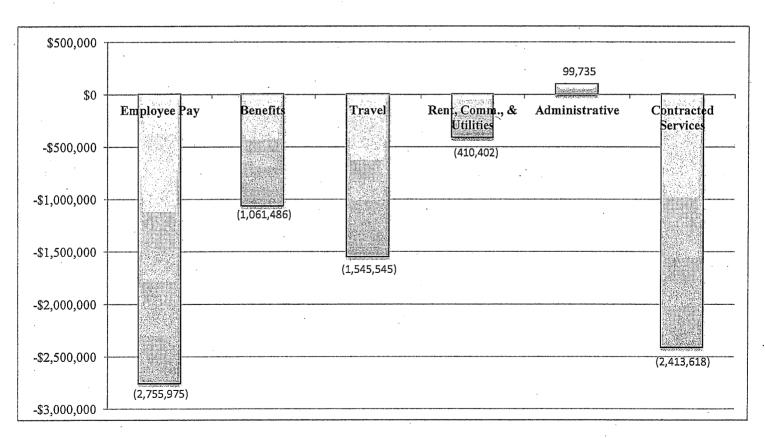
STATEMENTS OF CASH FLOWS AS OF APRIL 30, 2011 AND APRIL 30, 2010 (Dollars in thousands)

	YEAR-TO-1 2011		O-E	DATE 2010		MONT 2011		ГН 2010	
CASH FLOWS FROM OPERATING ACTIVITIES: Excess of revenues over expenses	\$	2,522	\$	2,118	\$	(522)	\$	(274)	
Adjustments to reconcile excess of revenues over expenses to net cash provided by operating activities:									
Depreciation and amortization		1,625		1,059		343		258	
Provision for loss on disposal of employee residences held for sale		84		20		J. 13		20	
(Gain) loss on fixed asset retirements		-				_		_	
(Increase) decrease in assets:									
Due from National Credit Union Share Insurance Fund		1,992		919		(861)		1,119	
Employee advances		(34)		(405)		(12)		(400)	
Other accounts receivable		(1,202)		(4,049)		20,095		82,655	
Prepaid expenses and other assets		(122)		(991)		(9)		1	
(Decrease) increase in liabilities:						-			
Accounts payable		54,793		62,368		57,884		(2,043)	
Accrued wages and benefits		(3,348)		(2,383)		(5,029)		(3,839)	
Accrued annual leave		-				-		-	
Accrued employee travel		(532)		(179)	_	•		<u>-</u>	
Net cash provided by operating activities		55,778		58,477	_	71,889	_	77,497	
CASH FLOWS FROM INVESTING ACTIVITIES:						•			
Purchases of fixed assets		(517)		(688)		(109)		59	
Purchases of employee residences held for sale		(173)		-		-		-	
Proceeds from sale of employee residences held for sale		584		214		-		214	
Net cash used in investing activities		(106)		(474)		(109)		273	
CASH FLOWS FROM FINANCING ACTIVITIES:									
Repayments of note payable to National Credit Union Share Insurance Fund		(447)		(447)		(112)		(112)	
Principal payments under capital lease obligations		-					_		
Net cash used in financing activities		(447)		(447)		(112)		(112)	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		55,225		57,556		71,668		77,658	
CASH AND CASH EQUIVALENTS—Beginning of year		32,645		24,321		16,202	_	4,219	
CASH AND CASH EQUIVALENTS—End of year	\$	87,870	\$	81,877	\$	87,870	<u>\$</u>	81,877	
CASH PAYMENTS FOR INTEREST	\$	119	\$	132	\$	30	\$	34	

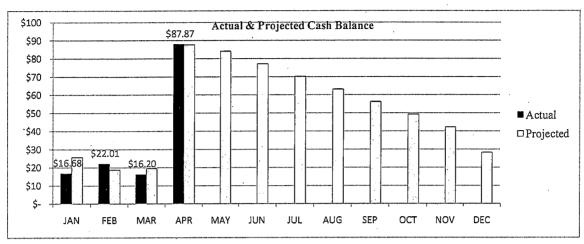
YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE) AS OF APRIL 30, 2011 AND APRIL 30, 2010

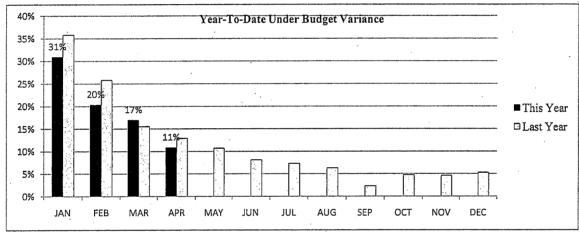
	2011				2010				
	BUDGET	ACTUAL	DIFF	%	BUDGET	ACTUAL	DIFF	%	
Employee Pay	41,531,951	38,775,976	(2,755,975)	-6.6%	37,372,606	35,140,188	(2,232,418)	-6.0%	
Benefits	12,329,725	11,268,239	(1,061,486)	-8.6%	10,816,035	9,529,816	(1,286,219)	-11.9%	
Travel	8,148,622	6,603,077	(1,545,545)	-19.0%	7,753,244	5,454,925	(2,298,319)	-29.6%	
Rent, Comm., & Utilities	1,709,341	1,298,939	(410,402)	-24.0%	1,565,993	782,359	(783,634)	-50.0%	
Administrative	4,483,962	4,583,697	99,735	2.2%	3,902,839	4,478,031	575,192	14.7%	
Contracted Services	6,387,004	3,973,386	(2,413,618)	-37.8%	5,077,033	2,493,346	(2,583,687)	-50.9%	
TOTAL	74,590,605	66,503,314	(8,087,291)	-10.8%	66,487,750	57,878,665	(8,609,085)	-12.9%	

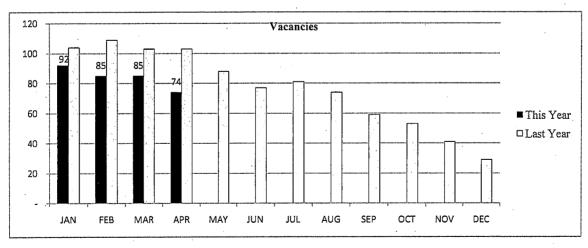
Amount Over (Under) Budget



GRAPHS AND RATIOS AS OF APRIL 30, 2011 AND APRIL 30, 2010







•	4/30/2011	4/30/2010
Retained earnings / Total assets	27.56%	23.07%
YTD interest income to average investments (annualized)	0.04%	0.04%
Annualized travel spend per employee	\$17,614	\$15,525
Net year to date cash inflow (outflow) in millions of dollars	\$55	\$58
Cash and overnight investments / Total assets	68.34%	64.22%
Overhead transfer rate	58.90%	57.20%