National Credit Union Administration



Operating Fund

Financial Highlights October 31, 2013

May Ann Woodson

Mary Ann Woodson Chief Financial Officer

FINANCIAL HIGHLIGHTS AS OF OCTOBER 31, 2013

Balance Sheets

Cash and cash equivalents had a month-end balance of approximately \$53.3 million. Its balance decreased \$4.9 million in the month primarily for the payment of operating expenses. The cash position is considered to be sufficient to cover current and future obligations of the Fund.

Statements of Revenues, Expenses, and Changes in Fund Balance

Net income for the month was \$1,332,000 and net income year to date was \$663,000. Interest income on overnight investments has averaged 0.07% year-to-date, versus 0.10% during the same period last year. As approved in the July 2013 Board meeting, employee wages and benefits include the \$3.6 million cost of one-time performance-based lump sum comparibility payments and adjustments to correct locality pay discrepancies.

Statements of Cash Flow

The cash position decreased \$4.9 million since last month. Operating activities generated the major portion of the net change in cash. Also, \$73,000 was invested in new capital assets and \$111,000 in cash was used to reduce or repay the NCUSIF note payable long-term liability, which has a balance of \$13.3 million on the balance sheet.

Budget (Year-to-Date)

Agency spending was under the year-to-date budget by \$10.5 million or 5.1 percent, compared to being under the year-todate budget by approximately \$9.0 million or 4.6 percent during the same period last year. Of the total variance, employee pay and benefits was under budget by \$0.5 million or 0.4%, travel was under budget by \$1.5 million or 6.5%, and the remaining expense categories combined were under budget by \$8.5 million or 23.3%.

The average annualized travel spend per FTE was \$21,278 this year, which is \$279 more than last year.

Vacancies

The Agency had 11 vacancies as of this month -- down 4 from the prior month. The 11 vacancies represent 0.9% percent of total authorized staff of 1,262.50.

BALANCE SHEETS AS OF OCTOBER 31, 2013 AND OCTOBER 31, 2012 (Dollars in thousands)

	10/31/2013	9/30/2013	10/31/2012
ASSETS			
CASH AND CASH EQUIVALENTS	\$ 53,316	\$ 58,166	\$ 53,701
DUE FROM NATIONAL CREDIT UNION SHARE INSURANCE FUND	92	2,247	84
EMPLOYEE ADVANCES	326	306	14
OTHER ACCOUNTS RECEIVABLE, Net	247	267	231
PREPAID EXPENSES AND OTHER ASSETS	1,764	1,666	1,470
ASSETS HELD FOR SALE	-	-	575
FIXED ASSETS — Net of accumulated depreciation of \$28,629 as of October 31, 2013	29,984	30,142	31,181
INTANGIBLE ASSETS — Net of accumulated amortization of \$12,798 as of October 31, 2013	3,817	4,042	5,755
TOTAL	<u>\$ 89,546</u>	<u>\$ 96,836</u>	\$ 93,011
LIABILITIES AND FUND BALANCE			
LIABILITIES: Accounts payable Obligations under capital leases Accrued wages and benefits Accrued annual leave	\$ 18,661 64 8,195 15,065	\$ 26,442 64 6,912 15,065	\$ 18,025 83 11,135 14,451
Accrued employee travel Note payable to National Credit Union Share Insurance Fund	- 13,298	2,013 13,409	14,639
Total Liabilities	55,283	63,905	58,333
COMMITMENTS AND CONTINGENCIES			
FUND BALANCE	34,263	32,931	34,678
TOTAL	<u>\$ 89,546</u>	\$ 96,836	\$ 93,011

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE FOR THE PERIODS ENDED OCTOBER 31, 2013 AND OCTOBER 31, 2012 (Dollars in thousands)

	YEAR-1	O-DATE	MONTH				
	2013	2012	2013	2012			
REVENUES:							
Operating fees	\$ 77,594	\$ 73,998	\$ 7,760	\$ 7,399			
Interest	25	38	6	6			
Other	1,100	1,061	53	12			
Total Revenues	78,719	75,097	7,819	7,417			
EXPENSES, NET:							
Employee wages and benefits, net	58,305	56,146	5,656	5,833			
Travel	8,348	8,114	179	83			
Rent, communications, and utilities	1,513	1,523	94	29			
Contracted services	6,045	4,773	276	(44)			
Depreciation and amortization	4,441	5,325	455	576			
Administrative	(596)	(1,341)	(173)	(262)			
Total Expenses	78,056	74,540	6,487	6,215			
EXCESS OF REVENUES OVER / (UNDER) EXPENSES	663	557	1,332	1,202			
FUND BALANCE—Beginning of period	33,600	34,121	32,931	33,476			
FUND BALANCE—End of period	\$ 34,263	\$ 34,678	\$ 34,263	\$ 34,678			

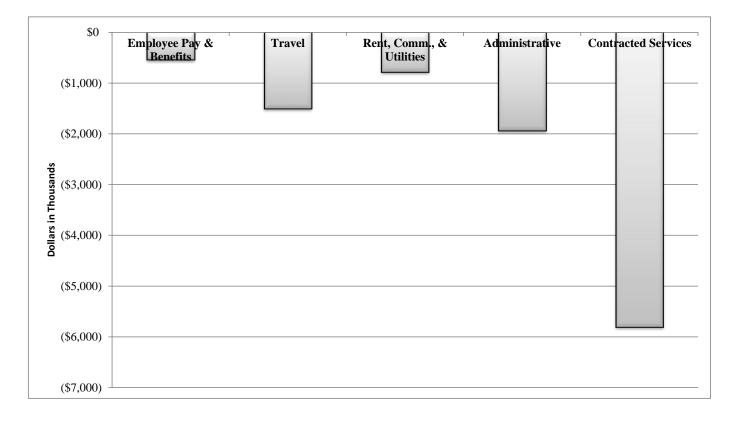
STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED OCTOBER 31, 2013 AND OCTOBER 31, 2012 (Dollars in thousands)

	YEAR-TO-DATE				MONTH			
		2013		2012		2013		2012
CASH FLOWS FROM OPERATING ACTIVITIES:								
Excess of revenues over expenses	\$	663	\$	557	\$	1,332	\$	1,202
Adjustments to reconcile excess of revenues over expenses to net								
cash provided by operating activities:								
Depreciation and amortization		4,442		5,208		456		459
Provision for loss on disposal of employee residences held for sale		27		158		-		-
(Gain) loss on fixed asset retirements		10		114		-		117
(Increase) decrease in assets:								
Due from National Credit Union Share Insurance Fund		1,948		1,098		2,155		3,141
Employee advances		(301)		29		(20)		(1)
Other accounts receivable		(36)		654		20		237
Prepaid expenses and other assets		(709)		(455)		(98)		-
(Decrease) increase in liabilities:								
Accounts payable		14,057		10,951		(7,781)		(7,596)
Accrued wages and benefits		(1,983)		1,840		1,283		1,841
Accrued annual leave		1,233		1,752		-		-
Accrued employee travel		(695)		(628)		(2,013)		(1,827)
Net cash provided or (used) by operating activities		18,656		21,278		(4,666)		(2,427)
CASH FLOWS FROM INVESTING ACTIVITIES:								
Purchases of fixed and intangible assets		(1,557)		(3,115)		(73)		26
Proceeds from insurance on fixed assets		-		25		-		-
Purchases of employee residences held for sale		-		(995)		-		-
Proceeds from sale of employee residences held for sale		827		658		-		-
Net cash (used) or provided by investing activities		(730)		(3,427)		(73)		26
CASH FLOWS FROM FINANCING ACTIVITIES:								
Repayments of note payable to National Credit Union Share Insurance Fund		(1,117)		(1,117)		(111)		(111)
Principal payments under capital lease obligations		(14)		(15)		-		-
Net cash used by financing activities		(1,131)		(1,132)		(111)		(111)
NET INCREASE OR (DECREASE) IN CASH AND CASH EQUIVALENTS		16,795		16,719		(4,850)		(2,512)
CASH AND CASH EQUIVALENTS—Beginning of period		36,521		36,982		58,166		56,213
CASH AND CASH EQUIVALENTS—End of period	\$	53,316	\$	53,701	\$	53,316	\$	53,701
SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES								
Acquisition of equipment under capital lease	\$	-	\$	-	\$	-	\$	-
Cash Payments for Interest	\$	210	\$	245	\$	21	\$	23
			<u> </u>		-		-	-

YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE) AS OF OCTOBER 31, 2013 AND OCTOBER 31, 2012 (Dollars in thousands)

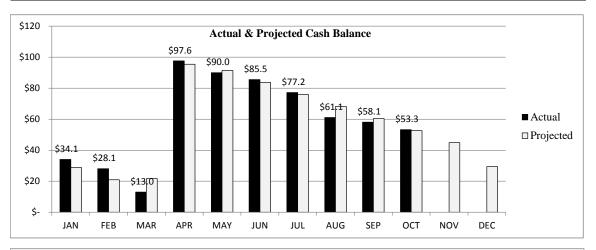
	2013				2012				
	BUDGET	ACTUAL	DIFF	%	BUDGET	ACTUAL	DIFF	%	
Employee Pay & Benefits	148,125	147,590	(535)	-0.4%	139,604	141,356	1,752	1.3%	
Travel	23,054	21,556	(1,498)	-6.5%	22,929	20,649	(2,281)	-9.9%	
Rent, Comm., & Utilities	4,481	3,702	(779)	-17.4%	4,734	3,747	(987)	-20.8%	
Administrative	11,339	9,409	(1,930)	-17.0%	11,237	9,800	(1,437)	-12.8%	
Contracted Services	20,684	14,880	(5,803)	-28.1%	17,953	11,868	(6,085)	-33.9%	
TOTAL	207,683	197,138	(10,545)	-5.1%	196,457	187,419	(9,037)	-4.6%	

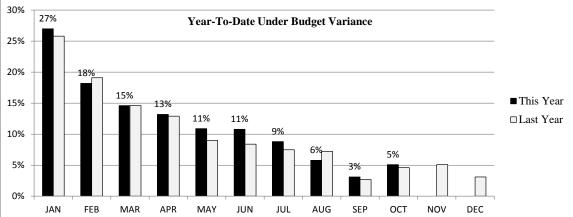
Amount Over (Under) Budget

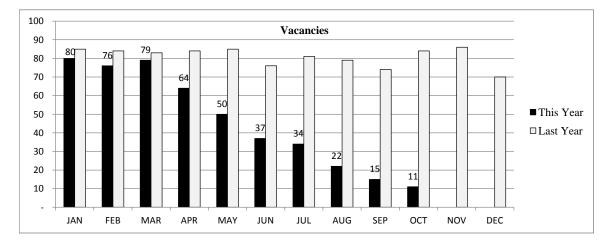


Budget amounts reflect the Board-approved base budget plus mid-session adjustments.

GRAPHS AND RATIOS AS OF OCTOBER 31, 2013 AND OCTOBER 31, 2012







10/31/2013 10/31/2012

Retained earnings / Total assets	38.26%	37.28%
YTD interest income to average investments (annualized)	0.07%	0.10%
Annualized travel spend per employee	\$21,278	\$20,999
Net year to date cash inflow (outflow) in millions of dollars	\$17	\$17
Cash and overnight investments / Total assets	59.54%	57.74%
Overhead transfer rate	59.10%	59.30%