National Credit Union Administration



Operating Fund

Financial Highlights August 31, 2013

Mary Ann Woodson

Mary Ann Woodson Chief Financial Officer

FINANCIAL HIGHLIGHTS AS OF AUGUST 31, 2013

Balance Sheets

Cash and cash equivalents had a month-end balance of approximately \$61.1 million. Its balance decreased \$16.0 million in the month primarily for the payment of operating expenses. The cash position is considered to be sufficient to cover current and future obligations of the Fund.

Statements of Revenues, Expenses, and Changes in Fund Balance

Net loss for the month was \$1,523,000 and net income year to date was \$1,113,000. Interest income on overnight investments has averaged 0.05% year-to-date, versus 0.09% during the same period last year. As approved in the July 2013 Board meeting, employee wages and benefits in the month of August 2013 include the \$3.6 million cost of one-time performance-based lump sum comparibility payments and adjustments to correct locality pay discrepancies.

Statements of Cash Flow

The cash position decreased \$16.0 million since last month. Operating activities generated the major portion of the net change in cash. Also, \$93,000 was invested in new capital assets and \$112,000 in cash was used to reduce or repay the NCUSIF note payable long-term liability, which has a balance of \$13.5 million on the balance sheet.

Budget (Year-to-Date)

Agency spending was under the year-to-date budget by \$9.6 million or 5.8 percent, compared to being under the year-todate budget by approximately \$11.4 million or 7.2 percent during the same period last year. Of the total variance, employee pay and benefits was under budget by \$1.0 million or 0.8%, travel was under budget by \$1.3 million or 7.0%, and the remaining expense categories combined were under budget by \$7.3 million or 25.1%.

The average annualized travel spend per FTE was \$21,309 this year, which is \$327 more than last year.

Vacancies

The Agency had 22 vacancies as of this month -- down 12 from the prior month. Of the 22 vacancies, 20 were in the central office and 2 were in the regions and AMAC. The 22 vacancies represent 1.7% percent of total authorized staff of 1,262.50.

BALANCE SHEETS AS OF AUGUST 31, 2013 AND AUGUST 31, 2012 (Dollars in thousands)

| | 8/31/2013 | 7/31/2013 | 8/31/2012 | |
|---|---|--|---|--|
| ASSETS | | | | |
| CASH AND CASH EQUIVALENTS | \$ 61,146 | \$ 77,193 | \$ 61,211 | |
| DUE FROM NATIONAL CREDIT UNION SHARE INSURANCE FUND | 2,180 | 393 | - | |
| EMPLOYEE ADVANCES | 11 | 17 | 15 | |
| OTHER ACCOUNTS RECEIVABLE, Net | 312 | 170 | 449 | |
| PREPAID EXPENSES AND OTHER ASSETS | 1,667 | 1,616 | 1,327 | |
| ASSETS HELD FOR SALE | - | 72 | 766 | |
| FIXED ASSETS — Net of accumulated depreciation of \$29,004 as of August 31, 2013 | 30,319 | 30,460 | 31,557 | |
| INTANGIBLE ASSETS — Net of accumulated amortization of \$12,503 as of August 31, 2013 | 4,101 | 4,338 | 6,260 | |
| TOTAL | <u>\$ 99,736</u> | <u>\$ 114,259</u> | <u>\$ 101,585</u> | |
| LIABILITIES AND FUND BALANCE | | | | |
| LIABILITIES: Accounts payable Obligations under capital leases Accrued wages and benefits Accrued annual leave Accrued employee travel Note payable to National Credit Union Share Insurance Fund | \$ 32,190 78 5,402 13,832 - 13,521 | \$ 39,881 78 10,599 13,832 - 13,633 | \$ 32,416 58 5,417 12,699 - 14,862 | |
| Total Liabilities | 65,023 | 78,023 | 65,452 | |
| COMMITMENTS AND CONTINGENCIES | | | | |
| FUND BALANCE | 34,713 | 36,236 | 36,133 | |
| TOTAL | <u>\$ 99,736</u> | <u>\$ 114,259</u> | <u>\$ 101,585</u> | |

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE FOR THE PERIODS ENDED AUGUST 31, 2013 AND AUGUST 31, 2012 (Dollars in thousands)

| | YEAR-1 | O-DATE | MONTH | | | |
|---|-----------|-----------|-----------|-----------|--|--|
| | 2013 | 2012 | 2013 | 2012 | | |
| REVENUES: | | | | | | |
| Operating fees | \$ 62,075 | \$ 59,281 | \$ 7,760 | \$ 7,406 | | |
| Interest | 17 | 28 | 2 | 6 | | |
| Other | 956 | 941 | 169 | 120 | | |
| Total Revenues | 63,048 | 60,250 | 7,931 | 7,532 | | |
| EXPENSES, NET: | | | | | | |
| Employee wages and benefits, net | 46,351 | 43,104 | 7,155 | 5,542 | | |
| Travel | 6,665 | 6,501 | 1,266 | 879 | | |
| Rent, communications, and utilities | 1,248 | 1,393 | 154 | 190 | | |
| Contracted services | 4,639 | 3,705 | 561 | 453 | | |
| Depreciation and amortization | 3,534 | 4,091 | 471 | 826 | | |
| Administrative | (502) | (556) | (153) | (269) | | |
| Total Expenses | 61,935 | 58,238 | 9,454 | 7,621 | | |
| EXCESS OF REVENUES OVER / (UNDER) EXPENSES | 1,113 | 2,012 | (1,523) | (89) | | |
| FUND BALANCE—Beginning of period | 33,600 | 34,121 | 36,236 | 36,222 | | |
| FUND BALANCE—End of period | \$ 34,713 | \$ 36,133 | \$ 34,713 | \$ 36,133 | | |

STATEMENTS OF CASH FLOWS

FOR THE PERIODS ENDED AUGUST 31, 2013 AND AUGUST 31, 2012

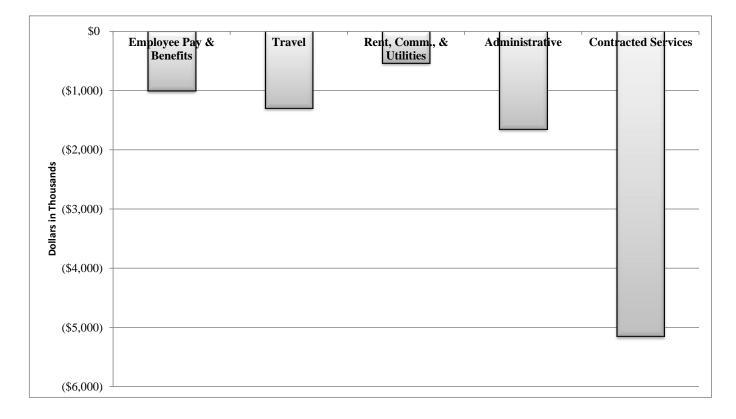
(Dollars in thousands)

| | | YEAR-TO-DATE | | MON | MONTH | | |
|--|----|--------------|-----------|------------|-----------|--|--|
| | | 2013 | 2012 | 2013 | 2012 | | |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | | | | | |
| Excess of revenues over expenses | \$ | 1,113 | \$ 2,012 | \$ (1,523) | \$ (89) | | |
| Adjustments to reconcile excess of revenues over expenses to net | | | | | | | |
| cash provided by operating activities: | | | | | | | |
| Depreciation and amortization | | 3,534 | 4,091 | 471 | 826 | | |
| Provision for loss on disposal of employee residences held for sale | | 27 | 116 | - | - | | |
| (Gain) loss on fixed asset retirements | | - | (3) | - | - | | |
| (Increase) decrease in assets: | | | | | | | |
| Due from National Credit Union Share Insurance Fund | | (140) | 1,182 | (1,787) | - | | |
| Employee advances | | 14 | 28 | 6 | 20 | | |
| Other accounts receivable | | (101) | 436 | (142) | (258) | | |
| Prepaid expenses and other assets | | (612) | (312) | (51) | - | | |
| (Decrease) increase in liabilities: | | | | | | | |
| Accounts payable | | 27,586 | 25,342 | (7,691) | (8,042) | | |
| Accrued wages and benefits | | (4,776) | (3,878) | (5,197) | (4,301) | | |
| Accrued annual leave | | - | - | - | - | | |
| Accrued employee travel | | (695) | (628) | | | | |
| Net cash provided or (used) by operating activities | | 25,950 | 28,386 | (15,914) | (11,844) | | |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | | | | | |
| Purchases of fixed and intangible assets | | (1,258) | (2,803) | (93) | (431) | | |
| Proceeds from insurance on fixed assets | | - | 25 | - | - | | |
| Purchases of employee residences held for sale | | - | (995) | - | - | | |
| Proceeds from sale of employee residences held for sale | | 827 | 510 | 72 | | | |
| Net cash used by investing activities | | (431) | (3,263) | (21) | (431) | | |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | | | | | |
| Repayments of note payable to National Credit Union Share Insurance Fund | | (894) | (894) | (112) | (112) | | |
| Principal payments under capital lease obligations | | - | - | - | | | |
| Net cash used by financing activities | | (894) | (894) | (112) | (112) | | |
| NET INCREASE OR (DECREASE) IN CASH AND CASH EQUIVALENTS | | 24,625 | 24,229 | (16,047) | (12,387) | | |
| CASH AND CASH EQUIVALENTS—Beginning of period | | 36,521 | 36,982 | 77,193 | 73,598 | | |
| CASH AND CASH EQUIVALENTS—End of period | \$ | 61,146 | \$ 61,211 | \$ 61,146 | \$ 61,211 | | |
| SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES | | | | | | | |
| Acquisition of equipment under capital lease | \$ | - | \$- | \$- | \$ - | | |
| Cash Payments for Interest | \$ | | \$ 199 | \$ 21 | \$ 24 | | |
| Cuon 1 aymento 101 mercor | φ | 170 | φ 177 | ψ 21 | ψ 24 | | |

YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE) AS OF AUGUST 31, 2013 AND AUGUST 31, 2012 (Dollars in thousands)

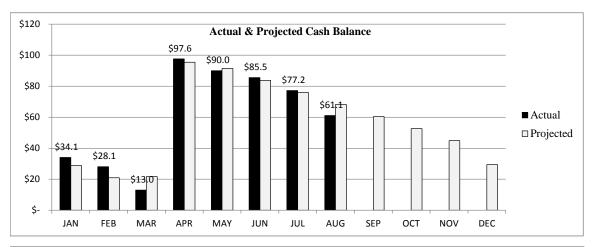
| | 2013 | | | 2012 | | | | |
|--------------------------|---------|---------|---------|--------|---------|---------|----------|--------|
| | BUDGET | ACTUAL | DIFF | % | BUDGET | ACTUAL | DIFF | % |
| Employee Pay & Benefits | 118,228 | 117,229 | (999) | -0.8% | 112,067 | 108,431 | (3,636) | -3.2% |
| Travel | 18,443 | 17,150 | (1,293) | -7.0% | 18,343 | 16,498 | (1,846) | -10.1% |
| Rent, Comm., & Utilities | 3,585 | 3,053 | (532) | -14.8% | 3,787 | 3,427 | (360) | -9.5% |
| Administrative | 9,072 | 7,423 | (1,648) | -18.2% | 8,989 | 8,692 | (297) | -3.3% |
| Contracted Services | 16,547 | 11,401 | (5,145) | -31.1% | 14,363 | 9,122 | (5,240) | -36.5% |
| TOTAL | 165,875 | 156,257 | (9,618) | -5.8% | 157,550 | 146,170 | (11,380) | -7.2% |

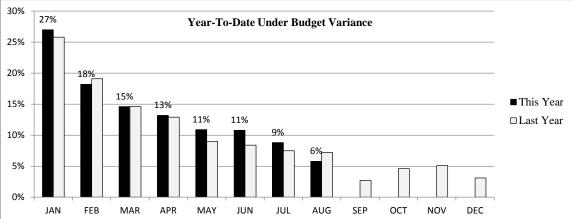
Amount Over (Under) Budget

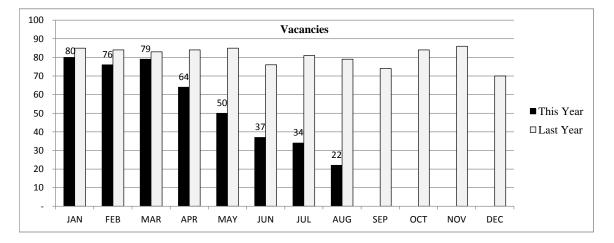


Budget amounts reflect the Board-approved base budget plus mid-session adjustments.

GRAPHS AND RATIOS AS OF AUGUST 31, 2013 AND AUGUST 31, 2012







| | 8/31/2013 | 8/31/2012 |
|---|-----------|-----------|
| Retained earnings / Total assets | 34.80% | 35.57% |
| YTD interest income to average investments (annualized) | 0.05% | 0.09% |
| Annualized travel spend per employee | \$21,309 | \$20,983 |
| Net year to date cash inflow (outflow) in millions of dollars | \$25 | \$24 |
| Cash and overnight investments / Total assets | 61.31% | 60.26% |
| Overhead transfer rate | 59.10% | 59.30% |