# National Credit Union Administration



# Operating Fund

Financial Highlights
June 30, 2013

Many Ann Woodson

Mary Ann Woodson
Chief Financial Officer

### FINANCIAL HIGHLIGHTS AS OF JUNE 30, 2013

#### **Balance Sheets**

Cash and cash equivalents had a month-end balance of approximately \$85.5 million. Its balance decreased \$4.5 million in the month primarily for the payment of operating expenses. The cash position is considered to be sufficient to cover current and future obligations of the Fund.

#### Statements of Revenues, Expenses, and Changes in Fund Balance

Net income for the month was \$311,000 and net income year to date was \$3,086,000. Interest income on overnight investments has averaged 0.04% year-to-date, versus 0.06% during the same period last year.

#### **Statements of Cash Flow**

The cash position decreased \$4.5 million since last month. Operating activities generated the major portion of the net change in cash. Also, \$322,000 was invested in new capital assets and \$111,000 in cash was used to reduce or repay the NCUSIF note payable long-term liability, which has a balance of \$13.7 million on the balance sheet.

### **Budget (Year-to-Date)**

Agency spending was under the year-to-date budget by \$13.4 million or 10.8 percent, compared to being under the year-to-date budget by approximately \$10.0 million or 8.4 percent during the same period last year. Of the total variance, employee pay and benefits was under budget by \$7.0 million or 7.7%, travel was under budget by \$2.6 million or 18.5%, and the remaining expense categories combined were under budget by \$3.9 million or 19.3%.

The average annualized travel spend per FTE was \$18,966 this year, which is \$2,013 less than last year.

#### **Vacancies**

The Agency had 37 vacancies as of this month -- down 13 from the prior month. Of the 37 vacancies, 20 were in the central office and 17 were in the regions and AMAC. The 37 vacancies represent 2.9% percent of total authorized staff of 1,261.50.

BALANCE SHEETS AS OF JUNE 30, 2013 AND JUNE 30, 2012 (Dollars in thousands)

|   | 6/30/2013   | 5/31/2013   | 6/30/2012   |
|---|---|---|---|
| ASSETS  |   |   |   |
| CASH AND CASH EQUIVALENTS   | \$ 85,548   | \$ 90,030   | \$ 79,817   |
| DUE FROM NATIONAL CREDIT UNION SHARE INSURANCE FUND   | 14  | 660   | -   |
| EMPLOYEE ADVANCES   | 28  | 87  | 43  |
| OTHER ACCOUNTS RECEIVABLE, Net  | 190   | 258   | 448   |
| PREPAID EXPENSES AND OTHER ASSETS   | 1,573   | 1,753   | 1,244   |
| ASSETS HELD FOR SALE  | 72  | 95  | 668   |
| FIXED ASSETS — Net of accumulated depreciation of \$28,547 as of June 30, 2013  | 30,600  | 30,763  | 31,435  |
| INTANGIBLE ASSETS — Net of accumulated amortization of \$12,044 as of June 30, 2013   | 4,531   | 4,494   | 6,406   |
| TOTAL   | \$ 122,556  | \$ 128,140  | \$ 120,061  |
| LIABILITIES AND FUND BALANCE  |   |   |   |
| LIABILITIES: Accounts payable Obligations under capital leases Accrued wages and benefits Accrued annual leave Accrued employee travel Note payable to National Credit Union Share Insurance Fund | \$ 49,588<br>78<br>8,627<br>13,832<br>-<br>13,745 | \$ 55,424<br>78<br>8,575<br>13,832<br>-<br>13,856 | \$ 47,658<br>58<br>8,504<br>12,699<br>-<br>15,086 |
| Total Liabilities   | 85,870  | 91,765  | 84,005  |
| COMMITMENTS AND CONTINGENCIES   |   |   |   |
| FUND BALANCE  | 36,686  | 36,375  | 36,056  |
| TOTAL   | \$ 122,556  | \$ 128,140  | \$ 120,061  |

# STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE FOR THE PERIODS ENDED JUNE 30, 2013 AND JUNE 30, 2012 (Dollars in thousands)

|                                     | YEAR-     | TO-DATE   | MONTH     |            |  |  |  |
|-------------------------------------|-----------|-----------|-----------|------------|--|--|--|
|                                     | 2013      | 2012      | 2013      | 2012       |  |  |  |
| REVENUES:                           |           |           |           |            |  |  |  |
| Operating fees                      | \$ 46,556 | \$ 44,468 | \$ 7,527  | \$ 7,407   |  |  |  |
| Interest                            | 13        | 18        | 2         | 4          |  |  |  |
| Other                               | 703       | 754       | 104       | <u>153</u> |  |  |  |
| Total Revenues                      | 47,272    | 45,240    | 7,633     | 7,564      |  |  |  |
| EXPENSES, NET:                      |           |           |           |            |  |  |  |
| Employee wages and benefits, net    | 33,199    | 32,148    | 5,410     | 5,126      |  |  |  |
| Travel                              | 4,426     | 4,880     | 740       | 983        |  |  |  |
| Rent, communications, and utilities | 881       | 1,048     | 162       | 193        |  |  |  |
| Contracted services                 | 3,371     | 2,626     | 516       | 442        |  |  |  |
| Depreciation and amortization       | 2,618     | 2,837     | 448       | 475        |  |  |  |
| Administrative                      | (309)     | (234)     | 46        | 50         |  |  |  |
| Total Expenses                      | 44,186    | 43,305    | 7,322     | 7,269      |  |  |  |
| EXCESS OF REVENUES OVER / (UNDER)   |           |           |           |            |  |  |  |
| EXPENSES                            | 3,086     | 1,935     | 311       | 295        |  |  |  |
| FUND BALANCE—Beginning of period    | 33,600    | 34,121    | 36,375    | 35,761     |  |  |  |
| FUND BALANCE—End of period          | \$ 36,686 | \$ 36,056 | \$ 36,686 | \$ 36,056  |  |  |  |

### STATEMENTS OF CASH FLOWS FOR THE PERIODS ENDED JUNE 30, 2013 AND JUNE 30, 2012 (Dollars in thousands)

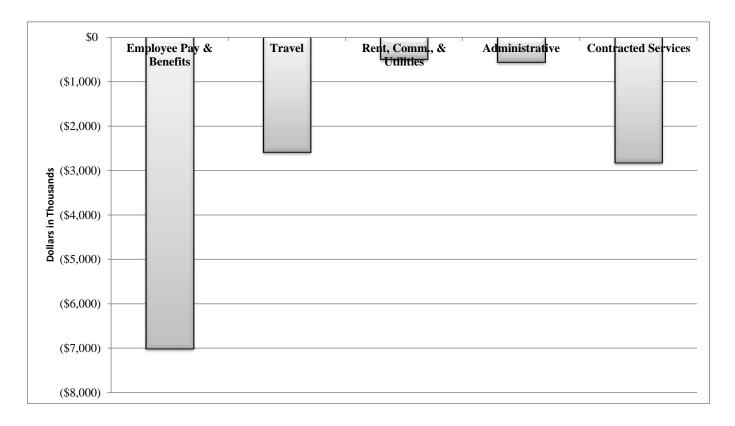
|  |    | YEAR-TO-DATE<br>2013 2012 |    |         | MONT<br>2013 |         | ГН<br>2012 |         |
|--|----|---------------------------|----|---------|--------------|---------|------------|---------|
|  |    |                           |    |         |              |         |            |         |
| CASH FLOWS FROM OPERATING ACTIVITIES:                                    |    |                           |    |         |              |         |            |         |
| Excess of revenues over expenses   | \$ | 3,086                     | \$ | 1,935   | \$           | 311     | \$         | 295     |
| Adjustments to reconcile excess of revenues over expenses to net         |    |                           |    |         |              |         |            |         |
| cash provided by operating activities:                                   |    |                           |    |         |              |         |            |         |
| Depreciation and amortization  |    | 2,618                     |    | 2,837   |              | 448     |            | 475     |
| Provision for loss on disposal of employee residences held for sale      |    | 27                        |    | 39      |              | 23      |            | -       |
| (Gain) loss on fixed asset retirements                                   |    | -                         |    | (3)     |              | -       |            | -       |
| (Increase) decrease in assets:   |    |                           |    |         |              |         |            |         |
| Due from National Credit Union Share Insurance Fund                      |    | 2,026                     |    | 1,182   |              | 646     |            | -       |
| Employee advances  |    | (3)                       |    | -       |              | 59      |            | 6       |
| Other accounts receivable  |    | 21                        |    | 437     |              | 68      |            | 355     |
| Prepaid expenses and other assets  |    | (518)                     |    | (229)   |              | 180     |            | 174     |
| (Decrease) increase in liabilities:                                      |    |                           |    |         |              |         |            |         |
| Accounts payable   |    | 44,984                    |    | 40,584  |              | (5,836) |            | (7,011) |
| Accrued wages and benefits   |    | (1,551)                   |    | (791)   |              | 52      |            | 634     |
| Accrued annual leave   |    | - (-0-                    |    | -       |              | -       |            | -       |
| Accrued employee travel  |    | (695)                     |    | (628)   |              |         |            |         |
| Net cash provided or (used) by operating activities                      |    | 49,995                    | _  | 45,363  |              | (4,049) | _          | (5,072) |
| CASH FLOWS FROM INVESTING ACTIVITIES:                                    |    |                           |    |         |              |         |            |         |
| Purchases of fixed and intangible assets                                 |    | (1,053)                   |    | (1,573) |              | (322)   |            | (209)   |
| Proceeds from insurance on fixed assets                                  |    | -                         |    | 25      |              | -       |            | -       |
| Purchases of employee residences held for sale                           |    | -                         |    | (820)   |              | -       |            | -       |
| Proceeds from sale of employee residences held for sale                  |    | 755                       | _  | 510     |              | -       |            |         |
| Net cash used by investing activities                                    |    | (298)                     | _  | (1,858) |              | (322)   |            | (209)   |
| CASH FLOWS FROM FINANCING ACTIVITIES:                                    |    |                           |    |         |              |         |            |         |
| Repayments of note payable to National Credit Union Share Insurance Fund |    | (670)                     |    | (670)   |              | (111)   |            | (111)   |
| Principal payments under capital lease obligations                       |    |                           |    |         |              |         |            |         |
| Net cash used by financing activities                                    |    | (670)                     | _  | (670)   |              | (111)   | _          | (111)   |
| NET INCREASE OR (DECREASE) IN CASH AND CASH EQUIVALENTS                  |    | 49,027                    |    | 42,835  |              | (4,482) |            | (5,392) |
| CASH AND CASH EQUIVALENTS—Beginning of period                            |    | 36,521                    | _  | 36,982  |              | 90,030  |            | 85,209  |
| CASH AND CASH EQUIVALENTS—End of period                                  | \$ | 85,548                    | \$ | 79,817  | \$           | 85,548  | \$         | 79,817  |
| SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES                            |    |                           |    |         |              |         |            |         |
| Acquisition of equipment under capital lease                             | \$ | _                         | \$ | -       | \$           | -       | \$         | -       |
| Cash Payments for Interest   | \$ | 128                       | \$ | 151     | \$           | 21      | \$         | 24      |
| Cush I aymonds for interest  | Ψ  | 120                       | Ψ  | 131     | Ψ            | 21      | Ψ          | 27      |

### YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE) AS OF JUNE 30, 2013 AND JUNE 30, 2012

(Dollars in thousands)

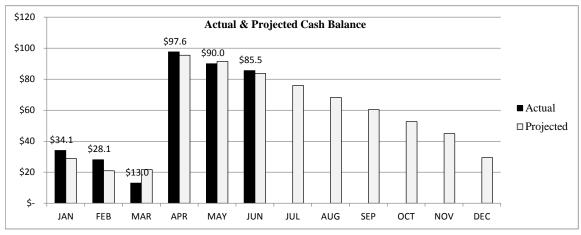
|                          | 2013    |         |          | 2012   |         |         |         |        |
|--------------------------|---------|---------|----------|--------|---------|---------|---------|--------|
|                          | BUDGET  | ACTUAL  | DIFF     | %      | BUDGET  | ACTUAL  | DIFF    | %      |
| Employee Pay & Benefits  | 90,748  | 83,745  | (7,003)  | -7.7%  | 85,080  | 80,625  | (4,456) | -5.2%  |
| Travel                   | 13,932  | 11,353  | (2,579)  | -18.5% | 13,533  | 12,342  | (1,191) | -8.8%  |
| Rent, Comm., & Utilities | 2,645   | 2,155   | (490)    | -18.5% | 2,739   | 2,577   | (162)   | -5.9%  |
| Administrative           | 6,206   | 5,654   | (553)    | -8.9%  | 6,730   | 6,401   | (328)   | -4.9%  |
| Contracted Services      | 11,108  | 8,292   | (2,816)  | -25.4% | 10,273  | 6,459   | (3,814) | -37.1% |
| TOTAL                    | 124,638 | 111,198 | (13,440) | -10.8% | 118,355 | 108,404 | (9,951) | -8.4%  |

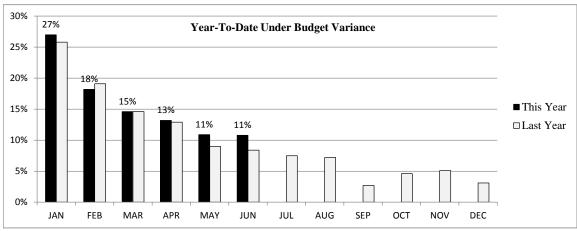
### **Amount Over (Under) Budget**

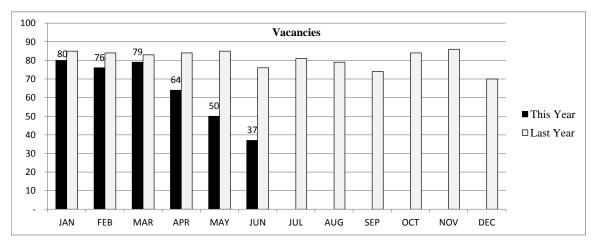


Budget amounts reflect the Board-approved base budget.

### GRAPHS AND RATIOS AS OF JUNE 30, 2013 AND JUNE 30, 2012







|   | 6/30/2013 | 6/30/2012 |
|---|-----------|-----------|
| Retained earnings / Total assets                              | 29.93%    | 30.03%    |
| YTD interest income to average investments (annualized)       | 0.04%     | 0.06%     |
| Annualized travel spend per employee                          | \$18,966  | \$20,979  |
| Net year to date cash inflow (outflow) in millions of dollars | \$49      | \$43      |
| Cash and overnight investments / Total assets                 | 69.80%    | 66.48%    |
| Overhead transfer rate  | 59.10%    | 59.30%    |