## OVERALL TRENDS


*Net Loans equals Total Loans (\$721.9 billion) minus Allowance for Loan and Lease Losses (\$6.9 billion). Numbers may not add up due to rounding.

LOAN GROWTH VS. SHARE GROWTH


| Number of Insured Credit Unions Reporting |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Federal Charter | State Charter | Total |
| 2011 | 4,447 | 2,647 | 7,094 |
| 2012 | 4,272 | 2,547 | 6,819 |
| 2013 | 4,105 | 2,449 | 6,554 |
| 2014 | 3,927 | 2,346 | 6,273 |
| March 2015 | 3,885 | 2,321 | 6,206 |



PREPARED BY:
NCUA Office of Examination and Insurance

## NET WORTH



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NCUA Office of Examination and Insurance

## EARNINGS



| Ratio <br> (\% of Average Assets) | December <br> $\mathbf{2 0 1 4}$ | March <br> $\mathbf{2 0 1 5}$ | Effect on <br> ROA |
| :--- | ---: | ---: | ---: |
| Net Interest Margin | $2.84 \%$ | $2.82 \%$ | -0.02 bp |
| + Fee \& Other Inc. | $1.31 \%$ | $1.26 \%$ | -0.05 bp |
| - Operating Expenses | $3.11 \%$ | $3.07 \%$ | 0.04 bp |
| - PLLL | $0.28 \%$ | $0.28 \%$ | 0.00 bp |
| + Non-Operating Income | $0.04 \%$ | $0.05 \%$ | 0.01 bp |
| = ROA | $0.80 \%$ | $0.78 \%$ | -0.02 bp |

*Numbers may not add up due to rounding.



## LOAN DISTRIBUTION

| LOAN DISTRIBUTION <br> (In Billions) |  |  | FIRST MORTGAGE REAL ESTATE LOANS <br> (In Billions) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| *Numbers may not add up due to rounding. *Numbers may not add up due to rounding |  |  |  |  |  |  |
| Loan Category | December 2014 Balance In Billions | \% of Total Loans December-2014 | March $2015$ <br> In Billions | \% of Total Loans March 2015 | Growth In Billions | Growth Rate <br> (Annualized) |
| Unsecured Credit Card | \$45.97 | 6.45\% | \$44.73 | 6.20\% | -\$1.24 | -10.79\% |
| All Other Unsecured | \$32.24 | 4.53\% | \$31.64 | 4.38\% | -\$0.59 | -7.37\% |
| New Vehicle | \$86.35 | 12.12\% | \$89.29 | 12.37\% | \$2.94 | 13.60\% |
| Used Vehicle | \$143.68 | 20.17\% | \$147.32 | 20.41\% | \$3.64 | 10.13\% |
| First Mortgage Real Estate | \$292.28 | 41.03\% | \$296.96 | 41.13\% | \$4.68 | 6.41\% |
| Other Real Estate | \$71.89 | 10.09\% | \$71.55 | 9.91\% | -\$0.34 | -1.89\% |
| Leases Receivable \& All Other | \$39.91 | 5.60\% | \$40.44 | 5.60\% | \$0.53 | 5.29\% |
| Total Loans | \$712.33 |  | \$721.94 |  | \$9.61 | 5.40\% |

*Numbers may not add up due to rounding.

## LOAN AND DELINQUENCY TRENDS




| Total Loan Charge- <br> Offs and Recoveries | December <br> $\mathbf{2 0 1 4}$ <br> In Billions | March <br> $\mathbf{2 0 1 5}$ <br> In Billions* | \% Change |
| :--- | ---: | ---: | ---: |
| Total Loans Charged <br> Off | $\$ 4.26$ | $\$ 4.33$ | $1.62 \%$ |
| Total Loan Recoveries | $\$ 0.90$ | $\$ 0.95$ | $6.27 \%$ |
| Total Net Charge-Offs | $\$ 3.36$ | $\$ 3.37$ | $0.38 \%$ |



## LOAN AND DELINQUENCY TRENDS (continued)



## INVESTMENT TRENDS



| Maturity or Repricing Intervals for <br> Investments and Cash on Deposit <br> \& Equivalents | December <br> $\mathbf{2 0 1 4}$ <br> In Billions | \% of Total <br> Investments <br> December <br> $\mathbf{2 0 1 4}$ | March <br> $\mathbf{2 0 1 5}$ <br> in Billions | \% of Total <br> Investments <br> March <br> $\mathbf{2 0 1 5}$ | (An <br> Growth <br> in Billions | (Annualized) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Less than 1 year | $\$ 143.38$ | $40.75 \%$ | $\$ 165.22$ | $43.83 \%$ | $\$ 21.84$ | $60.93 \%$ |
| $\mathbf{1}$ to 3 years | $\$ 99.67$ | $28.32 \%$ | $\$ 107.03$ | $28.40 \%$ | $\$ 7.36$ | $29.56 \%$ |
| 3 to 5 years | $\$ 75.55$ | $21.47 \%$ | $\$ 72.31$ | $19.18 \%$ | $-\$ 3.24$ | $-17.13 \%$ |
| 5 to 10 years | $\$ 27.67$ | $7.86 \%$ | $\$ 27.10$ | $7.19 \%$ | $-\$ 0.57$ | $-8.29 \%$ |
| Greater than 10 years | $\$ 5.62$ | $1.60 \%$ | $\$ 5.28$ | $1.40 \%$ | $-\$ 0.35$ | $-24.62 \%$ |
| Total Investments* | $\$ 351.88$ |  | $\$ 376.93$ |  | $\mathbf{\$ 2 5 . 0 5}$ | $\mathbf{2 8 . 4 7 \%}$ |

*Includes borrowing repurchase agreements placed in investments for positive arbitrage
**Numbers may not add up due to rounding.

## SHARE TRENDS



| Share Category | December 2014 Balance In Billions | \% of Total Shares December 2014 | March 2015 <br> Balance <br> In Billions | \% of Total Shares March 2015 | Growth <br> In Billions | Growth Rate <br> (Annualized) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Share Drafts | \$131.14 | 13.79\% | \$139.65 | 14.19\% | \$8.51 | 25.97\% |
| Regular Shares | \$321.14 | 33.78\% | \$340.70 | 34.61\% | \$19.57 | 24.37\% |
| Money Market Shares | \$219.48 | 23.08\% | \$224.78 | 22.83\% | \$5.30 | 9.66\% |
| Share Certificates | \$188.93 | 19.87\% | \$188.55 | 19.15\% | -\$0.38 | -0.81\% |
| IRA / KEOGH Accounts | \$76.89 | 8.09\% | \$76.70 | 7.79\% | -\$0.19 | -0.99\% |
| All Other Shares | \$8.17 | 0.86\% | \$8.62 | 0.88\% | \$0.45 | 21.97\% |
| Non-Member Deposits | \$5.03 | 0.53\% | \$5.41 | 0.55\% | \$0.38 | 30.18\% |
| Total Shares and Deposits | \$950.79 |  | \$984.42 |  | \$33.63 | 14.15\% |

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## ASSET-LIABILITY MANAGEMENT TRENDS



PREPARED BY:
NCUA Office of Examination and Insurance
June 1, 2015
SUMMARY OF TRENDS BY ASSET GROUP

|  | Asset Group <br> Under \$10 million | Asset Group <br> \$10 million to \$100 million | Asset Group <br> $\$ 100$ million to $\$ 500$ million | Asset Group \$500 million and Greater |
| :---: | :---: | :---: | :---: | :---: |
| \# of Credit Unions | 1,910 | 2,780 | 1,048 | 468 |
| Total Assets | \$7.76 billion | \$103.10 billion | \$230.57 billion | \$817.10 billion |
| Average Assets/CU | \$4.06 million | \$37.09 million | \$220.01 million | \$1,745.95 million |
| Net Worth / Total Assets | 14.68\% | 11.68\% | 10.76\% | 10.67\% |
| Average Net Worth (non-dollar weighted) | 16.11\% | 12.10\% | 10.77\% | 10.85\% |
| Net Worth Growth* | 1.13\% | 3.12\% | 5.81\% | 8.75\% |
| Return on Average Assets (ROA)* | 0.19\% | 0.33\% | 0.54\% | 0.91\% |
| Net Interest Margin/Average Assets | 3.30\% | 2.99\% | 2.99\% | 2.75\% |
| Fee \& Other Income/Average Assets | 0.60\% | 1.07\% | 1.34\% | 1.27\% |
| Operating Expense/Average Assets | 3.66\% | 3.58\% | 3.59\% | 2.86\% |
| Members / Full-Time Employees | 416.85 | 399.06 | 349.35 | 396.72 |
| Provision for Loan Loss/Average Assets | 0.21\% | 0.19\% | 0.24\% | 0.31\% |
| Loans / Shares | 54.82\% | 57.78\% | 68.81\% | 76.89\% |
| Delinquent Loans / Total Loans | 1.79\% | 1.02\% | 0.76\% | 0.63\% |
| \% of Real Estate Loans Delinquent > 59 Days | 1.68\% | 1.15\% | 0.82\% | 0.64\% |
| \% of Member Business Loans Delinquent > 59 Days | 0.40\% | 0.66\% | 1.10\% | 0.91\% |
| Net Charge-Offs/Average Loans | 0.42\% | 0.43\% | 0.46\% | 0.48\% |
| Share Growth* | 10.43\% | 12.42\% | 14.25\% | 15.01\% |
| Loan Growth* | -5.93\% | -0.54\% | 3.20\% | 7.11\% |
| Asset Growth* | 8.80\% | 11.07\% | 12.71\% | 13.94\% |
| Membership Growth* | -1.70\% | 0.07\% | 2.54\% | 4.63\% |
| Net Long-Term Assets / Total Assets | 11.06\% | 25.51\% | 33.08\% | 33.43\% |
| Cash + Short-Term Investments / Assets | 30.62\% | 21.20\% | 15.59\% | 13.94\% |
| Borrowings / Shares \& Net Worth | 0.09\% | 0.22\% | 1.15\% | 4.56\% |

*Note: These items are based on the same federally insured credit unions reporting at 12/31/2014 and 03/31/2015, based on 03/31/2015 assets.


[^0]:    *Numbers may not add up due to rounding

