## **OPERATING FUND**



PRELIMINARY & UNAUDITED FINANCIAL HIGHLIGHTS
October 31, 2016

RENDELL L. JONES CHIEF FINANCIAL OFFICER

## MANAGEMENT OVERVIEW October 31, 2016

#### **Balance Sheet**

Cash and cash equivalents had a month-end balance of approximately \$69.0 million. Its balance increased \$0.4 million for the month primarily due to the collection of an intra-fund receivable due from the Share Insurance Fund and increase in payables. The cash position is considered to be sufficient to cover current and future obligations of the Fund

Other accounts receivable had a month-end balance of approximately \$190 thousand. Its balance decreased by \$110 thousand. The decrease for the month was primarily due to the repayment of receivables from the Central Liquidity Facility for administrative expenses paid by the Operating Fund.

Prepaid expenses and other assets had a month-end balance of approximately \$2.7 million. Its balance increased by \$43 thousand. The increase for the month was primarily due to adding computer software subscriptions.

Accrued wages and benefits had a month-end balance of approximately \$10.9 million. Its balance decreased by \$327 thousand. The decrease for the month was due to the decrease in month-end days accrued caused by the timing of pay periods.

Accounts payable had a month-end balance of approximately \$8.0 million. Its balance includes trade and interagency payables.

Deferred revenue had a month-end balance of approximately \$13 million. Its balance decreased by approximately \$7 million for the month. This decrease was due to the recognition of deferred operating fees for the month.

#### Statements of Revenues, Expenses, and Changes in Fund Balance

Net income for the month was \$2.4 million and net income year-to-date was approximately \$7.7 million. Interest income on overnight investments has averaged 0.31% year-to-date, versus 0.02% during the same period last year.

#### **Statements of Cash Flow**

The cash position increased approximately \$0.4 million since last month. In the current month approximately \$0.6 million was used by operating activities. Approximately \$166 thousand was invested in new capital assets. Approximately \$111 thousand in cash was used to pay down the capital lease liabilities and repay the National Credit Union Share Insurance Fund note payable on the King Street Station Building, which has a balance of \$9.3 million on the balance sheet.

#### Budget (Year-to-Date)

Agency expenses was under the year-to-date budget by \$19.0 million or 7.9%, compared to being under the year-to-date budget by approximately \$11.9 million or 5.2% during the same period last year. Of the total variance, employee pay and benefits was under budget by \$5.2 million or 3.0%. Travel cost were under budget by \$2,560 thousand or 10.6%. Contract services cost was under budget by \$4.8 million or 20.3%. The remaining expense categories combined were under budget by \$6.4 million or 34.2%. The total budget-to-actual differences year-to-date are under the total prior year differences in amount.

The average annualized travel spend per Full-Time Equivelant (FTE) was \$21,478 this year, which is \$414 more than last year.

The Agency had 37 vacancies as of this month -- up 1 from the prior month. Of the 37 vacancies, 4 were in the central office and 33 were in the regions and AMAC. The 37 vacancies represent 3.0% percent of total authorized staff of 1,247.

# NATIONAL CREDIT UNION ADMINISTRATION OPERATING FUND BALANCE SHEETS As of October 31, 2016 and 2015 (Dollars in thousands)

	October 2016		October 2015	
ASSETS				
Cash and cash equivalents	\$	68,979	\$	60,612
Due from National Credit Union Share Insurance Fund		45		52
Employee advances		271		40
Other accounts receivable, Net		190		211
Prepaid expenses and other assets		2,655		1,989
Assets held for sale		-		171
Fixed assets - Net of accum. depreciation of \$34,256 as of October 31, 2016		29,799		31,586
Intangible assets - Net of accum. amortization of \$17,087 as of October 31, 2016		3,415		1,538
TOTAL ASSETS	\$	105,354	\$	96,199
LIABILITIES				
Accounts payable	\$	7,965	\$	4,002
Obligations under capital leases		986		1,697
Accrued wages and benefits		10,871		10,848
Deferred revenue <sup>1</sup>		13,489		13,029
Accrued annual leave		17,243		17,646
Accrued employee travel		-		-
Note payable to National Credit Union Share Insurance Fund		9,275		10,616
TOTAL LIABILITIES		59,829		57,838
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FUND BALANCE		45,525		38,361
TOTAL LIABILITIES AND FUND BALANCE	\$	105,354	\$	96,199

<sup>&</sup>lt;sup>1</sup>The Operating Fund recognizes operating fee revenue ratably over the calendar year. The deferred revenue is the remaining amount to be recognized over the remainder of the calendar year.

### STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE For the Periods Ended October 31, 2016 and October 31, 2015 (Dollars in thousands)

	October 2016		Year-to-Date October 2016		Year-to-Date October 2015	
REVENUES						
Operating fees	\$	6,744	\$	67,444	\$	65,744
Interest		14		142		10
Other		36		859		973
Total Revenues		6,794		68,445		66,727
EXPENSES, NET <sup>1</sup>						
Employee wages and benefits, net		3,547		45,764		46,651
Travel		107		5,836		6,167
Rent, communications, and utilities		61		1,084		920
Contracted services		364		5,089		4,873
Depreciation and amortization		107		1,086		1,604
Administrative		188		1,856		1,579
Total Expenses		4,374		60,715		61,794
EXCESS OF REVENUES OVER / (UNDER) EXPENSES		2,420		7,730		4,933
FUND BALANCE—Beginning of period		43,105		37,795		33,428
FUND BALANCE—End of period	\$	45,525	\$	45,525	\$	38,361

<sup>&</sup>lt;sup>1</sup>Operating Fund expenses are the total NCUA operating expenses minus the Share Insurance Fund allocation as determined by the overhead transfer rate set by the NCUA Board of 73.1% and 71.8% for 2016 and 2015, respectively.

### STATEMENTS OF CASH FLOWS

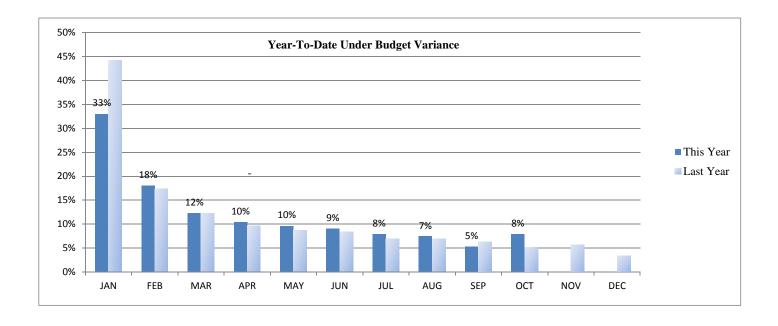
# For the Periods Ended October 31, 2016 and October 31, 2015 (Dollars in thousands)

	October 2016	Year-to-Date October 2016	Year-to-Date October 2015	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Excess of revenues over expenses	\$ 2,420	\$ 7,730	\$ 4,933	
Adjustments to reconcile excess of revenues over expenses to net				
cash provided by operating activities:				
Depreciation and amortization	401	4,059	4,679	
Provision for loss on disposal of employee residences held for sale	11	27	83	
(Gain) loss on fixed asset retirements	-	8	1,018	
(Increase) decrease in assets:				
Due from National Credit Union Share Insurance Fund	3,911	3,899	3,457	
Employee advances	4	(233)	22	
Other accounts receivable	110	142	111	
Prepaid expenses and other assets	(43)	(923)	156	
(Decrease) increase in liabilities:				
Accounts payable	4,477	2,321	(2,596)	
Accrued wages and benefits	(327)	3,695	(2,025)	
Deferred revenue	(6,745)	13,489	13,029	
Accrued annual leave	(1,769)	-	2,177	
Accrued employee travel	(1,864)	(646)	(491)	
Net cash provided by operating activities	586	33,568	24,553	
CASH FLOWS FROM INVESTING ACTIVITIES:		·	,	
Purchases of fixed and intangible assets	(166)	(3,797)	(3,607)	
Purchases of employee residences held for sale	(100)	(3,777)	(207)	
Proceeds from sale of employee residences held for sale	139	350	596	
Net cash used by investing activities	(27)	(3,447)	(3,218)	
CASH FLOWS FROM FINANCING ACTIVITIES:				
Repayments of note payable to National Credit Union Share Insurance Fund	(112)	(1,117)	(1,117)	
Principal payments under capital lease obligations	1	(553)	(546)	
Net cash used by financing activities	(111)	(1,670)	(1,663)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	448	28,451	19,672	
CASH AND CASH EQUIVALENTS—Beginning of period	68,531	40,528	40,940	
CASH AND CASH EQUIVALENTS—End of period	\$ 68,979	\$ 68,979	\$ 60,612	
SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES				
Acquisition of equipment under capital lease	\$ 24	\$ 24	\$ 2,030	
Cash Payments for Interest	\$ 14	\$ 151	\$ 173	
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## YEAR-TO-DATE BUDGET REPORT ANALYSIS (BEFORE OVERHEAD TRANSFER RATE) As of October 31, 2016 and October 31, 2015

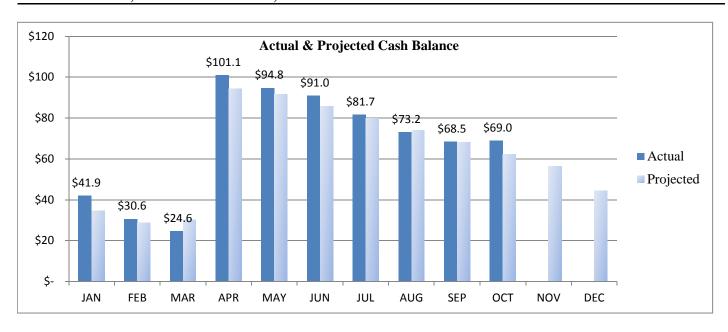
(Dollars in thousands)

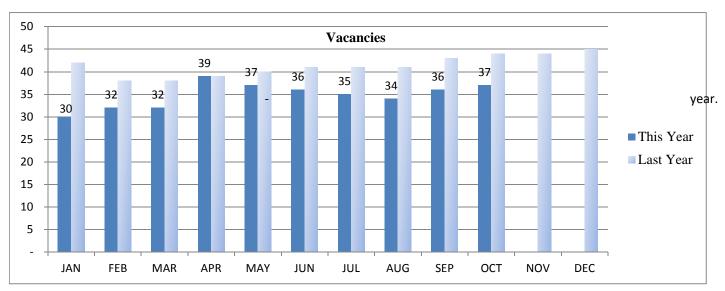
	Year-To-Date 2016			Year-To-Date 2015				
	BUDGET 1	ACTUAL	DIFF	%	BUDGET 1	ACTUAL	DIFF	%
Employee Pay & Benefits	175,370	170,127	(5,243)	-3.0%	166,677	165,431	(1,246)	-0.7%
Travel	24,257	21,696	(2,560)	-10.6%	24,008	21,555	(2,453)	-10.2%
Rent, Comm., & Utilities	5,678	4,031	(1,647)	-29.0%	4,553	3,260	(1,293)	-28.4%
Administrative	12,973	8,241	(4,732)	-36.5%	13,621	11,287	(2,334)	-17.1%
Contracted Services	23,749	18,917	(4,832)	-20.3%	21,869	17,253	(4,616)	-21.1%
TOTAL	242,026	223,012	(19,014)	-7.9%	230,727	218,787	(11,942)	-5.2%



<sup>&</sup>lt;sup>1</sup>Budget amounts reflect the Board-approved budget.

**GRAPHS AND RATIOS As of October 31, 2016 and October 31, 2015** 





	10/31/2016	10/31/2015
Fund Balance / Total assets	43.21%	39.88%
YTD interest income to average investments (annualized)	0.31%	0.02%
Annualized travel spend per employee	\$21,478	\$21,064
Net year to date cash inflow (outflow) in millions of dollars	\$28	\$20
Cash and overnight investments / Total assets	65.47%	63.01%
Overhead transfer rate	73.10%	71.80%