## **OPERATING FUND**



PRELIMINARY & UNAUDITED FINANCIAL HIGHLIGHTS August 31, 2017

RENDELL L. JONES CHIEF FINANCIAL OFFICER

#### MANAGEMENT OVERVIEW

August 31, 2017

#### **Balance Sheet**

Cash and cash equivalents had a month-end balance of approximately \$97.4 million. Its balance decreased by \$6.3 million for the month primarily reflecting operating expenses. The cash position is considered sufficient to cover current and future obligations of the Fund through April 2018.

Other accounts receivable had a month-end balance of approximately \$600 thousand. Its balance decreased by approximately \$21 thousand primarily due to the repayment of receivables from the Central Liquidity Facility for administrative expenses paid by the Operating Fund.

Prepaid expenses and other assets had a month-end balance of approximately \$3.0 million. Its balance increased by \$46 thousand for the month, which was primarily due to annual subscriptions for computer software.

Accounts payable had a month-end balance of approximately \$2.0 million. Its balance includes trade and interagency payables.

Deferred revenue had a month-end balance of approximately \$35.5 million. Its balance decreased by approximately \$8.9 million due to the recognition of deferred operating fees for the month.

#### Statements of Revenues, Expenses, and Changes in Fund Balance

Net income for the month was approximately \$1.4 million and net income year-to-date was approximately \$14.0 million. Interest income on overnight investments has averaged 0.95% year-to-date, versus 0.30% during the same period last year.

#### **Statements of Cash Flow**

The cash position decreased approximately \$6.3 million since last month. In the current month, approximately \$6.0 million was used by operating activities. Approximately \$131 thousand was invested in new capital assets. Approximately \$112 thousand in cash was used to repay the National Credit Union Share Insurance Fund note payable on the King Street Station Building, which has a balance of \$8.2 million on the balance sheet.

#### **Other Information**

The average annualized travel spend per Full-Time Equivalent (FTE) was \$18,406 this year, which is \$2,364 less than last year.

The Agency had 55 vacancies as of this month -- up 3 from the prior month. Of the 55 vacancies, 14 were in the central office and 41 were in the regions and AMAC. The 55 vacancies represent 4.5% percent of total authorized staff of 1,221.

### NATIONAL CREDIT UNION ADMINISTRATION OPERATING FUND BALANCE SHEETS

As of August 31, 2017 and 2016 (Dollars in thousands)

	August 2017		August 2016		
ASSETS					
Cash and cash equivalents	\$	97,395	\$	73,199	
Due from National Credit Union Share Insurance Fund		91		59	
Employee advances		-		10	
Other accounts receivable, Net		600		344	
Prepaid expenses and other assets		2,967		2,660	
Assets held for sale		-		150	
Fixed assets - Net of accum. depreciation of \$37,422 as of August 31, 2017		27,631		30,210	
Intangible assets - Net of accum. amortization of \$17,822 as of August 31, 2017		5,547		3,187	
TOTAL ASSETS	\$	134,231	\$	109,819	
LIABILITIES					
Accounts payable	\$	2,026	\$	1,953	
Obligations under capital leases		609		1,147	
Accrued wages and benefits		9,609		8,752	
Deferred revenue <sup>1</sup>		35,485		26,978	
Accrued annual leave		19,071		17,243	
Note payable to National Credit Union Share Insurance Fund		8,157		9,498	
TOTAL LIABILITIES		74,957		65,571	
FUND BALANCE		59,274		44,248	
TOTAL LIABILITIES AND FUND BALANCE	\$	134,231	\$	109,819	

<sup>&</sup>lt;sup>1</sup>The Operating Fund recognizes operating fee revenue ratably over the calendar year. The deferred revenue is the remaining amount to be recognized over the remainder of the calendar year.

## STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE

### For the Periods Ended August 31, 2017 and 2016 (Dollars in thousands)

	August 2017		Year-to-Date August 2017		Year-to-Date August 2016	
REVENUES						
Operating fees	\$	8,871	\$	70,970	\$	53,956
Interest		92		464		114
Other		120		775		689
Total Revenues	9,083		72,209		54,759	
EXPENSES, NET <sup>1</sup>						
Employee wages and benefits		5,802		44,995		36,947
Travel		655		4,642		4,517
Rent, communications, and utilities		222		1,140		792
Contracted services		688		5,154		3,941
Depreciation and amortization		125		1,024		867
Administrative		144		1,234		1,242
Total Expenses, Net	7,636		58,189		48,306	
EXCESS OF REVENUES OVER / (UNDER) EXPENSES		1,447		14,020		6,453
FUND BALANCE—Beginning of period		57,827		45,254		37,795
FUND BALANCE—End of period	\$	59,274	\$	59,274	\$	44,248

<sup>&</sup>lt;sup>1</sup>Operating Fund expenses are the total NCUA operating expenses minus the Share Insurance Fund allocation as determined by the overhead transfer rate of 67.7% and 73.1% for 2017 and 2016, respectively.

## STATEMENTS OF CASH FLOWS

# For the Periods Ended August 31, 2017 and 2016 (Dollars in thousands)

	August 2017		Year-to-Date August 2017		Year-to-Date August 2016	
CASH FLOWS FROM OPERATING ACTIVITIES:						
Excess of revenues over expenses	\$	1,447	\$	14,020	\$	6,453
Adjustments to reconcile excess of revenues over expenses to net						
cash provided by operating activities:						
Depreciation and amortization		386		3,170		3,225
Provision for loss on disposal of employee residences held for sale		-		-		16
(Increase) decrease in assets:						
Due from National Credit Union Share Insurance Fund		(81)		3,968		3,885
Employee advances		-		5		28
Other accounts receivable		21		(163)		(12)
Prepaid expenses and other assets		(46)		(1,123)		(928)
(Decrease) increase in liabilities:						
Accounts payable		(481)		(3,583)		(3,691)
Accrued wages and benefits		1,611		(661)		1,576
Deferred revenue		(8,871)		35,485		26,978
Accrued annual leave		-		902		-
Accrued employee travel				(601)		(646)
Net cash (used) or provided by operating activities		(6,014)		51,419		36,884
CASH FLOWS FROM INVESTING ACTIVITIES:						
Purchases of fixed and intangible assets		(131)		(2,122)		(3,162)
Proceeds from sale of employee residences held for sale		_		=		211
Net cash used by investing activities		(131)		(2,122)		(2,951)
CASH FLOWS FROM FINANCING ACTIVITIES:						
Repayments of note payable to National Credit Union Share Insurance Fund		(112)		(894)		(894)
Principal payments under capital lease obligations		-		(357)		(368)
Net cash used by financing activities	_	(112)		(1,251)		(1,262)
NET (DECREASE) OR INCREASE IN CASH AND CASH EQUIVALENTS		(6,257)		48,046		32,671
CASH AND CASH EQUIVALENTS—Beginning of period		103,652		49,349		40,528
CASH AND CASH EQUIVALENTS—End of period	\$	97,395	\$	97,395	\$	73,199
SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES Acquisition of equipment under capital lease	\$		\$		\$	
CASH PAYMENTS FOR INTEREST	\$	10	\$	88	\$	123

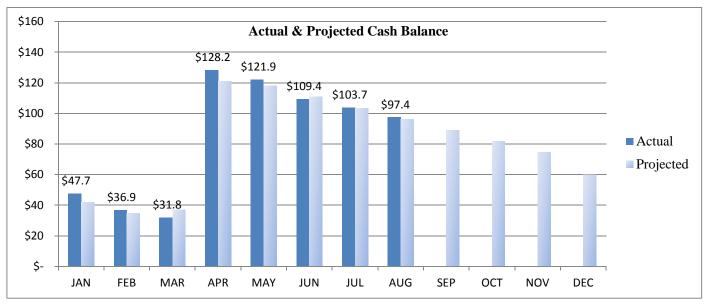
## YEAR-TO-DATE BUDGET TO ACTUAL EXPENSES (BEFORE OVERHEAD TRANSFER RATE) As of August 31, 2017 and August 31, 2016

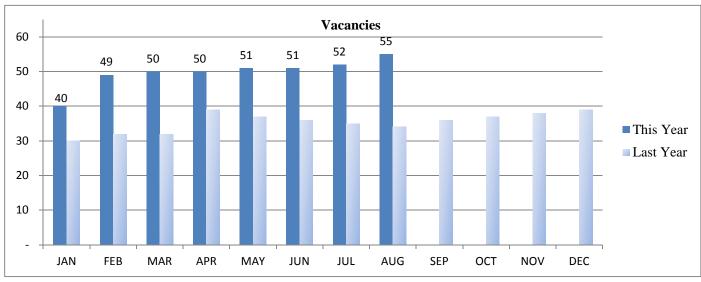
(Dollars in thousands)

	Year-To-Date 2017				Year-To-Date 2016				
	BUDGET 1	ACTUAL	DIFF	%	BUDGET 1	ACTUAL	DIFF	%	
Employee Pay & Benefits	144,546	139,302	(5,244)	-3.6%	140,619	137,349	(3,270)	-2.3%	
Travel	18,917	14,372	(4,545)	-24.0%	19,405	16,791	(2,614)	-13.5%	
Rent, Comm., & Utilities	4,474	3,530	(944)	-21.1%	4,542	2,946	(1,596)	-35.1%	
Administrative	8,898	6,990	(1,908)	-21.4%	10,378	7,837	(2,541)	-24.5%	
Contracted Services	22,327	15,956	(6,371)	-28.5%	18,999	14,650	(4,349)	-22.9%	
TOTAL	199,162	180,150	(19,012)	-9.5%	193,943	179,573	(14,370)	-7.4%	

<sup>&</sup>lt;sup>1</sup>Budget amounts reflect the Board-approved budget.

GRAPHS AND RATIOS As of August 31, 2017 and August 31, 2016





	8/31/2017	8/31/2016
Fund Balance / Total assets	44.16%	40.29%
YTD interest income to average investments (annualized)	0.95%	0.30%
Annualized travel spend per employee	\$18,406	\$20,770
Net year to date cash inflow (outflow) in millions of dollars	\$48	\$33
Cash and overnight investments / Total assets	72.56%	66.65%
Overhead transfer rate	67.70%	73.10%