OPERATING FUND



PRELIMINARY & UNAUDITED FINANCIAL HIGHLIGHTS April 30, 2017

RENDELL L. JONES CHIEF FINANCIAL OFFICER

MANAGEMENT OVERVIEW

April 30, 2017

Balance Sheet

Cash and cash equivalents had a month-end balance of approximately \$128.2 million. Its balance increased by \$96.4 million for the month primarily due to the collection of annual operating fees that were due in April. The cash position is considered sufficient to cover current and future obligations of the Fund through April 2018.

Other accounts receivable had a month-end balance of approximately \$2.2 million. Its balance decreased by approximately \$103.0 million primarily due to the receipt of annual operating fees. In April, \$102.7 million of the approximately \$106.5 million of billed operating fees were collected.

Prepaid expenses and other assets had a month-end balance of approximately \$2.3 million. Its balance increased by \$213 thousand for the month, primarily due to purchase of computer and web-based support services.

Accounts payable had a month-end balance of approximately \$3.8 million. Its balance includes trade and interagency payables.

Deferred revenue had a month-end balance of approximately \$71 million. Its balance decreased by approximately \$8.9 million due to the recognition of deferred operating fees for the month.

Statements of Revenues, Expenses, and Changes in Fund Balance

Net income for the month was approximately \$2.2 million and net income year-to-date was approximately \$8.5 million. Interest income on overnight investments has averaged 0.39% year-to-date, versus 0.16% during the same period last year.

Statements of Cash Flow

The cash position increased approximately \$96.4 million since last month. In the current month, approximately \$96.8 million was used by operating activities. Approximately \$292 thousand was invested in new capital assets. Approximately \$112 thousand in cash was used to repay the National Credit Union Share Insurance Fund note payable on the King Street Station Building, which has a balance of \$8.6 million on the balance sheet.

Other Information

The average annualized travel spend per Full-Time Equivalent (FTE) was \$15,139 this year, which is \$1,279 less than last year.

The Agency had 50 vacancies as of this month -- no change from the prior month. Of the 50 vacancies, 16 were in the central office and 34 were in the regions and AMAC. The 50 vacancies represent 4.1% percent of total authorized staff of 1,221.

NATIONAL CREDIT UNION ADMINISTRATION OPERATING FUND BALANCE SHEETS As of April 30, 2017 and 2016 (Dollars in thousands)

	$\mathbf{A}_{\mathbf{I}}$	pril 2017	April 2016	
ASSETS				
Cash and cash equivalents	\$	128,193	\$	101,106
Due from National Credit Union Share Insurance Fund		89		25
Employee advances		-		103
Other accounts receivable, Net		2,162		1,199
Prepaid expenses and other assets		2,327		1,827
Assets held for sale		-		153
Fixed assets - Net of accum. depreciation of \$36,267 as of April 30, 2017		28,499		30,840
Intangible assets - Net of accum. amortization of \$17,522 as of April 30, 2017		5,174		2,938
TOTAL ASSETS	\$	166,444	\$	138,191
LIABILITIES				
Accounts payable	\$	3,773	\$	3,575
Obligations under capital leases		809		1,331
Accrued wages and benefits		10,392		10,222
Deferred revenue ¹		70,970		53,956
Accrued annual leave		18,169		17,243
Accrued employee travel		- -		- -
Note payable to National Credit Union Share Insurance Fund		8,604		9,945
TOTAL LIABILITIES		112,717		96,272
FUND BALANCE		53,727		41,919
TOTAL LIABILITIES AND FUND BALANCE	\$	166,444	\$	138,191

¹The Operating Fund recognizes operating fee revenue ratably over the calendar year. The deferred revenue is the remaining amount to be recognized over the remainder of the calendar year.

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE For the Periods Ended April 30, 2017 and April 30, 2016 (Dollars in thousands)

	April 2017		Year-to-Date April 2017		Year-to-Date April 2016	
REVENUES						
Operating fees	\$	8,871	\$	35,485	\$	26,978
Interest		50		115		38
Other		90		276		292
Total Revenues		9,011		35,876		27,308
EXPENSES, NET ¹						
Employee wages and benefits, net		5,193		22,129		18,467
Travel		682		1,913		1,787
Rent, communications, and utilities		178		418		305
Contracted services		518		1,954		1,560
Depreciation and amortization		127		519		438
Administrative		120		470		627
Total Expenses		6,818		27,403		23,184
EXCESS OF REVENUES OVER / (UNDER) EXPENSES		2,193		8,473		4,124
FUND BALANCE—Beginning of period		51,534		45,254		37,795
FUND BALANCE—End of period	\$	53,727	\$	53,727	\$	41,919

¹Operating Fund expenses are the total NCUA operating expenses minus the Share Insurance Fund allocation as determined by the overhead transfer rate of 67.7% and 73.1% for 2017 and 2016, respectively.

STATEMENTS OF CASH FLOWS

For the Periods Ended April 30, 2017 and April 30, 2016 (Dollars in thousands)

	April 2017	Year-to-Date April 2017	Year-to-Date April 2016	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Excess of revenues over expenses	\$ 2,193	\$ 8,473	\$ 4,124	
Adjustments to reconcile excess of revenues over expenses to net				
cash provided by operating activities:				
Depreciation and amortization	393	1,607	1,630	
Provision for loss on disposal of employee residences held for sale	=	-	13	
(Gain) loss on fixed asset retirements	-	-	-	
(Increase) decrease in assets:				
Due from National Credit Union Share Insurance Fund	(85)	3,970	3,919	
Employee advances	1	5	(65)	
Other accounts receivable	103,042	(1,725)	(867)	
Prepaid expenses and other assets	(213)	(483)	(95)	
(Decrease) increase in liabilities:	, ,	, ,	, ,	
Accounts payable	314	(1,836)	(2,069)	
Accrued wages and benefits	(5)	122	3,046	
Deferred revenue	(8,871)	70,970	53,956	
Accrued annual leave	-	-	-	
Accrued employee travel	-	(601)	(646)	
Net cash provided by operating activities	96,769	80,502	62,946	
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of fixed and intangible assets	(292)	(1,055)	(1,948)	
Purchases of employee residences held for sale	-	-	-	
Proceeds from sale of employee residences held for sale			211	
Net cash used by investing activities	(292)	(1,055)	(1,737)	
CASH FLOWS FROM FINANCING ACTIVITIES:				
Repayments of note payable to National Credit Union Share Insurance Fund	(112)	(447)	(447)	
Principal payments under capital lease obligations	-	(156)	(184)	
Net cash used by financing activities	(112)	(603)	(631)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	96,365	78,844	60,578	
CASH AND CASH EQUIVALENTS—Beginning of period	31,828	49,349	40,528	
CASH AND CASH EQUIVALENTS—End of period	\$ 128,193	\$ 128,193	\$ 101,106	
SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES Acquisition of equipment under capital lease	\$	\$ -	\$ -	
CASH PAYMENTS FOR INTEREST	<u>\$ 11</u>	\$ 46	\$ 63	

YEAR-TO-DATE BUDGET TO ACTUAL EXPENSES (BEFORE OVERHEAD TRANSFER RATE) As of April 30, 2017 and April 30, 2016

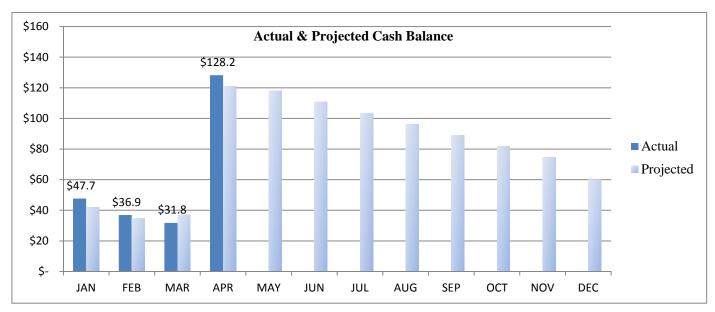
(Dollars in thousands)

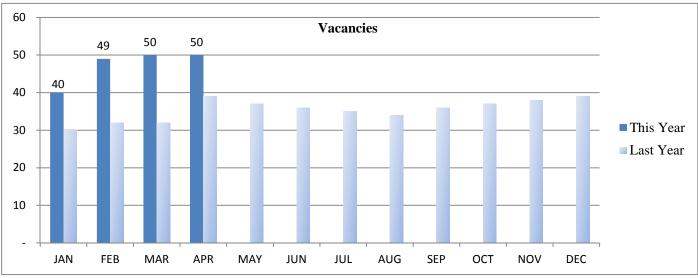
	Year-To-Date 2017			Year-To-Date 2016				
	BUDGET 1	ACTUAL	DIFF	%	BUDGET 1	ACTUAL	DIFF	%
Employee Pay & Benefits	70,617	68,510	(2,107)	-3.0%	69,501	68,652	(849)	-1.2%
Travel	9,488	5,923	(3,565)	-37.6%	9,764	6,643	(3,121)	-32.0%
Rent, Comm., & Utilities	2,225	1,293	(932)	-41.9%	2,255	1,132	(1,123)	-49.8%
Administrative	4,471	3,063	(1,408)	-31.5%	5,234	3,964	(1,270)	-24.3%
Contracted Services	11,119	6,049	(5,070)	-45.6%	9,409	5,797	(3,612)	-38.4%
TOTAL	97,920	84,838	(13,082)	-13.4%	96,163	86,188	(9,975)	-10.4%

¹Budget amounts reflect the Board-approved budget.

GRAPHS AND RATIOS

As of April 30, 2017 and April 30, 2016





	4/30/2017	4/30/2016
Fund Balance / Total assets	32.28%	30.33%
YTD interest income to average investments (annualized)	0.39%	0.16%
Annualized travel spend per employee	\$15,139	\$16,418
Net year to date cash inflow (outflow) in millions of dollars	\$79	\$61
Cash and overnight investments / Total assets	77.02%	73.16%
Overhead transfer rate	67.70%	73.10%