# **QUARTERLY CREDIT** UNION DATA SUMMARY



National Credit Union Administration











### **Credit Union System Performance Data: 2018 Q3**

The Quarterly Credit Union Data Summary provides an overview of the financial performance of federally insured credit unions based on information reported by those credit unions to the National Credit Union Administration in the 2018 Q3 Call Report. As of Sept. 30, 2018, there were 5,436 federally insured credit unions with 115.4 million members.

Please send any inquiries about the quarterly performance report to <a href="mailto:pacamail@ncua.gov">pacamail@ncua.gov</a>.

### **Selected Performance Indicators**

- **Total assets** in federally insured credit unions rose by \$77 billion, or 5.6 percent, over the year ending in the third quarter of 2018, to \$1.44 trillion.
- **Total loans outstanding** increased \$89 billion, or 9.5 percent, over the year to \$1.0 trillion. The average outstanding loan balance in the third quarter of 2018 was \$15,268, up \$557, or 3.8 percent, from one year earlier.
- The delinquency rate at federally insured credit unions was 67 basis points in the third quarter of 2018, down from 79 basis points from one year earlier. The net charge-off ratio was 57 basis points, little changed from 56 basis points in the third quarter of 2017.
- **Insured shares and deposits** rose \$52 billion, or 4.8 percent, over the four quarters ending in the third quarter of 2018 to \$1.13 trillion.
- The **loan-to-share ratio** stood at 84.9 percent in the third quarter of 2018, up from 81.4 percent in the third quarter of 2017.
- The credit union system's **net worth ratio** was 11.21 percent in the third quarter of 2018, compared with 10.89 percent one year earlier.
- **Net income** totaled \$13.6 billion at an annual rate in the third quarter of 2018, up \$3.1 billion, or 30.0 percent, from the same period a year ago.
- The **net interest margin** for federally insured credit unions was \$44.0 billion in the third quarter of 2018, or 3.1 percent of average assets. That compares with \$39.5 billion, or 3.0 percent of average assets, in the third quarter of 2017.
- The **return on average assets** for federally insured credit unions was 96 basis points over the year ending in the third quarter of 2018, up from 79 basis points in the third quarter of 2017. The **median return on average assets** across all federally insured credit unions was 60 basis points, up 21 basis points from the third quarter of 2017.
- The number of federally insured credit unions declined to 5,436 in the third quarter of 2018 from 5,642 in the third quarter of 2017. In the third quarter of 2018, there were 3,421 federal credit unions and 2,015 federally insured, state-chartered credit unions. The year-over-year decline is consistent with long-running industry consolidation trends.
- The **number of credit unions with a low-income designation** rose to 2,561 in the third quarter of 2018 from 2,538 one year earlier.
- Federally insured credit unions added 4.9 million members over the year, and **credit union membership** in these institutions reached 115.4 million in the third quarter of 2018.

### **Balance Sheet Details**

#### **Assets**

- **Total assets** in federally insured credit unions rose by \$77 billion, or 5.6 percent, over the year to \$1.44 trillion in the third guarter of 2018.
- Cash and equivalents (assets with maturity of three months or less) declined \$8.4 billion, or 8.4 percent, to \$102.1 billion.
- Total investments (instruments with maturities in excess of three months) fell \$11.3 billion, or 4.2 percent, to \$256.1 billion.
  - Investments with maturities of less than one year declined \$4.1 billion, or 5.3 percent, to \$72.2 billion.
  - Investments with maturities of one to three years declined \$1.8 billion, or 2.1 percent, to \$86.7 billion.
  - Investments with maturities of three to five years declined \$7.2 billion, or 10.4 percent, to \$61.6 billion.
  - Investments with maturities of five to 10 years rose \$2.5 billion, or 8.5 percent, to \$32.0 billion.
  - Investments with maturities greater than 10 years fell \$0.7 billion, or 16.7 percent, to \$3.7 billion.
- **Total loans outstanding** increased \$89.2 billion, or 9.5 percent, over the year to \$1.0 trillion. Credit union loan balances rose over the year in every major category, compared with the third quarter of 2017.
  - Loans secured by 1- to 4-family residential properties increased \$46.6 billion, or 11.8 percent, to \$439.9 billion in the third quarter of 2018.
  - **Auto loans** increased \$35.4 billion, or 10.8 percent, to \$361.7 billion. Used auto loans rose \$19.4 billion, or 9.8 percent, to \$217.4 billion. New auto loans rose \$16.0 billion, or 12.5 percent, to \$144.3 billion.
  - Credit card balances rose \$4.6 billion, or 8.4 percent, to \$59.4 billion
  - Non-federally guaranteed student loans rose \$0.7 billion, or 15.4 percent, to \$4.9 billion.
  - Commercial loans, excluding unfunded commitments, increased \$7.2 billion, or 11.6 percent, over the year to \$68.9 billion in the third quarter of 2018. Commercial loans are not directly comparable to member business loans.
- The delinquency rate at federally insured credit unions was 67 basis points in the third quarter of 2018, down from 79 basis points one year earlier. Loan performance improved in most categories:
  - The delinquency rate on **fixed real estate** loans was 41 basis points in the third quarter, down from 48 basis points one year earlier.
  - The credit card delinquency rate was 127 basis points, up from 121 basis points in the third quarter of 2017.
  - For **auto loans**, the delinquency rate was 60 basis points in the third quarter of 2018 compared with 64 basis points one year earlier.
  - The delinquency rate for **commercial loans, excluding unfunded commitments**, was 75 basis points in the third quarter of 2018, down from 189 basis points in the third quarter of 2017.
- The **net charge-off ratio** for all federally insured credit unions was 57 basis points in the third quarter of 2018, compared with 56 basis points in the third quarter of 2017.

#### **Liabilities and Net Worth**

- Credit union shares and deposits rose by \$57.9 billion, or 5.0 percent, over the year to \$1.21 trillion in the third quarter of 2018. Regular shares rose \$24.3 billion, or 5.8 percent, to \$444.1 billion. Other deposits increased \$22.8 billion, or 4.0 percent, to \$588.7 billion, led by share certificate accounts, which were up \$18.4 billion, or 8.8 percent, and money market accounts, which rose \$2.8 billion, or 1.1 percent.
- The credit union system's **net worth** increased by \$12.9 billion, or 8.7 percent, over the year to \$161.5 billion. The aggregate net worth ratio net worth as a percentage of assets stood at 11.21 percent in the third quarter of 2018, up from 10.89 percent one year earlier.

### **Income Statement Details**

- Net income for federally insured credit unions in the third quarter of 2018 totaled \$13.6 billion at an annual rate, up \$3.1 billion, or 30.0 percent, from the third quarter of 2017. Interest income rose \$6.3 billion, or 13.5 percent, over the year to \$53.0 billion, and non-interest income increased \$2.1 billion, or 11.7 percent, to \$19.9 billion.
- Interest expense totaled \$9.1 billion annualized in the third quarter of 2018, up \$1.8 billion, or 25.5 percent, from one year earlier. Non-interest expenses grew \$3.2 billion, or 7.9 percent, over the year to \$43.9 billion in the third quarter. Rising labor expenses, which were up \$1.6 billion, or 7.8 percent, accounted for half of the increase in non-interest expenses.
- The aggregate **net interest margin** widened by \$4.5 billion over the year, or 11.3 percent, to \$44.0 billion at an annual rate in the third quarter of 2018.
- The credit union system's provision for loan and lease losses rose \$0.2 billion over the year, or 3.0 percent, to \$6.4 billion at an annual rate in the third quarter of 2018.

### **Performance by Asset Category**

Consistent with long-running trends, credit unions with assets of at least \$1 billion reported the strongest growth in loans, membership, and net worth over the year ending in the third quarter of 2018. Credit unions with less than \$100 million in assets generally reported declines in loans, membership, and net worth over the year.

- The number of **federally insured credit unions with assets of at least \$1 billion** increased to 303 in the third quarter of 2018 from 284 in the third quarter of 2017. These 303 credit unions held \$939.8 billion in assets, or 65 percent of total system assets. Credit unions in this category reported loan growth of 13.2 percent. Membership rose 9.6 percent. Net worth increased 12.8 percent.
- The number of **federally insured credit unions with assets of at least \$500 million but less than \$1 billion** declined to 240 in the third quarter of 2018 from 246 in the third quarter of 2017. These 240 credit unions held \$169.5 billion in total assets, or 12 percent of total system assets. Credit unions in this category reported no loan growth over the year. Membership fell 2.5 percent, and net worth was unchanged.
- The number of **federally insured credit unions with at least \$100 million but less than \$500 million in assets** rose to 1,031 in the third quarter of 2018 from 1,026 in the third quarter of 2017. These 1,031 credit unions held \$231.9 billion in total assets, or 16 percent of total system assets. Credit unions in this category reported loan growth of 5.9 percent. Membership edged up 0.4 percent. Net worth increased 4.5 percent.
- The number of **federally insured credit unions with at least \$50 million but less than \$100 million in assets** fell to 690 in the third quarter of 2018 from 724 in the third quarter of 2017. These 690 credit unions held \$49.6 billion in total assets, or 3 percent of total system assets. Credit unions in this category reported a 1.4 percent decline in total loans. Membership fell 5.6 percent. Net worth declined 0.8 percent.
- The number of **federally insured credit unions with assets of at least \$10 million but less than \$50 million** declined to 1,725 in the third quarter of 2018 from 1,800 in the third quarter of 2017. These credit unions held \$43.5 billion in assets, or 3 percent of total system assets. Credit unions in this category reported a 0.8 percent increase in loans. Membership declined 5.1 percent. Net worth rose 0.4 percent.
- The number of **federally insured credit unions with less than \$10 million in assets** declined to 1,447 in the third quarter of 2018 from 1,562 in the third quarter of 2017. These credit unions held \$6.0 billion in assets, or less than 0.5 percent of total system assets. Credit unions in this category reported a 3.2 percent decline in loans. Membership fell 9.0 percent. Net worth declined 3.3 percent.

### **Notes to Users**

#### **Changes to Quarterly Credit Union Data Summary**

Starting with the quarter ending Sept. 30, 2017, data available from the Call Report began to reflect changes made necessary by the member business loan rule that took effect in January 2017. The change was part of NCUA's Regulatory Modernization Initiative.

The NCUA Board amended the MBL rule to give federally insured credit unions greater flexibility and individual autonomy to safely and soundly provide commercial and business loans to serve their members. The revised rule replaced prescriptive requirements and limitations—such as collateral and security requirements, equity requirements, and loan limits—with a broad principles-based regulatory approach. One immediate result was the elimination of the MBL waiver process, which is no longer needed under a principles-based rule.

The new rule required changes to the member business accounts in the Call Report. Starting with the 2017Q3 Call Report, almost all MBL accounts were deleted and replaced with new commercial loan accounts. A commercial loan is defined as:

Any loan, line of credit, or letter of credit (including any unfunded commitments), and any interest a credit union obtains in such loans made by another lender, to individuals, sole proprietorships, partnerships, corporations, or other business enterprises for commercial, industrial, agricultural, or professional purposes, but not for personal expenditure purposes.<sup>1</sup>

Some loans that might otherwise be classified as commercial—not for personal expenditure purposes—are not included in the commercial loans definition. These are:

- Loans made by a corporate credit union;
- Loans made by a federally insured credit union to another federally insured credit union;
- Loans made by a federally insured credit union to a credit union service organization;
- Loans secured by a 1- to 4-family residential property whether or not it is the borrower's primary residence (securing greater than 50 percent of the principal amount of the loan at origination):
- Loans fully secured by shares in the credit union making the extension of credit or deposits in other financial institutions;
- Loans secured by a vehicle manufactured for household use; and
- Loans that would otherwise meet the definition of commercial loan and which, when the aggregate outstanding balances plus unfunded commitments less any portion secured by shares in the credit union to a borrower or an associated borrower, are equal to less than \$50,000.

In Call Reports prior to the Sept. 30, 2017 version, member business loans (acct\_400T) included member (acct\_400A) and non-member (acct\_400B) business loans plus unfunded commitments. The Call Report continues to collect selected MBL-related accounts, which are necessary to comply with the Federal Credit Union Act. Account 400A was specifically carried over to capture total MBLs for measuring against the statutory cap. Beginning with the Sept. 30, 2017 Call Report, account 400A is labeled "Total member business loans—Net member business loan balance (NMBLB)." (Refer to NCUA 5300 Call Report instructions for information on other MBL-related accounts.)

Section 105 of the Economic Growth, Regulatory Relief, and Consumer Protection Act (S.2155) amended the statutory member business loan limit to exempt all loans secured by a 1- to 4-family dwelling (residential property) from the definition of a member business loan. Previously, only loans secured by a 1- to 4-family dwelling that is the member's primary residence were excluded. This change was reflected in the NCUA's Rules and Regulations through a NCUA Board notation vote on May 30, 2018 and took effect with the 2018Q2 Call Report. Beginning in 2018Q2, the revised definition of a member business loan in account 400A should not include any loans secured by a 1- to 4-family residential property. For additional information on this change and other changes in S.2155 applicable to credit unions see: <a href="https://www.ncua.gov/newsroom/Pages/ncua-report/2018/third-quarter/frequently-asked-questions-impact-s2155-credit-unions.aspx">https://www.ncua.gov/newsroom/Pages/ncua-report/2018/third-quarter/frequently-asked-questions-impact-s2155-credit-unions.aspx</a>

<sup>1</sup> See NCUA Rules and Regulations 723.2 for a complete definition.

<sup>2</sup> See NCUA Rules and Regulations, 723.8 for a more complete discussion of what constitutes a member business loan for account 400A.

While there are conceptual similarities between MBLs and commercial loans, because they are defined differently, it is inappropriate to directly compare previous MBL accounts with new commercial loan accounts. In 2017Q3 and 2017Q4, the Quarterly Credit Union Data Summary reflected this by showing MBL and commercial loan data separately. Beginning in 2018Q1, the Quarterly Credit Union Data Summary displays only commercial loans.

The changes described above primarily affect the loan section of the balance sheet tables in the Quarterly Credit Union Data Summary, beginning with the release of the 2017Q3 data:

- Commercial loans, year-to-date, at an annual rate and the commercial loan delinquency rate appear in the Summary Credit Union Data table on page one. Commercial loans, excluding unfunded commitments, are included in the loan section of the Balance Sheet on pages four and five. Each of these data series begins in 2017Q3; data before 2017Q3 are not available.
- Historical data on <u>member business loans</u> and the <u>member business loan delinquency rate</u> are also included in these tables. For all MBL variables, the final quarter of data is 2017Q2. Starting in 2018Q1, MBLs are no longer included in the loan section of the balance sheet, though the MBL account required for statutory purposes does appear in a separate Addenda item on the balance sheet tables to allow for historical comparisons.
- Due to changes to the Call Report resulting from the new MBL rule, a new variable, long-term assets, percent of assets, has replaced net long-term assets, percent of assets. Long-term assets represents the sum of real estate fixed-rate first mortgages and investments greater than three years.

With the release of the 2018Q1 Call Report, three new real estate loan variables have been added to the loan section of the balance sheet tables in the Quarterly Credit Union Data Summary.

- These new variables are loans secured by 1- to 4-family residential properties, loans secured by 1- to 4-family residential properties secured by first lien, and loans secured by 1- to 4-family residential properties secured by junior lien.
- Two new commercial loan variables have been added to the loan section of the balance sheet: <u>commercial loans secured by real estate</u> and <u>commercial loans not secured by real estate</u>.
- Real estate loans and real estate fixed-rate, first-mortgage loans have been replaced by the three new real
  estate loan variables described above. These two accounts are still shown as separate Addenda items at the
  bottom of the balance sheet tables to allow for historical comparisons.
- Net member business loan balance for regulatory reporting, Part 723 (account 400A), is also reported as a separate Addenda item. This series extends back to 2004Q1.

For additional information on these new loan categories, see NCUA 5300 Call Report Instructions, effective Sept. 30, 2017, at https://www.ncua.gov/regulation-supervision/Pages/documents/call-report-instructions-9302017.pdf.

For more information on the new MBL rule, see National Credit Union Administration, 12 CFR Parts 701, 723, and 741 Member Business Loans; Commercial Lending; Final Rule in <u>Federal Register</u>, Vol. 81, No. 49, Monday, March 14, 2016, Rules and Regulations, page 13530.

https://www.ncua.gov/newsroom/Pages/ncua-report/2018/third-quarter/frequently-asked-questions-impact-s2155-credit-unions.aspx

#### **Data Source and Additional Resources**

The financial information that appears in this publication is obtained from the NCUA 5300 Call Report submitted by all federally insured credit unions.

Additional resources are available at www.ncua.gov:

 Detailed credit union system performance data available on NCUA's <u>Credit Union and Call Report Data</u> webpage include <u>Call Report data files</u>, <u>Call Report quarterly summaries</u> and <u>Financial Trends in Federally</u> <u>Insured Credit Unions</u> reports illustrating industry trends.

			End o	f year qua	arters		Same	quarter a	s current,	previous	years	Мо	st recent	four quart	ters	Most F	Recent
Date	Units	2012.4	2013.4	2014.4	2015.4	2016.4	2013.3	2014.3	2015.3	2016.3	2017.3	2017.4	2018.1	2018.2	2018.3	4 Quarter % change	4 Quarter change
Summary Credit Union Data																	
Federally insured credit unions																	
Federally insured credit unions	Number	6,819	6,554	6,273	6,021	5,785	6,620	6,350	6,090	5,844	5,642	5,573	5,530	5,480	5,436	-3.7	-206
Federal credit unions	Number	4,272	4,105	3,927	3,764	3,608	4,150	3,981	3,814	3,648	3,536	3,499	3,477	3,444	3,421	-3.3	-115
Federally insured, state-chartered credit unions	Number	2,547	2,449	2,346	2,257	2,177	2,470	2,369	2,276	2,196	2,106	2,074	2,053	2,036	2,015	-4.3	-91
Credit unions with low-income designation	Number	1,895	1,989	2,113	2,297	2,491	1,965	2,098	2,285	2,459	2,538	2,542	2,544	2,544	2,561	0.9	23
Number of members	Millions	93.9	96.3	99.2	102.7	106.8	96.0	98.7	102.1	106.2	110.5	111.3	112.7	114.0	115.4	4.5	4.9
Number of deposits	Millions	175.4	180.8	186.4	193.5	201.8	180.3	185.2	192.7	200.5	210.1	211.3	214.4	216.7	219.6	4.5	9.5
Number of loans outstanding	Millions	47.6	50.4	54.0	57.4	61.0	49.4	52.9	56.9	60.3	63.7	64.7	64.6	65.8	67.2	5.5	3.5
Total assets	\$ Billions	1,021.8	1.062.0	1,122.1	1,204.3	1,292.5	1,056.6	1,107.8	1,180.4	1,277.3	1,363.6	1,378.8	1,416.3	1,429.5	1,440.3	5.6	77
Total assets, four quarter growth	Percent	6.2	3.9	5.7	7.3	7.3	4.3	4.8	6.6	8.2	6.8	6.7	5.9	5.8	5.6		-1.1
Total loans	\$ Billions	597.5	645.1	712.3	787.0	869.1	631.5	695.2	769.4	847.1	937.0	957.3	971.9	1,002.1	1,026.2	9.5	89
Total loans, four quarter growth	Percent	4.6	8.0	10.4	10.5	10.4	6.8	10.1	10.7	10.1	10.6	10.1	9.9	9.8	9.5		-1.1
Average outstanding loan balance	\$	12,565	12,795	13,203	13,709	14,242	12,794	13,138	13,532	14,049	14,711	14,806	15,036	15,230	15,268	3.8	557
Total deposits	\$ Billions	877.9	910.1	950.8	1,016.0	1,092.6	905.9	939.1	992.5	1,077.8	1,150.7	1,159.5	1,203.5	1,207.7	1,208.6	5.0	58
Total deposits, four quarter growth	Percent	6.1	3.7	4.5	6.9	7.5	4.2	3.7	5.7	8.6	6.8	6.1	5.8	5.4	5.0		-1.7
Average deposit balance	\$	9,353	9,454	9,581	9,896	10,228	9,441	9,513	9,723	10,148	10,412	10,416	10,677	10,590	10,470	0.6	57
Insured shares and deposits	\$ Billions	838.2	865.2	901.6	960.0	1,027.5	862.3	891.6	938.6	1,014.6	1,079.8	1,086.5	1,127.9	1,132.0	1,131.3	4.8	52
Insured shares and deposits, four quarter growth	Percent	5.6	3.2	4.2	6.5	7.0	3.6	3.4	5.3	8.1	6.4	5.8	5.5	5.2	4.8		-1.7
Key Ratios																	
Net worth ratio	Percent	10.43	10.77	10.96	10.92	10.89	10.65	10.93	10.99	10.85	10.89	10.95	10.88	11.01	11.21		0.32
Return on average assets	Percent	0.85	0.78	0.80	0.75	0.76	0.80	0.83	0.80	0.78	0.79	0.78	0.90	0.90	0.96		0.18
Loan to share ratio	Percent	68.1	70.9	74.9	77.5	79.5	69.7	74.0	77.5	78.6	81.4	82.6	80.8	83.0	84.9		3.48
Long-term assets, percent of assets <sup>1</sup>	Percent	26.5	30.0	28.0	27.4	27.1	29.8	29.3	27.0	26.1	27.6	27.8	27.8	28.0	27.8		0.20
Median credit union average cost of funds	Percent	0.44	0.34	0.29	0.27	0.27	0.33	0.28	0.26	0.26	0.27	0.28	0.28	0.29	0.30		0.04
Median credit union average yield on loans	Percent	6.22	5.84	5.56	5.40	5.30	5.84	5.56	5.39	5.30	5.18	5.19	5.14	5.12	5.14		-0.04
Median credit union net interest margin	Percent	3.17	3.01	2.99	2.97	3.00	2.99	2.98	2.98	2.99	3.04	3.07	3.10	3.15	3.22		0.18
Median credit union return on average assets	Percent	0.31	0.25	0.32	0.33	0.34	0.27	0.34	0.36	0.37	0.39	0.38	0.48	0.52	0.60		0.21
Lending (Year-to-Date, Annual Rate)																	
Loans granted	\$ Billions	326.3	345.7	350.9	406.7	456.2	355.6	346.5	410.1	453.1	482.2	481.2	467.3	504.7	514.9	6.8	33
Real estate loans	\$ Billions	140.8	139.7	116.0	150.5	170.4	148.7	111.9	152.0	164.6	171.3	171.8	151.2	170.5	176.5	3.1	5
Real estate, fixed rate, first mortgage	\$ Billions	107.2	99.4	68.5	98.3	115.0	109.2	65.2	100.4	109.6	109.1	110.2	94.7	106.4	109.3	0.1	0
Commercial loans	\$ Billions										23.4	23.9	24.9	25.5	25.7	9.8	2
Payday alternative loans	\$ Millions	72.6	90.2	114.6	122.8	134.5	84.7	110.9	118.1	128.6	129.2	132.8	108.5	127.5	133.5	3.4	4
Delinquency																	
Delinquent loans	\$ Billions	6.9	6.5	6.1	6.4	7.2	6.4	5.9	6.0	6.6	7.4	7.8	6.4	6.7	6.9	-6.6	-0.49
Total delinquency rate	Percent	1.16	1.01	0.85	0.81	0.83	1.02	0.85	0.78	0.77	0.79	0.81	0.66	0.67	0.67		-0.12
Fixed real estate delinquency rate	Percent	1.21	1.00	0.77	0.64	0.54	1.04	0.81	0.65	0.54	0.48	0.52	0.35	0.40	0.41		-0.07
Auto delinquency rate	Percent		0.69	0.67	0.68	0.72	0.60	0.60	0.60	0.63	0.64	0.70	0.55	0.55	0.60		-0.04
Credit card delinquency rate	Percent	0.97	0.93	0.94	1.01	1.14	0.90	0.89	0.97	1.05	1.21	1.29	1.24	1.15	1.27		0.05
Commercial loan delinquency rate	Percent										1.89	1.55	1.46	1.30	0.75		-1.14
Net charge-offs	\$ Billions	4.3	3.5	3.4	3.6	4.6	3.4	3.2	3.4	4.3	5.1	5.4	5.8	5.9	5.6	10.8	0.55
Net charge offs, percent of average loans	Percent	0.73	0.57	0.50	0.48	0.55	0.56	0.48	0.46	0.53	0.56	0.60	0.60	0.60	0.57		0.01
Asset Distribution																	
25% of credit unions are smaller than	\$ Millions	6.0	6.4	7.0	7.5	8.1	6.4	6.9	7.4	8.0	8.6	8.8	9.1	9.1	9.2	5.9	0.51
50% of credit unions are smaller than	\$ Millions	21.1	22.7	24.4	26.8	28.9	22.3	24.0	26.0	28.7	30.4	31.0	32.3	32.7	32.9	8.1	2.46
75% of credit unions are smaller than	\$ Millions	77.7	83.7	92.0	101.4	111.0	82.8	89.1	98.4	110.1	117.8	120.4	124.7	126.2	127.0	7.8	9.25
90% of credit unions are smaller than	\$ Millions	281.1	310.4	340.6	381.8	431.0	305.3	333.4	367.4	419.3	465.0	471.9	489.1	493.7	499.1	7.3	34.13

<sup>&#</sup>x27;Long-term assets' is the sum of real estate fixed-rate first mortgages and investments greater than 3 years. Replaces 'Net-long term assets, percent of assets'.

			Frank o	·	. ub a u a		Cama					Mac				Most R	t
			Ena o	f year qua	arters		Same	quarter a	s current,	previous	years	IVIOS	t recent f	our quar	ers		
Date	Units	2012.4	2013.4	2014.4	2015.4	2016.4	2013.3	2014.3	2015.3	2016.3	2017.3	2017.4	2018.1	2018.2	2018.3	4 Quarter % change	4 Quarter change
Income and Expenses (Year-to-date, Annual Rate)																	
Federally insured credit unions																	
Gross income	\$ Billions	50.8	50.0	51.7	55.0	60.0	49.9	51.1	54.6	59.2	64.6	65.6	70.7	71.6	73.0	13.0	8.40
Total interest income	\$ Billions	36.2	35.3	36.9	39.2	42.6	35.1	36.6	38.8	42.2	46.7	47.5	50.7	51.8	53.0	13.5	6.32
Gross interest income	\$ Billions	31.7	31.2	32.6	34.9	37.8	31.0	32.2	34.4	37.4	41.0	41.7	44.3	45.1	46.2	12.6	5.19
Less interest refunds	\$ Billions	0.0	0.0	0.1	0.1	0.1	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	21.2	0.00
Investment income	\$ Billions	4.5	4.2	4.4	4.4	4.8	4.1	4.4	4.3	4.8	5.7	5.8	6.5	6.8	6.9	20.4	1.17
Trading income	\$ Billions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	-127.0	-0.03
Total non-interest income	\$ Billions	14.6	14.7	14.7	15.8	17.4	14.7	14.5	15.8	17.1	17.8	18.1	20.0	19.8	19.9	11.7	2.08
Fee income	\$ Billions	7.4	7.4	7.2	7.5	8.0	7.5	7.3	7.4	7.7	8.2	8.3	8.3	8.5	8.6	5.7	0.47
Other operating income	\$ Billions	6.8	7.0	7.1	8.0	8.9	6.9	6.8	8.0	8.8	9.3	9.4	11.1	10.8	10.9	17.0	1.58
Other (including gains/losses)	\$ Billions	0.4	0.3	0.5	0.4	0.5	0.4	0.4	0.4	0.6	0.4	0.4	0.6	0.5	0.4	9.6	0.04
Total expenses (with provision for loan and lease losses)	\$ Billions	42.4	41.9	43.0	46.4	50.4	41.6	42.1	45.4	49.6	54.1	55.2	58.2	58.9	59.4	9.7	5.26
Non-interest expenses	\$ Billions	31.6	32.9	34.0	36.3	38.8	32.7	33.5	35.9	38.4	40.7	41.2	43.1	43.5	43.9	7.9	3.23
Labor expense	\$ Billions	15.5	16.3	17.1	18.4	19.7	16.1	16.8	18.1	19.5	20.9	21.1	22.3	22.3	22.5	7.8	1.62
Office expenses	\$ Billions	8.0	8.3	8.8	9.3	9.8	8.2	8.7	9.2	9.7	10.2	10.3	10.8	10.9	11.0	7.6	0.78
Loan servicing expenses	\$ Billions	2.2	2.4	2.5	2.6	2.7	2.3	2.4	2.7	2.7	2.8	2.8	3.0	3.0	3.1	9.2	0.26
Other non-interest expenses	\$ Billions	5.9	5.9	5.7	6.0	6.5	6.0	5.5	5.9	6.4	6.8	7.0	7.0	7.2	7.4	8.3	0.57
Total interest expense	\$ Billions	7.2	6.2	5.9	6.0	6.6	6.2	5.8	5.9	6.4	7.2	7.5	8.4	8.7	9.1	25.5	1.85
Interest on borrowed money	\$ Billions	0.8	0.7	0.8	0.8	0.9	0.7	0.7	0.8	0.9	1.1	1.2	1.4	1.4	1.4	27.6	0.30
Share dividends	\$ Billions	6	4.8	4.6	4.7	5.1	4.8	4.5	4.5	4.9	5.5	5.7	6.2	6.5	6.9	25.9	1.41
Interest on deposits	\$ Billions	0.8	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.6	0.7	0.7	0.8	0.8	0.8	18.4	0.13
Provision for loan and lease losses	\$ Billions	3.6	2.7	3.1	4.1	5.1	2.7	2.9	3.7	4.7	6.2	6.4	6.7	6.7	6.4	3.0	0.18
Net income	\$ Billions	8.5	8.1	8.7	8.7	9.5	8.3	9.0	9.2	9.7	10.4	10.4	12.6	12.7	13.6	30.0	3.13
Net income, percent of average assets	Percent	0.85	0.78	0.80	0.75	0.76	0.80	0.83	0.80	0.78	0.79	0.78	0.90	0.90	0.96		0.18
Net interest margin	\$ Billions	29.0	29.1	31.0	33.2	36.0	29.0	30.9	32.9	35.8	39.5	39.9	42.4	43.2	44.0	11.3	4.47
Net interest margin, percent of average assets	Percent	2.92	2.80	2.84	2.85	2.88	2.79	2.84	2.86	2.88	2.97	2.99	3.03	3.07	3.12		0.15
Average assets	\$ Billions	991.7	1,041.9	1,092.0	1,163.2	1,248.4	1,039.2	1,084.9	1,151.2	1,240.8	1,328.0	1,335.7	1,397.6	1,404.2	1,409.6	6.1	81.55

			Endo	fyear gu	ortors		Samo	guartor a	c current	previous	woors	Mar	ct recent	four quar	tors	Most F	Pocont
			Ena o	f year qua	arters		Same	quarter a	s current,	previous	years	IVIO	st recent	lour quar	lers		
Date	Units	2012.4	2013.4	2014.4	2015.4	2016.4	2013.3	2014.3	2015.3	2016.3	2017.3	2017.4	2018.1	2018.2	2018.3	4 Quarter % change	4 Quarter change
Income and Expenses (Year-to-date, Annual Rate, Pe	ercent of A	verage As	sets)														
Federally insured credit unions																	
Gross income	Percent	5.13	4.80	4.73	4.73	4.80	4.80	4.71	4.74	4.78	4.86	4.91	5.06	5.10	5.18		0.31
Total interest income	Percent	3.65	3.39	3.38	3.37	3.41	3.38	3.37	3.37	3.40	3.52	3.55	3.63	3.69	3.76		0.24
Gross interest income	Percent	3.20	2.99	2.98	3.00	3.03	2.98	2.97	2.99	3.01	3.09	3.12	3.17	3.21	3.28		0.19
Less interest refunds	Percent	0.00	0.00	0.01	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00
Investment income	Percent	0.46	0.40	0.41	0.38	0.38	0.40	0.41	0.38	0.38	0.43	0.44	0.47	0.48	0.49		0.06
Trading income	Percent	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00		0.00
Total non-interest income	Percent	1.48	1.41	1.35	1.36	1.39	1.42	1.33	1.37	1.38	1.34	1.36	1.43	1.41	1.41		0.07
Fee income	Percent	0.74	0.71	0.66	0.65	0.64	0.72	0.67	0.64	0.62	0.62	0.62	0.59	0.60	0.61		0.00
Other operating income	Percent	0.69	0.67	0.65	0.68	0.71	0.66	0.63	0.70	0.71	0.70	0.71	0.80	0.77	0.77		0.07
Other (including gains/losses)	Percent	0.04	0.03	0.04	0.03	0.04	0.04	0.04	0.03	0.04	0.03	0.03	0.04	0.03	0.03		0.00
Total expenses (with provision for loan and lease losses)	Percent	4.27	4.02	3.93	3.98	4.04	4.00	3.88	3.94	3.99	4.08	4.13	4.16	4.20	4.21		0.14
Non-interest expenses	Percent	3.18	3.16	3.11	3.12	3.10	3.15	3.09	3.11	3.10	3.06	3.09	3.08	3.10	3.12		0.05
Labor expense	Percent	1.56	1.56	1.56	1.58	1.58	1.55	1.55	1.58	1.57	1.57	1.58	1.60	1.59	1.60		0.02
Office expenses	Percent	0.81	0.80	0.81	0.80	0.79	0.79	0.80	0.80	0.78	0.77	0.77	0.77	0.78	0.78		0.01
Loan servicing expenses	Percent	0.22	0.23	0.23	0.22	0.22	0.23	0.22	0.23	0.22	0.21	0.21	0.21	0.22	0.22		0.01
Other non-interest expenses	Percent	0.59	0.57	0.52	0.52	0.52	0.58	0.51	0.51	0.52	0.51	0.52	0.50	0.52	0.52		0.01
Total interest expense	Percent	0.73	0.59	0.54	0.52	0.53	0.59	0.53	0.51	0.52	0.55	0.57	0.60	0.62	0.64		0.10
Interest on borrowed money	Percent	0.08	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.07	0.08	0.09	0.10	0.10	0.10		0.02
Share dividends	Percent	0.57	0.46	0.42	0.40	0.40	0.46	0.41	0.39	0.40	0.41	0.43	0.44	0.46	0.49		0.08
Interest on deposits	Percent	0.08	0.06	0.05	0.05	0.05	0.06	0.05	0.05	0.05	0.05	0.05	0.05	0.06	0.06		0.01
Provision for loan and lease losses	Percent	0.36	0.26	0.28	0.35	0.41	0.26	0.26	0.32	0.38	0.47	0.48	0.48	0.48	0.45		-0.01
Net income	Percent	0.85	0.78	0.80	0.75	0.76	0.80	0.83	0.80	0.78	0.79	0.78	0.90	0.90	0.96		0.18
Net interest margin	Percent	2.92	2.80	2.84	2.85	2.88	2.79	2.84	2.86	2.88	2.97	2.99	3.03	3.07	3.12		0.15

			End o	f year qua	arters		Same	quarter a	is current	, previous	years	Mos	st recent i	four quar	ters	Most R	
Date	Units	2012.4	2013.4	2014.4	2015.4	2016.4	2013.3	2014.3	2015.3	2016.3	2017.3	2017.4	2018.1	2018.2	2018.3	4 Quarter % change	4 Quarter change
Balance Sheet																	
Federally insured credit unions																	
Total assets	\$ Billions	1,021.8	1,062.0	1,122.1	1,204.3	1,292.5	1,056.6	1,107.8	1,180.4	1,277.3	1,363.6	1,378.8	1,416.3	1,429.5	1,440.3	5.6	76.75
Cash and equivalents (less than 3 months)	\$ Billions	100.9	87.4	85.8	94.5	97.7	86.7	75.8	88.4	109.4	100.1	98.7	121.6	102.0	91.8	-8.4	-8.37
Cash on hand	\$ Billions	8.3	9.0	9.7	9.9	10.1	7.9	8.7	9.6	9.3	9.7	10.5	9.8	9.9	10.0	3.3	0.32
Investments																	
Total investments (more than 3 months)	\$ Billions	280.4	285.7	275.8	272.8	269.1	293.5	288.4	270.2	266.3	267.4	261.9	262.5	262.6	256.1	-4.2	-11.31
Investments less than 1 year	\$ Billions	77.8	70.5	67.3	67.6	75.6	73.1	69.0	67.3	75.0	76.2	72.7	72.3	72.6	72.2	-5.3	-4.05
Investments 1-3 years	\$ Billions	106.9	89.2	99.5	101.7	94.9	93.9	96.3	105.4	100.7	88.5	86.4	84.2	86.9	86.7	-2.1	-1.84
Investments 3-10 years	\$ Billions	89.3	118.9	103.3	99.0	94.8	119.5	117.0	92.9	87.0	98.2	98.7	101.9	99.4	93.5	-4.8	-4.68
Investments 3-5 years	\$ Billions	64.6	79.4	75.6	71.2	64.1	79.8	85.9	66.3	62.0	68.8	67.2	67.1	65.6	61.6	-10.4	-7.17
Investments 5-10 years	\$ Billions	24.7	39.6	27.7	27.7	30.7	39.6	31.1	26.6	25.0	29.5	31.5	34.8	33.9	32.0	8.5	2.49
Investments more than 10 years	\$ Billions	6.4	7.2	5.6	4.5	3.9	7.0	6.1	4.5	3.6	4.4	4.0	4.1	3.7	3.7	-16.7	-0.74
Total loans	\$ Billions	597.5	645.1	712.3	787.0	869.1	631.5	695.2	769.4	847.1	937.0	957.3	971.9	1,002.1	1,026.2	9.5	89.20
Loans secured by 1-4 family residential properties	\$ Billions										393.4	405.8	418.9	430.9	439.9	11.8	46.56
Secured by first lien	\$ Billions					•					331.0	339.1	346.2	355.7	362.7	9.6	31.63
Secured by junior lien	\$ Billions					•	•	•		•	62.3	66.7	72.8	75.3	77.3	24.0	14.94
All other real estate loans	\$ Billions					•					15.7	11.8	4.7	4.1	3.9	-75.1	-11.83
Credit cards	\$ Billions	39.5	42.6	46.0	48.8	52.7	40.7	44.1	47.0	50.2	54.7	57.5	56.7	57.9	59.4	8.4	4.62
Auto loans	\$ Billions	178.5	198.7	230.0	261.8	298.4	194.0	222.7	255.5	290.3	326.3	332.5	340.2	352.0	361.7	10.8	35.38
New autos	\$ Billions	63.3	71.3	86.4	99.9	116.6	69.0	82.4	96.9	112.2	128.2	132.1	134.6	139.4	144.3	12.5	16.03
Used autos	\$ Billions	115.2	127.4	143.7	162.0	181.8	125.0	140.3	158.6	178.1	198.1	200.4	205.6	212.7	217.4	9.8	19.35
Non-federally guaranteed student loans	\$ Billions	2.0	2.6	3.1	3.5	3.8	2.5	3.1	3.4	3.8	4.3	4.4	4.6	4.6	4.9	15.4	0.66
Commercial loans (excludes unfunded commitments)	\$ Billions		•	•		•			•		61.8	63.3	65.3 57.3	67.6 59.5	68.9	11.6 15.5	7.17 8.27
Secured by real estate	\$ Billions		•	•	•	•	•	•	•		53.4 8.3	55.3 7.9	8.0	8.1	61.7 7.2	-13.2	-1.10
Not secured by real estate	\$ Billions		•	•	•	•	•	•	•	•	80.8	82.0	81.4	84.9	87.4	8.2	6.63
Other loans	\$ Billions		•	•	•	•		•	•								
Unfunded commitments for commercial loans	\$ Billions										4.5	4.8	5.0	5.0	5.5	23.8	1.06
Other assets	\$ Billions	42.9	43.7	48.2	49.9	56.5	44.8	48.3	52.3	54.5	59.0	61.0	60.3	62.7	66.2	12.3	7.23
Total liabilities and net worth	\$ Billions	1,021.8	1,062.0	1,122.1	1,204.3	1,292.5	1,056.6	1,107.8	1,180.4	1,277.3	1,363.6	1,378.8	1,416.3	1,429.5	1,440.3	5.6	76.75
Total deposits	\$ Billions	877.9	910.1	950.8	1,016.0	1,092.6	905.9	939.1	992.5	1,077.8	1,150.7	1,159.5	1,203.5	1,207.7	1,208.6	5.0	57.90
Share drafts	\$ Billions	111.4	119.0	131.4	150.4	154.3	117.0	125.5	138.0	151.2	165.0	168.5	180.2	178.6	175.8	6.5	10.80
Regular shares	\$ Billions	275.1	297.6	320.9	352.0	393.1	295.5	316.9	345.7	387.7	419.8	421.6	445.4	447.5	444.1	5.8	24.27
Other deposits	\$ Billions	491.4	493.5	498.5	513.6	545.2	493.5	496.7	508.8	538.9	565.8	569.4	577.9	581.6	588.7	4.0	22.83
Money market accounts	\$ Billions	203.4	212.3	219.5	231.8	249.2	210.6	218.1	227.8	244.1	258.5	259.6	263.8	262.4	261.3	1.1	2.77
Share certificate accounts	\$ Billions	197.9	191.5	188.9	190.1	199.5	192.2	188.2	189.1	197.9	208.7	212.1	215.7	219.8	227.2	8.8	18.43
IRA/Keogh accounts	\$ Billions	79.1	78.4	76.9	76.6	78.1	79.1	77.4	76.7 6.2	78.4 8.5	78.3 9.5	77.7 10.2	77.4 10.4	77.5 10.8	77.7 11.3	-0.8 18.3	-0.61 1.74
Non-member deposits	\$ Billions	2.3	3.0	5.1	6.7	8.7	2.8	4.4									
All other shares	\$ Billions	8.7	8.2	8.2	8.5	9.7	8.7	8.6	9.1	10.0	10.7	9.8	10.5	11.0	11.2	4.6	0.49
Other liabilities	\$ Billions	37.3	37.4	48.3	56.7	59.1	38.1	47.5	58.1	60.8	64.3	68.3	58.6	64.4	70.3	9.3	5.95
Net worth	\$ Billions	106.6	114.5	123.0	131.5	140.8	112.6	121.1	129.8	138.6	148.6	151.1	154.2	157.4	161.5	8.7	12.90
Net worth, percent of assets	Percent	10.43	10.77	10.96	10.92	10.89	10.65	10.93	10.99	10.85	10.89	10.95	10.88	11.01	11.21		0.32
Addenda																	
Real estate loans	\$ Billions	320.2	338.8	364.2	396.8	431.1	333.1	357.9	389.0	421.0	462.6	473.0	481.0	494.5	505.6	9.3	43.01
Real estate fixed rate, first mortgage	\$ Billions	174.6	192.3	205.0	226.5	251.2	188.7	201.7	221.7	242.7	273.5	280.9	287.2	296.5	303.0	10.8	29.51
Business loans																	
Net member business loan balance for regulatory reporting, Part 7231	\$ Billions	35.5	39.8	45.4	51.3	58.9	38.6	44.0	49.3	56.5	64.9	67.5	70.4	66.0	66.5	2.4	1.55

<sup>&</sup>lt;sup>1</sup> Account 400A

			End o	f year qu	arters		Same	quarter a	s curre <u>nt,</u>	previous	years	Mo:	st recent	four quar	ters	Most R	Recent
Date	Units	2012.4	2013.4	2014.4	2015.4	2016.4	2013.3	2014.3	2015.3	2016.3	2017.3	2017.4	2018.1	2018.2	2018.3	4 Quarter % change	4 Quarter change
Balance Sheet (Percent of Assets)			<u> </u>											<del>'</del>	<u>'</u>	72 27 27	
Federally insured credit unions																	
Total assets	Percent	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0		
Cash and equivalents (less than 3 months) Cash on hand	Percent Percent	9.9 0.8	8.2 0.8	7.6 0.9	7.9 0.8	7.6 0.8	8.2 0.7	6.8 0.8	7.5 0.8	8.6 0.7	7.3 0.7	7.2 0.8	8.6 0.7	7.1 0.7	6.4 0.7		-0.97 -0.02
Investments																	
Total investments (more than 3 months)	Percent	27.4	26.9	24.6	22.6	20.8	27.8	26.0	22.9	20.8	19.6	19.0	18.5	18.4	17.8		-1.83
Investments less than 1 year	Percent	7.6	6.6	6.0	5.6	5.8	6.9	6.2	5.7	5.9	5.6	5.3	5.1	5.1	5.0		-0.58
Investments 1-3 years	Percent	10.5	8.4	8.9	8.4	7.3	8.9	8.7	8.9	7.9	6.5	6.3	5.9	6.1	6.0		-0.47
Investments 3-10 years	Percent	8.7	11.2	9.2	8.2	7.3	11.3	10.6	7.9	6.8	7.2	7.2	7.2	7.0	6.5		-0.71
Investments 3-5 years	Percent	6.3	7.5	6.7	5.9	5.0	7.6	7.8	5.6	4.9	5.0	4.9	4.7	4.6	4.3		-0.77
Investments 5-10 years	Percent	2.4	3.7	2.5	2.3	2.4	3.8	2.8	2.3	2.0	2.2	2.3	2.5	2.4	2.2		0.06
Investments more than 10 years	Percent	0.6	0.7	0.5	0.4	0.3	0.7	0.5	0.4	0.3	0.3	0.3	0.3	0.3	0.3		-0.07
Total loans	Percent	58.5	60.7	63.5	65.4	67.2	59.8	62.8	65.2	66.3	68.7	69.4	68.6	70.1	71.2		2.53
Loans secured by 1-4 family residential properties	Percent					•					28.8	29.4	29.6	30.1	30.5		1.70
Secured by first lien	Percent										24.3	24.6	24.4	24.9	25.2		0.90
Secured by junior lien	Percent										4.6	4.8	5.1	5.3	5.4		0.79
All other real estate loans	Percent				•	•					1.2	0.9	0.3	0.3	0.3		-0.88
Credit cards	Percent	3.9	4.0	4.1	4.1	4.1	3.9	4.0	4.0	3.9	4.0	4.2	4.0	4.1	4.1		0.11
Auto loans	Percent	17.5	18.7	20.5	21.7	23.1	18.4	20.1	21.6	22.7	23.9	24.1	24.0	24.6	25.1		1.18
New autos	Percent	6.2	6.7	7.7	8.3	9.0	6.5	7.4	8.2	8.8	9.4	9.6	9.5	9.7	10.0		0.61
Used autos	Percent	11.3	12.0	12.8	13.4	14.1	11.8	12.7	13.4	13.9	14.5	14.5	14.5	14.9	15.1		0.57
Non-federally guaranteed student loans	Percent	0.2	0.2	0.3	0.3	0.3	0.2	0.3	0.3	0.3	0.3	0.3	0.3	0.3	0.3		0.03
Commercial loans (excludes unfunded commitments)	Percent		•	•	•	•		•	•	•	4.5	4.6	4.6	4.7	4.8		0.26
Secured by real estate	Percent		•	•	•	•		•	•	•	3.9	4.0	4.0	4.2	4.3 0.5		0.37
Not secured by real estate Other loans	Percent Percent					•					0.6 5.9	0.6 5.9	0.6 5.7	0.6 5.9	6.1		-0.11 0.14
			•	•	•	•		•	•	•							
Unfunded commitments for commercial loans Other assets	Percent Percent	4.2	4.1	4.3	4.1	4.4	4.2	4.4	4.4	4.3	0.3 4.3	0.3 4.4	0.4 4.3	0.4 4.4	0.4 4.6		0.06 0.27
Total liabilities and net worth		100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0		0.27
	Percent																0.40
Total deposits Share drafts	Percent Percent	85.9 10.9	85.7 11.2	84.7 11.7	84.4 12.5	84.5 11.9	85.7 11.1	84.8 11.3	84.1 11.7	84.4 11.8	84.4 12.1	84.1 12.2	85.0 12.7	84.5 12.5	83.9 12.2		-0.48 0.11
Share grafts Regular shares	Percent	26.9	28.0	28.6	29.2	30.4	28.0	28.6	29.3	30.4	30.8	30.6	31.4	31.3	30.8		0.11
Other deposits	Percent	48.1	46.5	44.4	42.6	42.2	46.7	44.8	43.1	42.2	41.5	41.3	40.8	40.7	40.9		-0.63
Money market accounts	Percent	19.9	20.0	19.6	19.2	19.3	19.9	19.7	19.3	19.1	19.0	18.8	18.6	18.4	18.1		-0.82
Share certificate accounts	Percent	19.4	18.0	16.8	15.8	15.4	18.2	17.0	16.0	15.5	15.3	15.4	15.2	15.4	15.8		0.46
IRA/Keogh accounts	Percent	7.7	7.4	6.9	6.4	6.0	7.5	7.0	6.5	6.1	5.7	5.6	5.5	5.4	5.4		-0.35
Non-member deposits	Percent	0.2	0.3	0.5	0.6	0.7	0.3	0.4	0.5	0.7	0.7	0.7	0.7	0.8	0.8		0.08
All other shares	Percent	0.9	0.8	0.7	0.7	0.7	0.8	0.8	0.8	0.8	0.8	0.7	0.7	0.8	0.8		-0.01
Other liabilities	Percent	3.6	3.5	4.3	4.7	4.6	3.6	4.3	4.9	4.8	4.7	5.0	4.1	4.5	4.9		0.16
Net worth	Percent	10.43	10.77	10.96	10.92	10.89	10.65	10.93	10.99	10.85	10.89	10.95	10.88	11.01	11.21		0.32
Addenda																	
Real estate loans	Percent	31.3	31.9	32.5	32.9	33.4	31.5	32.3	33.0	33.0	33.9	34.3	34.0	34.6	35.1		1.18
Real estate fixed rate, first mortgage	Percent	17.1	18.1	18.3	18.8	19.4	17.9	18.2	18.8	19.0	20.1	20.4	20.3	20.7	21.0		0.98
Business loans																	
Net member business loan balance for regulatory reporting, Part 723 <sup>1</sup>	Percent	3.5	3.7	4.0	4.3	4.6	3.6	4.0	4.2	4.4	4.8	4.9	5.0	4.6	4.6		-0.15

<sup>&</sup>lt;sup>1</sup> Account 400A

# **Summary of Credit Union Indicators by Type of Credit Union: 2018 Q3**

Less than \$10   Silve \$500   Million   Million   Silve \$500   Silve \$500   Million   Million   Silve \$500   Million   Millio				Asset Ca	tegories						
Number forcedit unions				\$50 to \$100	\$100 to \$500				Insured State- Chartered	with Low- Income Designation in	Small Credit Unions (Assets less than \$100 million)
Number of members (millions) 1.1   5.2   5.3   21.9   14.2   67.6   61.2   54.3   47.5   7.5   7.5   7.5   4.5   49.6   231.9   16.95   699.8   74.91   691.2   524.4   699.5   7.5											
Total parts 61 Millions) 6,0 43,5 49,6 21,9 169,5 99,8 749,1 691,2 524,4 99,01 fotal parts 61 Millions) 3,1 23,0 28,9 157,9 162,7 660,7 525,3 500,9 38,6 55,01 deposits 65 Millions) 3,0 3,0 3,0 43,2 20,6 143,1 79,0 621,5 587,1 444,1 88,00 fotal along 50 Millions) 4,0 30,0 53,0 62,0 72,0 88,0 1,10 97,0 96,0 95,0 95,0 95,0 10,0 11,10 11,10 12,0 12,0 14,0 14,0 14,0 14,0 14,0 14,0 14,0 14	Number of credit unions	1,447									3,862
Total Januari Chillions   3.1   2.30   2.89   15.79   12.7   690.7   25.23   500.9   38.64   5.57     Total deposits (Fillions)   5.0   37.6   43.2   200.6   148.1   779.0   621.5   587.1   444.1   88     Return on average assets   0.30   0.53   0.62   0.72   0.80   1.10   0.97   0.96   0.96   0.06     Net worth ratio   15.83   12.73   11.85   11.25   11.21   11.06   11.30   11.11   11.10   11.20     Loan-to-share ratio   6.68   6.10   6.69   78.7   85.8   88.7   84.5   85.3   87.0   64.6     Net interest margin (median)   3.42   31.6   3.21   32.7   31.9   30.3   3.20   32.4   33.6   33.6     Net interest margin (median)   0.22   0.24   0.31   0.38   0.52   0.61   0.28   0.34   0.31   0.00     Delinquency rate   1.78   1.05   0.88   80.0   0.66   0.62   0.72   0.61   0.28   0.34   0.31   0.04     Delinquency rate   1.78   1.05   0.88   8.00   0.66   0.62   0.72   0.61   0.28   0.34   0.31   0.04     Net charge-off to average Joans   0.48   0.35   0.37   0.41   0.37   0.44   0.51   0.34   0.40   0.50     Shares (total deposits)   7.77   3.5   4.8   0.9   3.0   0.9   5.4   4.6   5.7     Total Joans   0.40   0.51   0.50   0.50   0.50   0.50   0.50   0.50   0.50     Member   0.90   0.51   0.56   0.4   0.59   0.0   1.2   0.79   0.5   0.5   0.50     Member   0.90   0.51   0.56   0.4   0.59   0.0   1.2   0.79   0.5   0.5   0.5   0.5     Total Joans   0.40   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50   0.50     Wet worth ratio (percent)   0.30   0.37   0.48   0.50   0.50   0.50   0.50   0.75   0.50   0.50   0.50   0.50     Ret worth ratio (percent)   0.30   0.30   0.30   0.53   0.62   0.72   0.80   0.50   0.50   0.75   0.50   0	• • •										11.7
Total logosits (5 hillions)   5.0   3.76   43.2   20.6   143.1   77.0   62.15   587.1   44.1   88   88   88   78   61.5   60.5	,										99.1
Rey mator (percent)	Total loans (\$ billions)				157.9	122.7				386.4	55.0
Feturn on average assets   0.30   0.53   0.62   0.72   0.80   1.10   0.97   0.96   0.96   0.06   0	•	5.0	37.6	43.2	200.6	143.1	779.0	621.5	587.1	444.1	85.9
Net worth ratio	Key ratios (percent)										
Loan-to-share ratio   60.8   61.0   66.9   78.7   85.8   88.7   84.5   85.3   87.0   64.6	3			0.62			1.10	0.97			0.56
Net interest margin (median)   3.42   3.16   3.21   3.27   3.19   3.03   3.20   3.24   3.36   3.32   3.36   3.36   3.32   3.36   3.36   3.32   3.36   3.36   3.32   3.36											12.47
Long-term assets, percent of assets   5,9   15,2   19,1   23,3   27,4   30,2   28,8   26,7   24,4   16,6   10,6	Loan-to-share ratio	60.8	61.0	66.9	78.7	85.8	88.7	84.5	85.3	87.0	64.0
Cost of funds / average assets (median)         0.22         0.24         0.31         0.38         0.52         0.61         0.28         0.34         0.31         0.02           Delinquency rate         1.78         1.05         0.88         0.80         0.66         0.62         0.73         0.61         0.68         1.0           Ket charge-offs to average loans         0.48         0.35         0.37         0.41         0.37         0.44         0.51         0.34         0.40         0.0           Growth from a year earlier (percent)         5.77         4.88         0.9         3.0         9.0         5.4         4.6         5.7         4.4           Total Goals         3.2         0.8         -1.4         5.9         0.0         13.2         9.7         9.3         10.6         -9           Total Joans         -6.9         -2.9         -4.2         1.4         -2.0         9.4         6.1         5.1         6.4         -3.5           Members         -9.0         -5.1         -5.6         0.4         -2.5         9.6         4.3         4.6         4.5         -5.5           Net word         -9.0         -5.1         -5.6         0.4         -2.2 <td>Net interest margin (median)</td> <td>3.42</td> <td>3.16</td> <td>3.21</td> <td>3.27</td> <td>3.19</td> <td>3.03</td> <td>3.20</td> <td>3.24</td> <td>3.36</td> <td>3.23</td>	Net interest margin (median)	3.42	3.16	3.21	3.27	3.19	3.03	3.20	3.24	3.36	3.23
Delinquency rate   1,78   1,05   0,88   0,80   0,66   0,62   0,73   0,61   0,68   1,00   0,	Long-term assets, percent of assets	5.9	15.2	19.1	23.3	27.4	30.2	28.8	26.7	24.4	16.6
Net harge-offs to average loans Growth from a year earlier (percent)  Shares (total deposits)	Cost of funds / average assets (median)	0.22	0.24	0.31	0.38	0.52	0.61	0.28	0.34	0.31	0.25
Same section   Same	Delinquency rate	1.78	1.05	0.88	0.80	0.66	0.62	0.73	0.61	0.68	1.00
Shares (total deposits)	Net charge-offs to average loans	0.48	0.35	0.37	0.41	0.37	0.44	0.51	0.34	0.40	0.37
Total lasers	Growth from a year earlier (percent)										
Total assets	Shares (total deposits)	-7.7	-3.5	-4.8	0.9	-3.0	9.0	5.4	4.6	5.7	-4.4
Members   1-9.0   1-5.1   1-5.6   0.4   1-2.5   9.6   4.3   4.6   4.5   1-5.	Total loans	-3.2	0.8	-1.4	5.9	0.0	13.2	9.7	9.3	10.6	-0.6
Networth	Total assets	-6.9	-2.9	-4.2	1.4	-2.0	9.4	6.1	5.1	6.4	-3.8
Networth ratio (percent)	Members	-9.0	-5.1	-5.6	0.4	-2.5	9.6	4.3	4.6	4.5	-5.7
Return on average assets (percent)  2018  0.30  0.53  0.62  0.72  0.80  1.10  0.97  0.96  0.96  0.96  0.97  0.96  0.96  0.96  0.97  0.96  0.96  0.97  0.96  0.96  0.97  0.96  0.96  0.77  0.82  0.81  0.91  0.91  1.11  1.11  1.11  1.10  1.11  1.10  1.11  1.11  1.10  1.11  1.11  1.10  1.11  1.11  1.10  1.11  1.11  1.10  1.11  1.11  1.10  1.11  1.11  1.10  1.11  1.11  1.10  1.11  1.11  1.10  1.11  1.11  1.10  1.11  1.11  1.10  1.10  1.10	Net worth	-3.3	0.4	-0.8	4.5	0.0	12.8	8.7	8.6	9.1	-0.5
2018 0.30 0.53 0.62 0.72 0.80 1.10 0.97 0.96 0.96 0.96 0.96 2017 0.99 0.31 0.36 0.52 0.65 0.95 0.81 0.76 0.79 0.96 0.96 0.96 0.96 0.96 0.96 0.96 0.9	Historical Data (same quarter)	·									
2018 0.30 0.53 0.62 0.72 0.80 1.10 0.97 0.96 0.96 0.96 0.96 2017 0.99 0.31 0.36 0.52 0.65 0.95 0.81 0.76 0.79 0.96 0.96 0.96 0.96 0.96 0.96 0.96 0.9	Return on average assets (percent)										
2016 0.11 0.28 0.41 0.54 0.60 0.96 0.78 0.79 0.76 0.20 0.14 0.03 0.31 0.43 0.59 0.71 0.96 0.77 0.82 0.81 0.30 0.20 0.48 0.60 0.81 0.20 0.80 0.87 0.82 0.81 0.20 0.80 0.87 0.83 0.20 0.80 0.87 0.83 0.20 0.80 0.87 0.83 0.20 0.80 0.87 0.83 0.20 0.80 0.87 0.83 0.20 0.80 0.80 0.80 0.80 0.80 0.80 0.80		0.30	0.53	0.62	0.72	0.80	1.10	0.97	0.96	0.96	0.56
2015 2014 0.03 0.27 0.48 0.60 0.81 1.02 0.80 0.87 0.82 0.81 0.03 0.27 0.48 0.60 0.81 1.02 0.80 0.87 0.83 0.83 0.02 0.81 0.03 0.27 0.88 0.60 0.81 0.02 0.80 0.87 0.83 0.03 0.27 0.88 0.60 0.81 0.02 0.80 0.87 0.83 0.03 0.02 0.87 0.83 0.03 0.02 0.87 0.83 0.03 0.02 0.02 0.02 0.02 0.02 0.02 0.0	2017										0.32
2014         0.03         0.27         0.48         0.60         0.81         1.02         0.80         0.87         0.83         0.33           Net worth ratio (percent)         2018         15.83         12.73         11.85         11.25         11.21         11.06         11.30         11.11         11.10         12.4           2017         15.23         12.30         11.44         10.91         10.98         10.73         11.02         10.75         10.82         12.0           2016         15.05         12.28         11.45         10.91         10.86         10.66         10.91         10.78         10.82         12.0           2015         15.01         12.28         11.49         11.05         11.15         10.76         11.02         10.96         11.03         11.02         10.96         11.03         12.2         12.0	2016	0.11	0.28	0.41	0.54	0.60	0.96	0.78	0.79	0.76	0.33
2014         0.03         0.27         0.48         0.60         0.81         1.02         0.80         0.87         0.83         0.33           Net worth ratio (percent)         2018         15.83         12.73         11.85         11.25         11.21         11.06         11.30         11.11         11.10         12.4           2017         15.23         12.30         11.44         10.91         10.98         10.73         11.02         10.75         10.82         12.0           2016         15.05         12.28         11.45         10.91         10.86         10.66         10.91         10.78         10.82         12.0           2015         15.01         12.28         11.49         11.05         11.15         10.76         11.02         10.96         11.03         11.02         10.96         11.03         12.2         12.0	2015	0.13	0.31	0.43	0.59	0.71	0.96	0.77	0.82	0.81	0.35
2018 15.83 12.73 11.85 11.25 11.21 11.06 11.30 11.11 11.10 12.4 2017 15.23 12.30 11.44 10.91 10.98 10.73 11.02 10.75 10.82 12.0 10.00 15.05 12.28 11.45 10.91 10.86 10.66 10.66 10.91 10.78 10.82 12.0 10.00 15.01 12.38 11.49 11.05 11.15 10.76 11.02 10.96 11.03 12.00 11.00 10.00											0.36
2018 15.83 12.73 11.85 11.25 11.21 11.06 11.30 11.11 11.10 12.4 2017 15.23 12.30 11.44 10.91 10.98 10.73 11.02 10.75 10.82 12.0 10.00 15.05 12.28 11.45 10.91 10.86 10.66 10.66 10.91 10.78 10.82 12.0 10.00 15.01 12.38 11.49 11.05 11.15 10.76 11.02 10.96 11.03 12.00 11.00 10.00	Net worth ratio (percent)										
2017 15.23 12.30 11.44 10.91 10.98 10.73 11.02 10.75 10.82 12.05 12.06 15.05 12.28 11.45 10.91 10.86 10.66 10.66 10.91 10.78 10.82 12.07 12.07 12.07 11.02 10.07 10.08 12.07 12.07 12.07 12.07 12.07 12.07 12.08 12.07 12.08 12.08 12.08 12.09 1		15.83	12.73	11.85	11.25	11.21	11.06	11.30	11.11	11.10	12.47
2016 15.05 12.28 11.45 10.91 10.86 10.66 10.91 10.78 10.82 12.05 15.01 12.38 11.49 11.05 11.15 10.76 11.02 10.96 11.03 12.0014 14.67 12.27 11.42 10.89 11.04 10.71 10.71 10.97 10.88 10.91 12.0015 10.											12.05
2015 15.01 12.38 11.49 11.05 11.15 10.76 11.02 10.96 11.03 12.7   2014 14.67 12.27 11.42 10.89 11.04 10.71 10.97 10.88 10.91 12.0   Loan to Share Ratio (percent)  2018 60.80 61.05 66.95 78.69 85.75 88.66 84.53 85.32 87.01 64.0   2017 57.99 58.47 64.61 74.97 83.25 85.36 81.21 81.66 83.18 61.5   2016 57.28 57.31 63.28 72.95 80.39 82.59 78.38 78.81 80.08 60.2   2015 57.46 57.59 63.54 72.81 78.13 81.94 77.49 77.57 78.79 60.2   2016 2015 2016 2016 57.28 2016 2015 2016 2016 2016 2016 2016 2016 2016 2016											12.05
2014 14.67 12.27 11.42 10.89 11.04 10.71 10.97 10.88 10.91 12.05 10.00 1											12.13
Loan to Share Ratio (percent)  2018 60.80 61.05 66.95 78.69 85.75 88.66 84.53 85.32 87.01 64.61 74.97 83.25 85.36 81.21 81.66 83.18 61.2 61.2 61.2 61.2 61.2 61.2 61.2 61.2											12.04
2018     60.80     61.05     66.95     78.69     85.75     88.66     84.53     85.32     87.01     64.61       2017     57.99     58.47     64.61     74.97     83.25     85.36     81.21     81.66     83.18     61.2       2016     57.28     57.31     63.28     72.95     80.39     82.59     78.38     78.81     80.08     60.2       2015     57.46     57.59     63.54     72.81     78.13     81.94     77.49     77.57     78.79     60.4		11.07	. 2.27		.0.05	. 1.0 1	. 0.7 1	.0.57	. 0.00	.0.51	. 2.0 1
2017     57.99     58.47     64.61     74.97     83.25     85.36     81.21     81.66     83.18     61.5       2016     57.28     57.31     63.28     72.95     80.39     82.59     78.38     78.81     80.08     60.5       2015     57.46     57.59     63.54     72.81     78.13     81.94     77.49     77.57     78.79     60.6	, ,	60.80	61.05	66 95	78 69	85.75	88 66	84 53	85 32	87.01	64.00
2016     57.28     57.31     63.28     72.95     80.39     82.59     78.38     78.81     80.08     60.2       2015     57.46     57.59     63.54     72.81     78.13     81.94     77.49     77.57     78.79     60.4											61.54
2015 57.46 57.59 63.54 72.81 78.13 81.94 77.49 77.57 78.79 60.4											60.24
											60.47
	2013	56.37	56.85	61.89	72.81		78.13	73.76	74.34	75.62	59.20