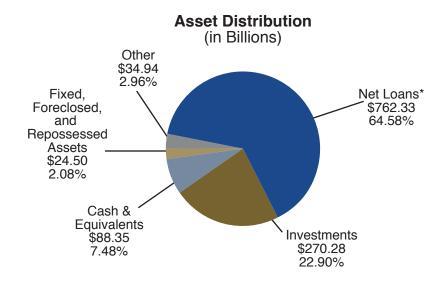
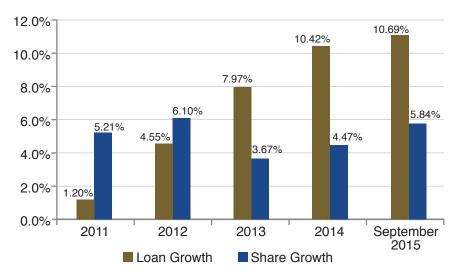
Overall Trends



*Net Loans equals Total Loans (\$769.5 billion) minus Allowance for Loan and Lease Losses (\$7.1 billion). Numbers may not add up due to rounding.

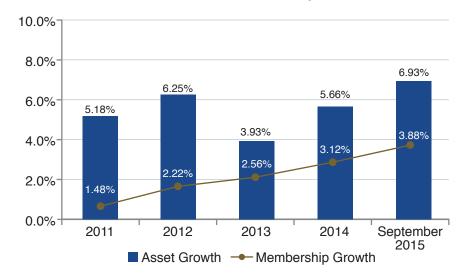


Loan Growth vs. Share Growth

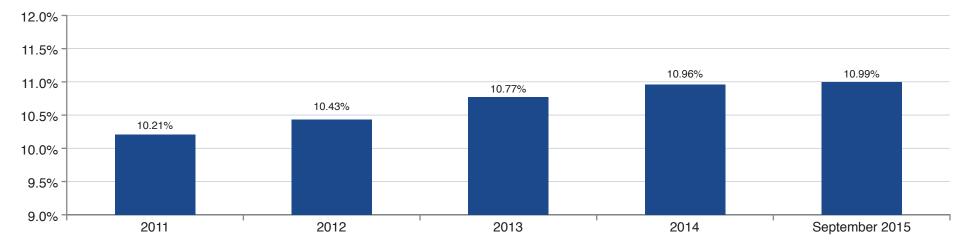
Number of Insured Credit Unions Reporting

	Federal Charter	State Charter	Total
2011	4,447	2,647	7,094
2012	4,272	2,547	6,819
2013	4,105	2,449	6,554
2014	3,927	2,346	6,273
September 2015	3,814	2,276	6,090

Asset Growth vs. Membership Growth



Net Worth



Aggregate Net Worth Ratio

Net Worth Change

	December 2014 In Billions	September 2015 In Billions	% Change (Annualized)
Total Net Worth	\$123.03	\$129.83	7.37%
Secondary Capital*	\$0.16	\$0.16	-1.54%

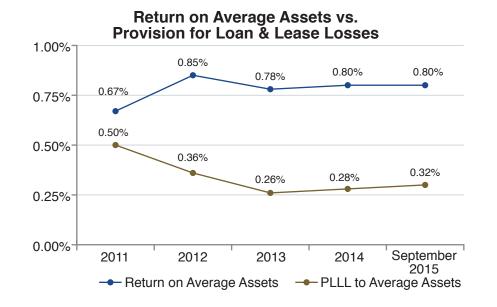
*For low-income-designated credit unions, net worth includes secondary capital. Numbers may not add up due to rounding.

Net Worth Ratios

Number of Credit Unions	December 2014	% of Total	September 2015	% of Total
7% or above	6,123	97.61%	5,969	98.01%
6% to 6.99%	98	1.56%	87	1.43%
4% to 5.99%	37	0.59%	29	0.48%
2% to 3.99%	10	0.16%	2	0.03%
0% to < 2.00%	2	0.03%	2	0.03%
Less than 0%	3	0.05%	1	0.02%



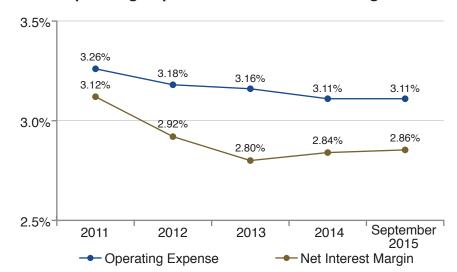
Earnings



8.0% 5.76% 6.0% 5.42% 5.01% 4.79% 4.64% 4.0% 1.61% 2.0% 1.27% 1.24% 1.24% 1.13% 0.93% 0.73% 0.59% 0.54% 0.51% 0.0%-September 2012 2011 2013 2014 2015 Vield on Avg. Loans Yield on Avg. Investments Cost of Funds

Yields vs. Cost of Funds

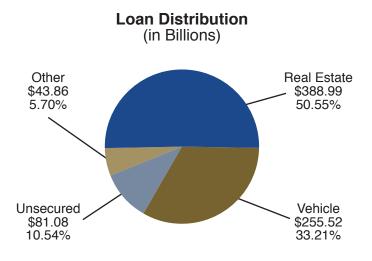
Operating Expenses vs. Net Interest Margin

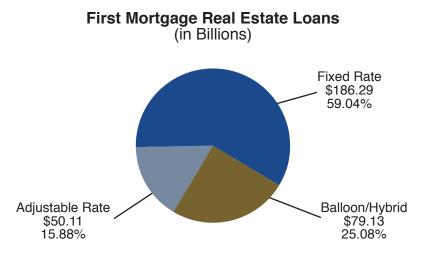


Ratio of Average Assets

Ratio (% of Average Assets)	December 2014	September 2015	Effect on ROA
Net Interest Margin	2.84%	2.86%	0.02 bp
+ Fee & Other Inc.	1.31%	1.34%	0.03 bp
- Operating Expenses	3.11%	3.11%	0.00 bp
- PLLL	0.28%	0.32%	-0.04 bp
+ Non-Operating Income	0.04%	0.03%	-0.01 bp
= ROA	0.80%	0.80%	0.00 bp

Loan Distribution





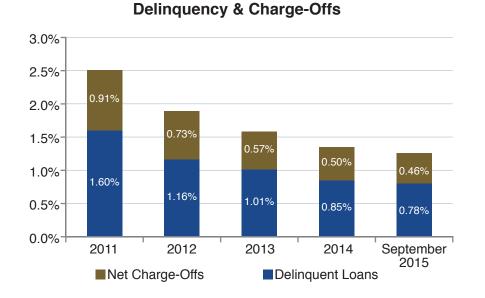
Numbers may not add up due to rounding.

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Loan Growth

Loan Category	December-2014 Balance in Billions	% of Total Loans December 2014	September 2015 in Billions	% of Total Loans September 2015	Growth in Billions	Growth Rate (Annualized)
Unsecured Credit Card	\$45.97	6.45%	\$46.98	6.11%	\$1.01	2.92%
All Other Unsecured	\$32.24	4.53%	\$34.10	4.43%	\$1.86	7.71%
New Vehicle	\$86.36	12.12%	\$96.88	12.59%	\$10.53	16.25%
Used Vehicle	\$143.69	20.17%	\$158.64	20.62%	\$14.95	13.87%
First Mortgage Real Estate	\$292.31	41.04%	\$315.53	41.01%	\$23.22	10.59%
Other Real Estate	\$71.86	10.09%	\$73.46	9.55%	\$1.60	2.98%
Leases Receivable & All Other	\$39.90	5.60%	\$43.86	5.70%	\$3.96	13.24%
Total Loans	\$712.33		\$769.45		\$57.13	10.69%

Loan and Delinquency Trends



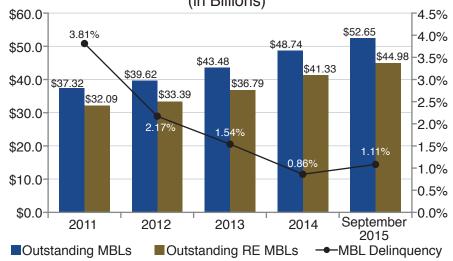
Delinquency (in Billions) \$10.0 \$9.14 \$8.0 \$6.92 \$6.51 \$6.06 \$5.99 \$6.0 \$5.37 \$4.25 \$4.21 \$4.22 \$4.16 \$4.0 \$2.09 \$1.42 \$1.21 \$1.69 \$2.0 \$1.04 \$0.96 \$1.28 \$1.08 \$0.85 \$0.77 \$0.0-September 2013 2011 2012 2014 2015 ■ 60-179 Days ■ 179-359 Days ■ 360 & > Days — Total Delinguency

Charge-Offs and Recoveries

Total Loan Charge-Offs and Recoveries	December 2014 In Billions	September 2015 In Billions*	% Change
Total Loans Charged Off	\$4.26	\$4.37	2.42%
Total Loan Recoveries	\$0.90	\$0.95	5.28%
Total Net Charge-Offs	\$3.36	\$3.42	1.66%

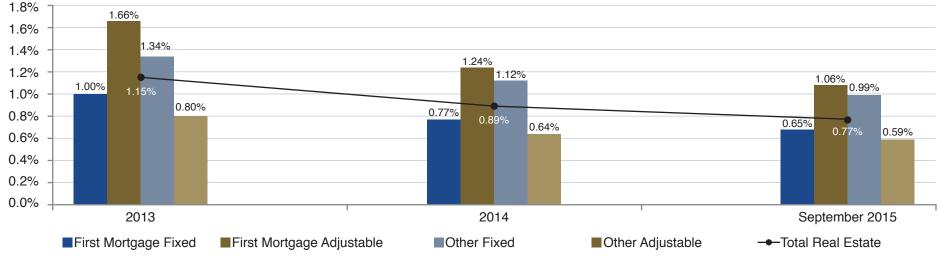
* Annualized

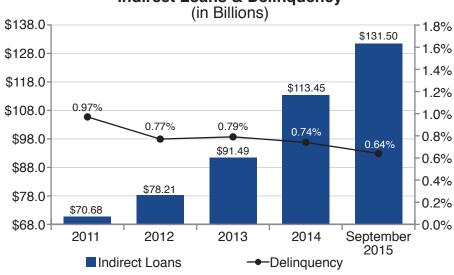
Member Business Loans & Delinquency (in Billions)



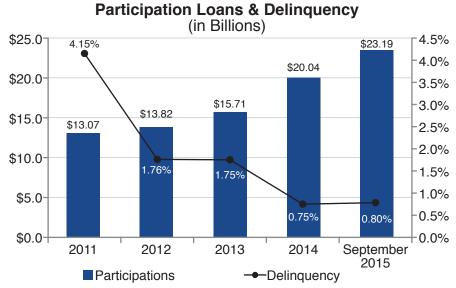
Loan and Delinquency Trends (continued)

Real Estate Delinquency





Indirect Loans & Delinquency



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ASC 320 Investment Classification

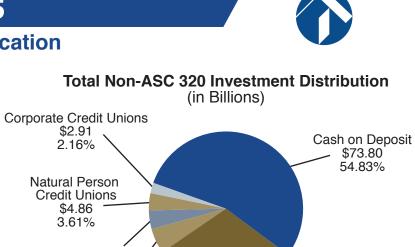
(in Billions)

Investment Trends - Accounting Standards Codification

Available for Sale

\$164.85

47.23%





2.16% Natural Person Credit Unions \$4.86 3.61% Cash Equivalents \$4.95 Banks, Thrifts, & 3.68% Savings Banks \$40.83 All Other 30.33% \$7.26 5.39%

Numbers may not add up due to rounding.

Trading

\$0.64

0.18%

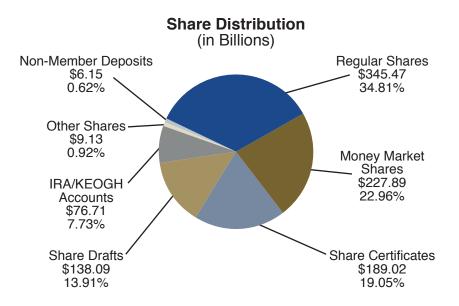
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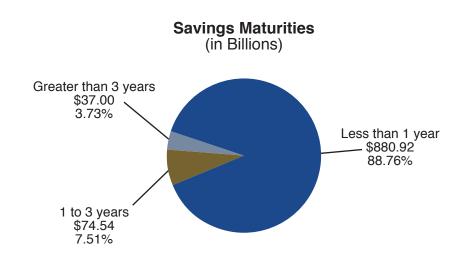
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Maturity or Repricing Intervals for Investments and Cash on Deposit & Equivalents	December 2014 in Billions	% of Total Investments December 2014	September 2015 in Billions	% of Total Investments September 2015	Growth in Billions	Growth Rate (Annualized)
Less than 1 year	\$143.39	40.75%	\$146.07	41.85%	\$2.68	2.50%
1 to 3 years	\$99.59	28.30%	\$105.45	30.21%	\$5.86	7.84%
3 to 5 years	\$75.62	21.49%	\$66.31	19.00%	-\$9.31	-16.42%
5 to 10 years	\$27.67	7.86%	\$26.67	7.64%	-\$1.00	-4.80%
Greater than 10 years	\$5.62	1.60%	\$4.53	1.30%	-\$1.09	-25.79%
Total Investments*	\$351.89		\$349.03		-\$2.85	-1.08%

*Includes borrowing repurchase agreements placed in investments for positive arbitage Numbers may not add up due to rounding.

Share Trends





Numbers may not add up due to rounding.

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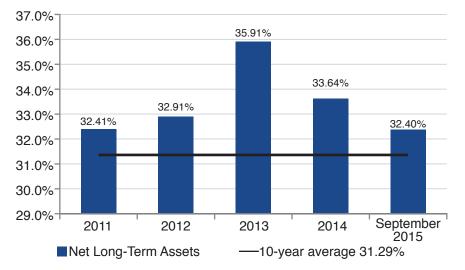
Shares

Share Category	December 2014 Balance in Billions	% of Total Shares December 2014	September 2015 Balance in Billions	% of Total Shares September 2015	Growth in Billions	Growth Rate (Annualized)
Share Drafts	\$131.13	13.79%	\$138.09	13.91%	\$6.96	7.08%
Regular Shares	\$321.14	33.78%	\$345.47	34.81%	\$24.33	10.10%
Money Market Shares	\$219.48	23.08%	\$227.89	22.96%	\$8.41	5.11%
Share Certificates	\$188.92	19.87%	\$189.02	19.05%	\$0.11	0.07%
IRA / KEOGH Accounts	\$76.90	8.09%	\$76.71	7.73%	-\$0.19	-0.33%
All Other Shares	\$8.17	0.86%	\$9.13	0.92%	\$0.96	15.65%
Non-Member Deposits	\$5.05	0.53%	\$6.15	0.62%	\$1.10	29.03%
Total Shares and Deposits	\$950.79		\$992.47		\$41.68	5.84%

Asset-Liability Management Trends



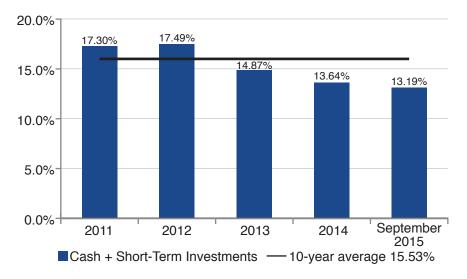
Net Long-Term Assets / Total Assets



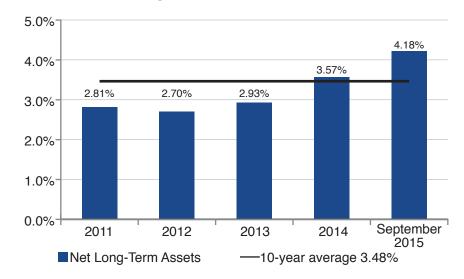
77.53% 78.0% 76.0% 74.92% 74.0% 72.0% 70.89% 70.0%-69.07% 68.06% 68.0%-66.0%-64.0%-62.0%-September 2012 2013 2011 2014 2015 Loans to Shares -10-year average 76.5%

Total Loans / Total Shares

Cash + Short-Term Investments / Assets



Borrowings / Total Shares & Net Worth



Summary of Trends by Asset Group



	Asset Group Under \$10 million	Asset Group \$10 million to \$100 million	Asset Group \$100 million to \$500 million	Asset Group \$500 million and Greater
# of Credit Unions	1,863	2,725	1,034	468
Total Assets	\$7.60 billion	\$101.89 billion	\$229.32 billion	\$841.60 billion
Average Assets / CU	\$4.08 million	\$37.39 million	\$221.78 million	\$1,798.29 million
Net Worth / Total Assets	15.01%	11.92%	11.06%	10.83%
Average Net Worth (non-dollar weighted)	16.34%	12.34%	11.06%	11.07%
Net Worth Growth*	1.41%	3.41%	6.19%	9.12%
Return on Average Assets*	0.14%	0.38%	0.61%	0.91%
Net Interest Margin / Average Assets	3.33%	3.05%	3.05%	2.78%
Fee & Other Income / Average Assets	0.67%	1.15%	1.45%	1.34%
Operating Expense / Average Assets	3.69%	3.62%	3.66%	2.91%
Members / Full-Time Employees	413.34	395.13	347.76	399.18
Provision for Loan Loss / Average Assets	0.27%	0.22%	0.27%	0.34%
Loans / Shares	57.46%	60.68%	72.81%	81.20%
Delinquent Loans / Total Loans	1.87%	1.09%	0.87%	0.72%
% of Real Estate Loans Delinquent > 59 Days	1.70%	1.16%	0.92%	0.70%
% of Member Business Loans Delinquent > 59 Days	1.00%	0.64%	1.12%	1.13%
Net Charge-Offs / Average Loans	0.55%	0.44%	0.44%	0.47%
Share Growth*	1.39%	3.03%	4.61%	7.47%
Loan Growth*	2.04%	5.45%	8.55%	12.53%
Asset Growth*	1.38%	3.11%	5.00%	8.82%
Membership Growth*	-1.69%	0.05%	2.68%	6.49%
Net Long-Term Assets / Total Assets	11.02%	25.05%	32.87%	33.36%
Cash + Short-Term Investments / Assets	28.39%	19.23%	13.62%	12.20%
Borrowings / Shares & Net Worth	0.15%	0.33%	1.47%	5.48%

*Note: These items are based on the same federally insured credit unions reporting at 12/31/2014 and 09/30/2015, based on 09/30/2015 assets.