OPERATING FUND



PRELIMINARY & UNAUDITED FINANCIAL HIGHLIGHTS
October 31, 2019

RENDELL L. JONES CHIEF FINANCIAL OFFICER

MANAGEMENT OVERVIEW OCTOBER 31, 2019

Balance Sheet

Cash and cash equivalents had a month-end balance of approximately \$113.0 million. The balance decreased by \$17.0 million for the month due to cash disbursements for operating expenses and capital expenditures. The cash position is considered sufficient to cover current and future budgetary obligations of the Fund through April 2020.

Due from National Credit Union Share Insurance Fund represents the receivable for expenses paid by the Operating Fund. The balance decreased by \$602 thousand for the month.

Other accounts receivable, net had a month-end balance of approximately \$1.2 million. Its balance decreased by approximately \$66 thousand from prior month primarily due to the quarterly payments from the CLF to reimburse the Operating Fund for payroll, rent and administration costs.

Accounts payable are trade, relocation and inter-agency payables. The balance decreased by \$2.1 million for the month primarily due to vendor/trade and relocation payables.

Accrued wages and benefits are earned by NCUA staff, but unpaid at month-end.

Accrued annual leave is leave earned by NCUA staff, but not used.

Note payable to National Credit Union Share Insurance Fund is the 1992 construction loan for the NCUA King Street Station building.

Statements of Revenues, Expenses, and Changes in Fund Balance

Revenues in excess of expenses totaled \$1.8 million for the month. Operating fees reflects one-twelfth of the 2019 Operating Fees. Expenses, net are after the Overhead Transfer Rate adjustment that allocates 60.5 percent of expenses to the Share Insurance Fund. Operating Fund expenses are higher in 2019 because the Overhead Transfer Rate dropped to 60.5 percent from 61.5 percent for the prior year.

Statements of Cash Flow

The cash position decreased \$17.0 million from prior month. In the current month, \$15.7 million was used by operating activities and \$1.2 million was used by investing activities. Principal payments on the National Credit Union Share Insurance Fund note payable on the King Street Station Building was \$112 thousand.

Other Information

The Agency had 63 vacancies as of month-end. Of the 63 vacancies, 4 were in the central office and 59 were in the regions and Asset Management and Assistance Center (AMAC). The 63 vacancies represent 5.3 percent of total authorized staff of 1,182. Annualized travel spend per employee is \$20 thousand.

Note: Minor modifications to the form and content of the Operating Fund's monthly financial highlights were made to conform to the annual financial statements.

BALANCE SHEETS As of October 31, 2019 and 2018 (Dollars in thousands)

| | October 2019 | | October 2018 | |
|---|--------------|----------|--------------|---------|
| ASSETS | | | | |
| Cash and cash equivalents | \$ | 112,981 | \$ | 115,880 |
| Due from National Credit Union Share Insurance Fund | | 1,502 | | 133 |
| Employee advances | | 7 | | 113 |
| Other accounts receivable, Net | | 1,189 | | 80 |
| Prepaid expenses and other assets | | 5,257 | | 3,014 |
| Assets held for sale | | - | | 216 |
| Fixed assets - Net of accumulated depreciation of \$40,798 and \$40,382 as of | | | | |
| October 31, 2019 and October 31, 2018, respectively | | 30,903 | | 26,936 |
| Intangible assets - Net of accumulated amortization of \$19,925 and \$20,694 as | | 4.6.04.0 | | 6.04.0 |
| of October 31, 2019 and October 31, 2018, respectively | | 16,810 | | 6,818 |
| TOTAL ASSETS | \$ | 168,649 | \$ | 153,190 |
| LIABILITIES AND FUND BALANCE LIABILITIES | | | | |
| Accounts payable and accrued other liabilities | \$ | 6,244 | \$ | 6,820 |
| Obligations under capital leases | | 1,189 | | 1,638 |
| Accrued wages and benefits | | 10,132 | | 13,908 |
| Deferred revenue ¹ | | 22,955 | | 21,693 |
| Accrued annual leave | | 20,601 | | 20,689 |
| Note payable to National Credit Union Share Insurance Fund | | 5,252 | | 6,593 |
| TOTAL LIABILITIES | | 66,373 | | 71,341 |
| FUND BALANCE | | 102,276 | | 81,849 |
| TOTAL LIABILITIES AND FUND BALANCE | \$ | 168,649 | \$ | 153,190 |

¹The Operating Fund recognizes operating fee revenue ratably over the calendar year. The deferred revenue is the remaining amount to be recognized over the remainder of the calendar year.

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN FUND BALANCE For the periods ended October 31, 2019 and 2018 (Dollars in thousands)

| | Oct | October 2019 | | | | Year-to-Date October 2019 | | Year-to-Date October 2018 | |
|--|-----|--------------|----|---------|----|------------------------------|--|------------------------------|--|
| REVENUES | | | | | | | | | |
| Operating fees | \$ | 11,478 | \$ | 114,776 | \$ | 108,470 | | | |
| Interest | | 179 | | 2,214 | | 1,737 | | | |
| Other | | 128 | | 888 | | 965 | | | |
| Total Revenues | | 11,785 | | 117,878 | | 111,172 | | | |
| EXPENSES, NET ¹ | | | | | | | | | |
| Employee wages and benefits | | 7,597 | | 70,792 | | 67,861 | | | |
| Travel | | 570 | | 7,483 | | 7,597 | | | |
| Rent, communications, and utilities | | 191 | | 2,468 | | 1,835 | | | |
| Contracted services | | 1,184 | | 14,088 | | 10,924 | | | |
| Depreciation and amortization | | 221 | | 2,095 | | 1,763 | | | |
| Administrative | | 199 | | 2,740 | | 2,689 | | | |
| Total Expenses, Net | | 9,962 | | 99,666 | | 92,669 | | | |
| | | | | | | | | | |
| EXCESS OF REVENUES OVER / (UNDER) EXPENSES | | 1,823 | | 18,212 | | 18,503 | | | |
| FUND BALANCE—Beginning of period | | 100,453 | | 84,064 | | 63,346 | | | |
| FUND BALANCE—End of period | \$ | 102,276 | \$ | 102,276 | \$ | 81,849 | | | |

¹Operating Fund expenses are the total NCUA operating expenses minus the Share Insurance Fund allocation as determined by the overhead transfer rate of 60.5% and 61.5% for 2019 and 2018, respectively.

STATEMENTS OF CASH FLOWS

For the periods ended October 31, 2019 and 2018 (Dollars in thousands)

| | October 2019 | Year-to-Date October 2019 | Year-to-Date October 2018 | |
|--|--------------|------------------------------|------------------------------|--|
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | |
| Excess of revenues over (under) expenses | \$ 1,823 | \$ 18,212 | \$ 18,503 | |
| Adjustments to reconcile excess of revenues over (under) expenses to net | • | • | , | |
| cash provided by operating activities: | | | | |
| Depreciation and amortization | (118) | 4,623 | 4,580 | |
| Provision for loss on disposal of assets held for sale | - | 47 | - | |
| (Gain) loss on fixed asset retirements | _ | _ | | |
| (Increase) decrease in assets: | | | | |
| Due from National Credit Union Share Insurance Fund | 602 | 2,521 | 5,020 | |
| Employee advances | - | 336 | (102) | |
| Other accounts receivable, net | 66 | (759) | 264 | |
| Prepaid expenses and other assets | (408) | (2,579) | (628) | |
| (Decrease) increase in liabilities: | (100) | (2,377) | (020) | |
| Accounts payable | (2,084) | (4,030) | (691) | |
| Accrued wages and benefits | (3,434) | , , | 1,628 | |
| Deferred revenue | (11,478) | | 21,693 | |
| Accrued annual leave | (11,478) | 1,822 | 2,297 | |
| Accrued annual leave Accrued employee travel | (1,086) | (619) | (607) | |
| | | | | |
| Net Cash (Used)/Provided by Operating Activities | (15,673) | 37,884 | 51,957 | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | |
| Purchases of fixed and intangible assets | (1,169) | (15,302) | (4,455) | |
| Purchases of assets held for sale | - | (447) | (216) | |
| Proceeds from sale of assets held for sale | - | 400 | - | |
| Net Cash Used by Investing Activities | (1,169) | (15,349) | (4,671) | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | |
| Repayments of note payable to National Credit Union Share Insurance Fund | (112) | (1,117) | (1,117) | |
| Principal payments under capital lease obligations | • • • | (559) | (53) | |
| Net Cash Used in Financing Activities | (112) | | | |
| Net Cash Used in Financing Activities | (112) | (1,676) | (1,170) | |
| NET INCREASE /(DECREASE) IN CASH AND CASH EQUIVALENTS | (16,954) | 20,859 | 46,116 | |
| CASH AND CASH EQUIVALENTS—Beginning of period | 129,935 | 92,122 | 69,764 | |
| CASH AND CASH EQUIVALENTS—End of period | \$ 112,981 | \$ 112,981 | \$ 115,880 | |
| SUPPLEMENTAL DISCLOSURE OF NONCASH ACTIVITIES | | | | |
| Acquisition of equipment under capital lease | \$ - | \$ 35 | \$ 1,480 | |
| CASH PAYMENTS FOR INTEREST | \$ 9 | \$ 96 | \$ 102 | |