

**NATIONAL CREDIT UNION ADMINISTRATION
SMALL CREDIT UNION PROGRAM
October 23, 2004 WORKSHOP**

NCUA invites you to attend a special **Small Credit Union Program Workshop** on **Saturday, October 23, 2004**. There is **no cost** for you to attend the workshop. We will provide you with 2 very informative presentations specially designed for small credit unions to improve your operations, so don't miss this session!! You will also have an opportunity to network with your CU family of friends and establish workable mentoring relationships. Presentations will be made by Economic Development Specialists Gerald Goldenbroit and Nickolas Sanimarco.

TOPICS: "EFFECTIVE WAYS TO BUILD AND MANAGE YOUR LOAN PORTFOLIO", AND "DELINQUENCY CONTROL--EFFECTIVE COLLECTIONS/BEST PRACTICES FOR SMALL CREDIT UNIONS"

DATE: SATURDAY, October 23, 2004

TIME: 9:00 AM – 2:00 PM

**PLACE: Greater Grace Temple, located on 23500 West Seven Mile Road,
Detroit, Michigan 48219
(PARKING AVAILABLE, GREATER GRACE TEMPLE PARKING LOT)
!!!!!!GREAT FOOD, & LOTS OF USEFUL INFORMATION!!!!!!**

WORKSHOP AGENDA

9:30 AM to 9:45 AM	Introduction by EDS Nick Sanimarco
9:45 AM to 10:30 AM	Building & Managing Your Loan Portfolio, By EDSs Nick Sanimarco & Gerald Goldenbroit
10:15 AM to 10:30 AM	Break
10:30 AM to 11:15 AM	More on Building and Managing your Loan Portfolio
11:15 AM to 12:45 PM	Delinquency Control—Effective Collections for Small Credit Unions, by G. Goldenbroit and N. Sanimarco (with another break from 11:30 AM to about 11:45 AM)
12:45 PM to 1:45 PM	Lunch
1:45 PM to 2:00 PM	Q & A Open Forum and Closing Comments

The program will include a breakfast buffet served from 9:00 AM until after the first break, and luncheon foods served at about 12:45 PM.

To attend the workshop, please contact either John Karisny at 586-416-0382 or John Grimshaw at 616-878-0815 (or feel free to leave a message). You may also send EDS Sanimarco or EDS Goldenbroit an E-Mail message at nsanimarco@ncua.gov or geraldg@ncua.gov.

We extend our special thanks to the proprietors of the Greater Grace Temple for their help and support in providing space for this workshop.