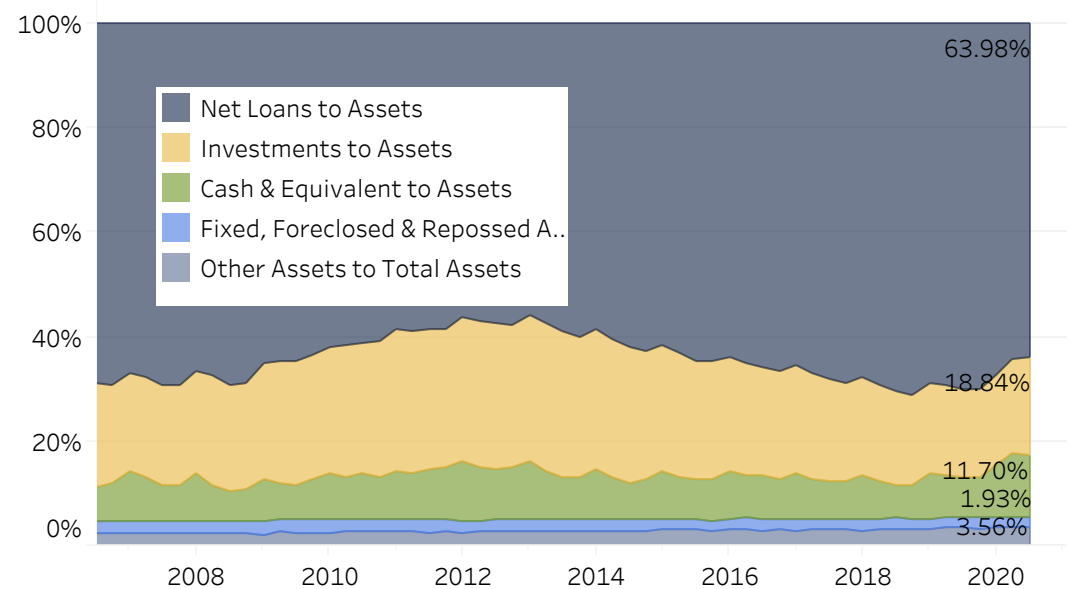




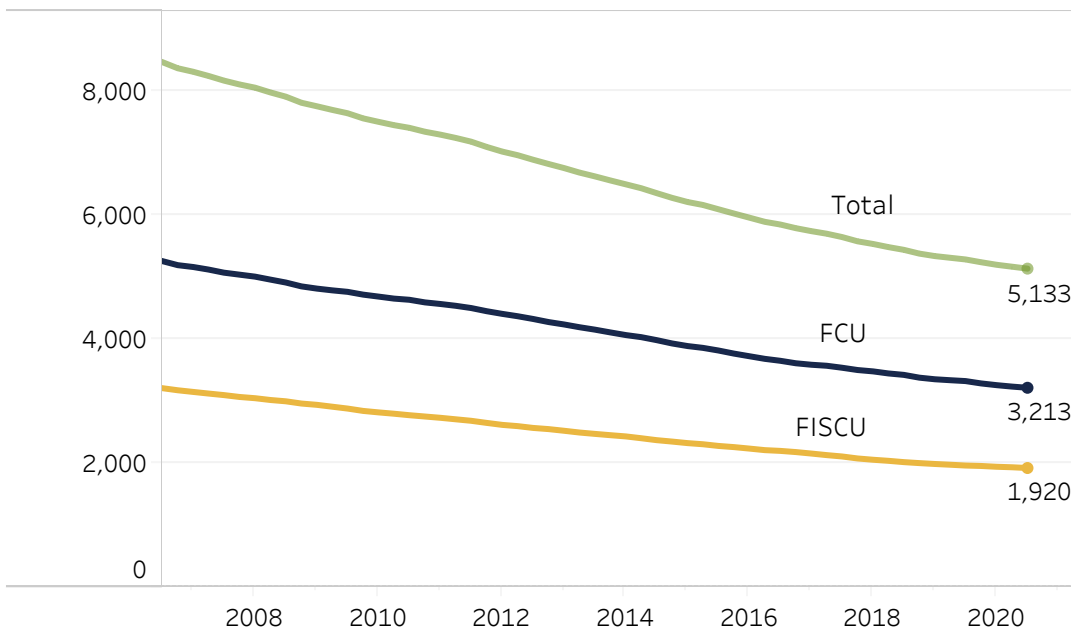
Overall Trends

Asset Distribution

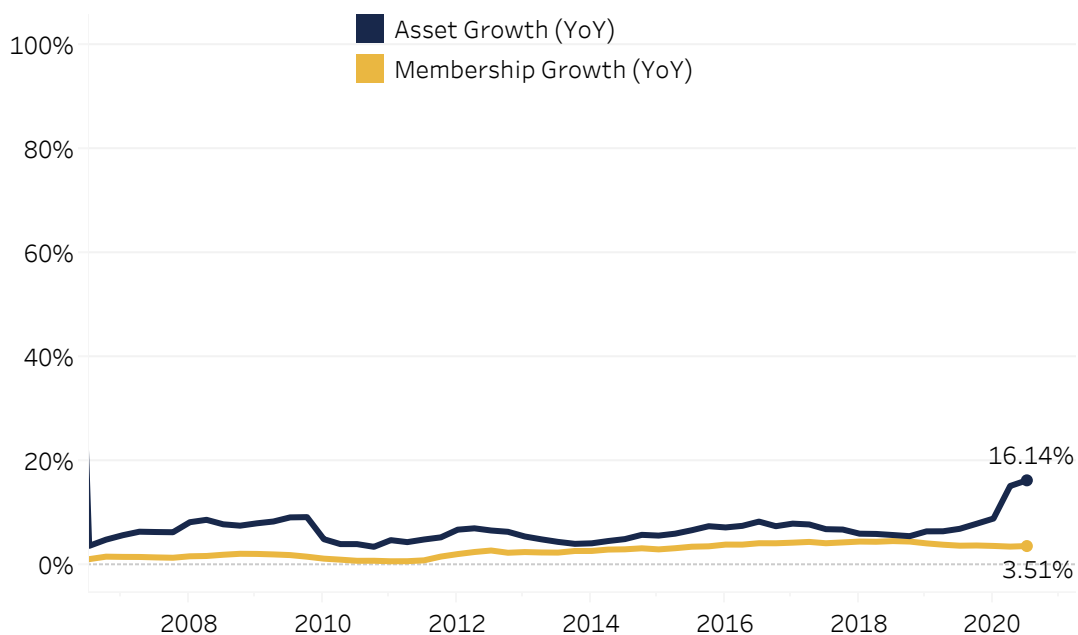
(% of Total Assets)



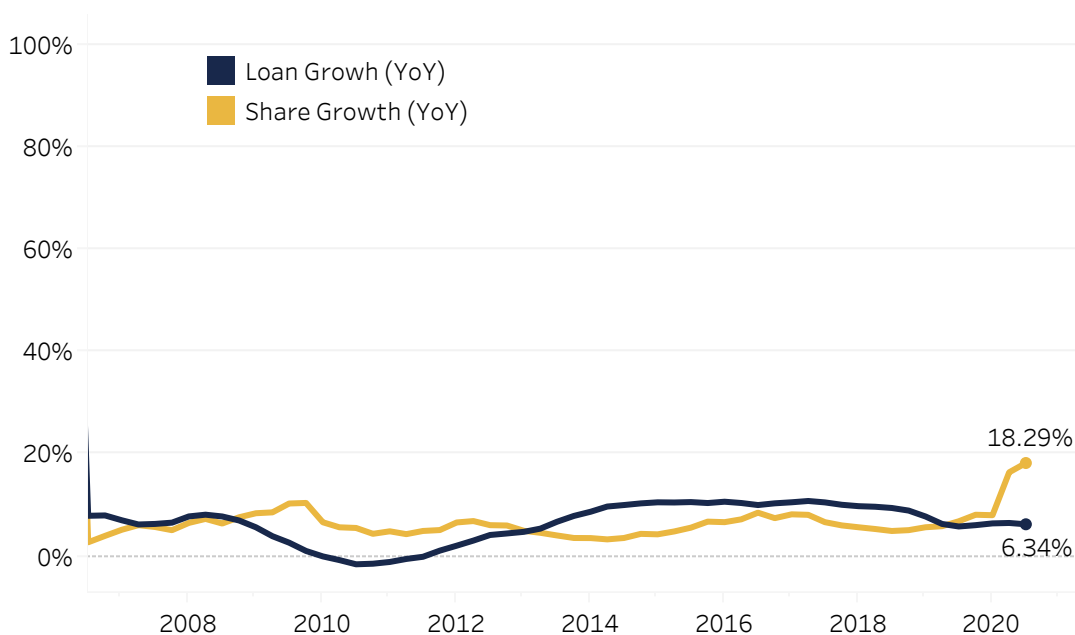
Number of Insured Credit Unions Reporting



Asset Growth vs. Membership Growth



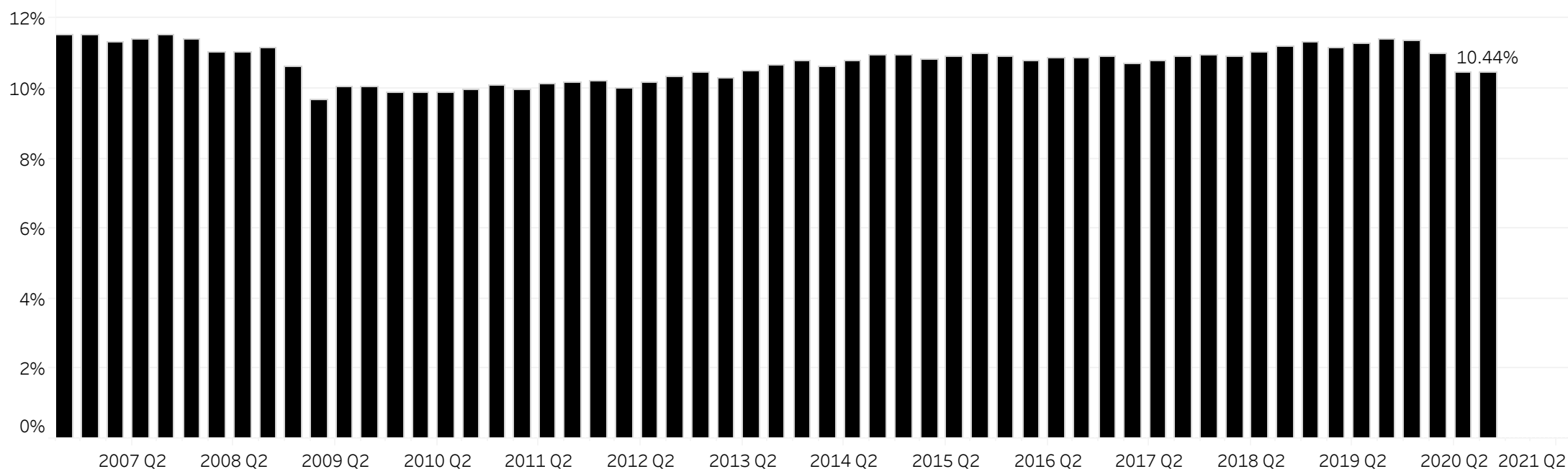
Loan Growth vs. Share Growth



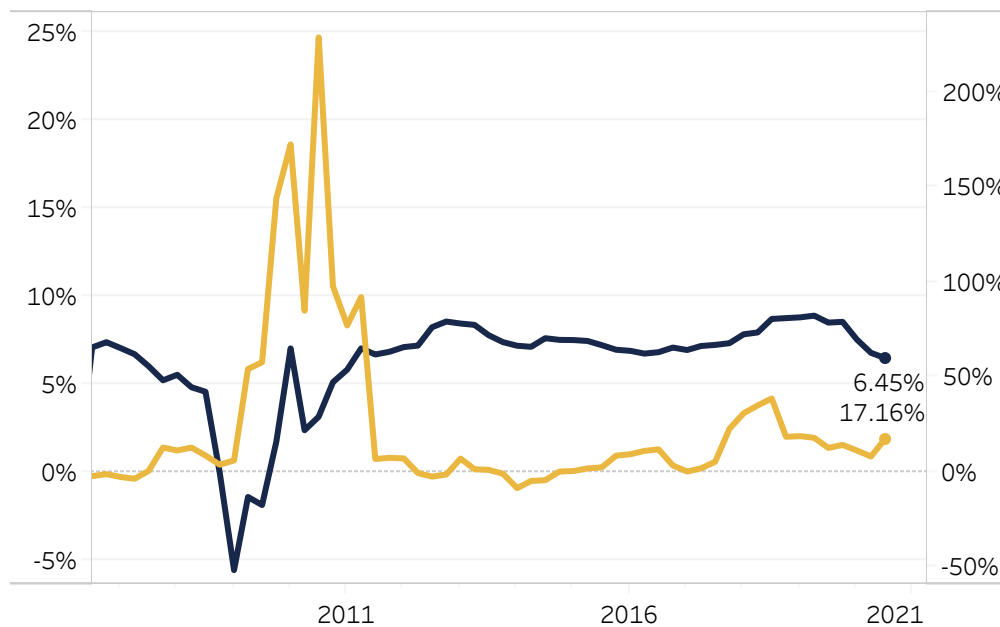


Net Worth

Aggregated Net Worth Ratio



Net Worth and Secondary Capital Growth (YoY)



Distribution of Net Worth Ratio

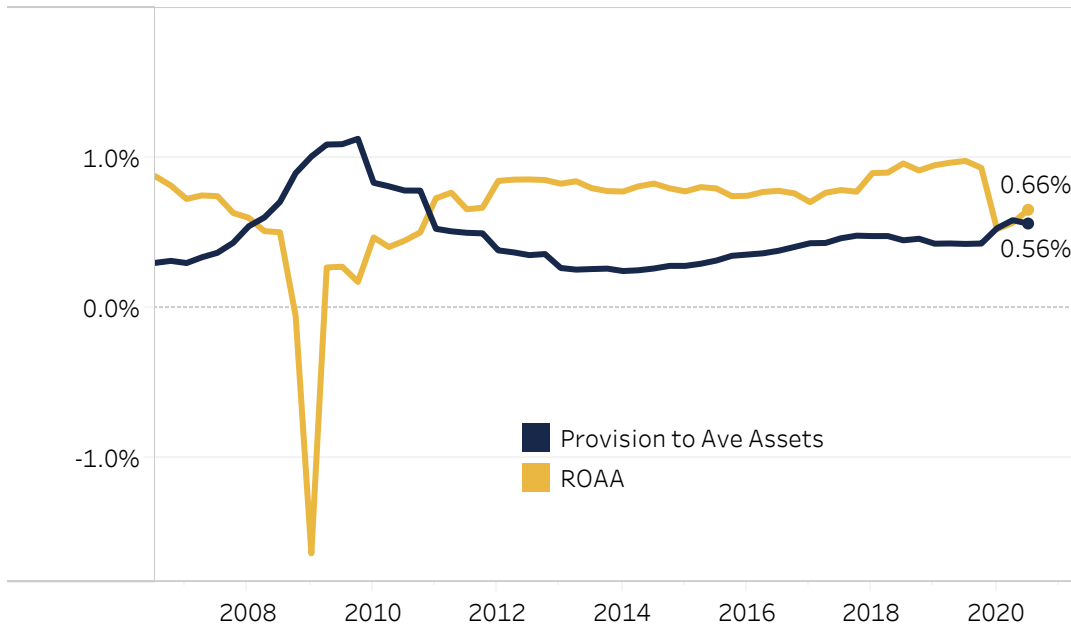
	2012 Q4	2013 Q4	2014 Q4	2015 Q4	2016 Q4	2017 Q4	2018 Q4	2019 Q4	2020 Q3
<0%	1 0.01%	2 0.03%	3 0.05%	1 0.02%		3 0.05%	1 0.02%	1 0.02%	1 0.02%
0% to 2%	6 0.09%	3 0.05%	2 0.03%	5 0.08%	1 0.02%	2 0.04%	2 0.04%	2 0.04%	2 0.04%
2% to 4%	14 0.21%	8 0.12%	10 0.16%	5 0.08%	13 0.22%	4 0.07%	3 0.06%	4 0.08%	6 0.12%
4% to 6%	57 0.84%	46 0.70%	37 0.59%	27 0.45%	23 0.40%	34 0.61%	24 0.45%	31 0.59%	38 0.74%
6% to 7%	154 2.26%	127 1.94%	100 1.59%	91 1.51%	88 1.52%	81 1.45%	51 0.95%	38 0.73%	91 1.77%
>7%	6,587 96.60%	6,368 97.16%	6,121 97.58%	5,892 97.86%	5,660 97.84%	5,449 97.77%	5,294 98.49%	5,160 98.55%	4,995 97.31%

For low-income designated credit unions, net worth includes secondary capital.

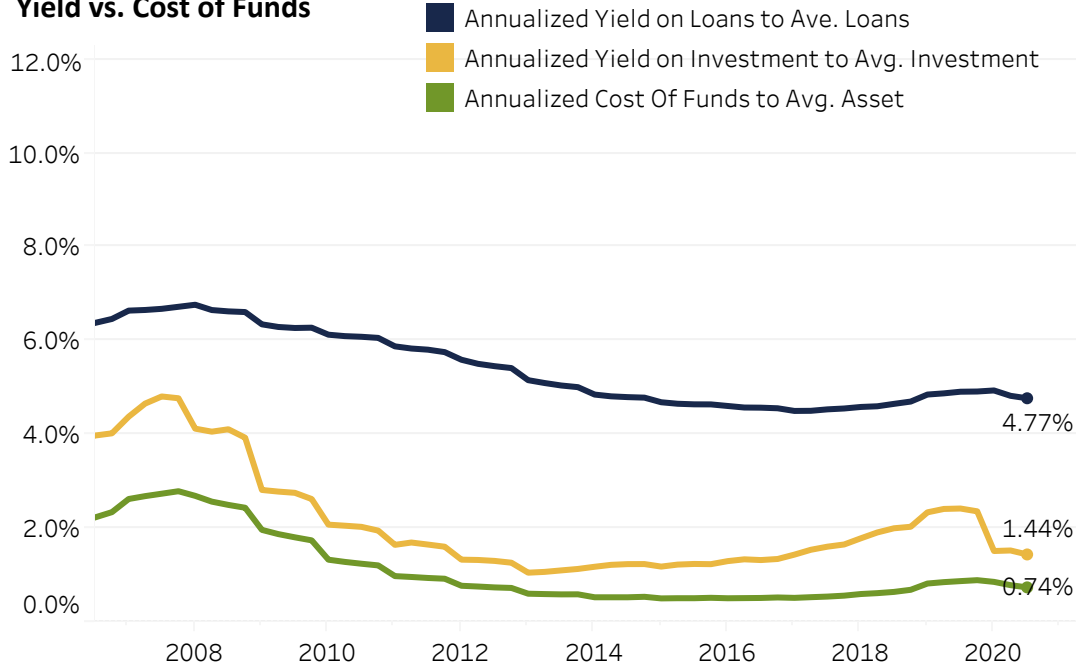


Earnings

Return on Average Assets vs. Provision for Loan & Lease Losses



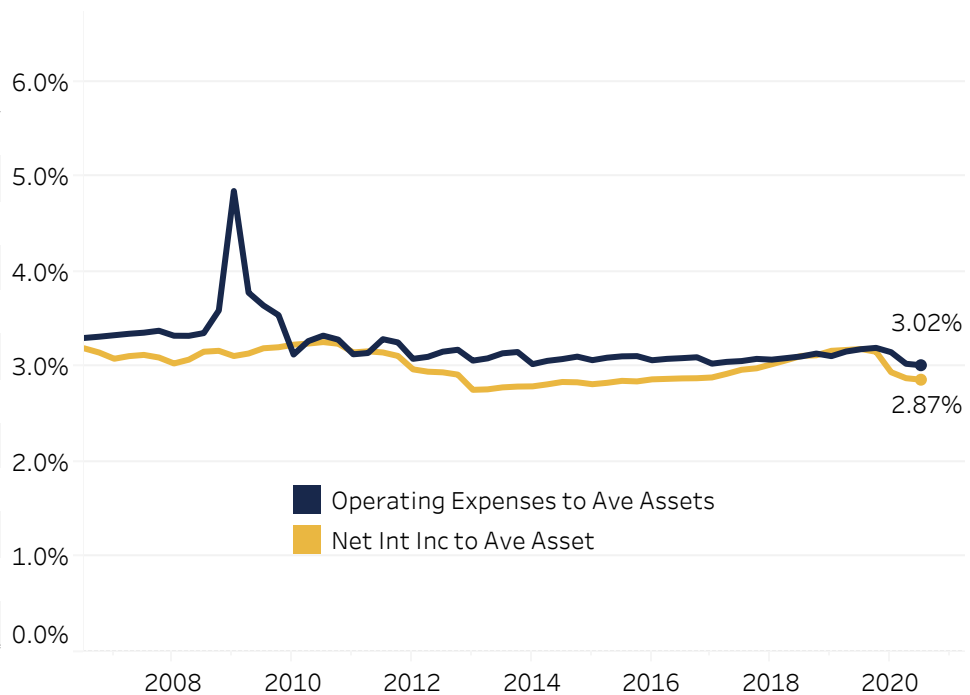
Yield vs. Cost of Funds



Breakdown of Return on Average Assets

	Net Interest Income	Fee & Other Income	Operating Expenses	Provision for Loan & Lease Losses	Non-Operating Income	Return on Average Assets
2008 Q4	3.17%	1.34%	3.60%	0.90%	-0.07%	-0.05%
2009 Q4	3.21%	1.36%	3.55%	1.13%	0.28%	0.18%
2010 Q4	3.25%	1.33%	3.29%	0.78%	0.00%	0.50%
2011 Q4	3.12%	1.30%	3.26%	0.50%	0.01%	0.67%
2012 Q4	2.92%	1.43%	3.18%	0.36%	0.04%	0.85%
2013 Q4	2.80%	1.38%	3.16%	0.26%	0.03%	0.78%
2014 Q4	2.84%	1.31%	3.11%	0.28%	0.04%	0.80%
2015 Q4	2.85%	1.33%	3.12%	0.35%	0.03%	0.75%
2016 Q4	2.88%	1.35%	3.10%	0.41%	0.04%	0.76%
2017 Q4	2.99%	1.33%	3.09%	0.48%	0.03%	0.78%
2018 Q4	3.13%	1.38%	3.14%	0.46%	0.02%	0.92%
2019 Q4	3.16%	1.36%	3.20%	0.43%	0.05%	0.93%
2020 Q3	2.87%	1.30%	3.02%	0.56%	0.07%	0.66%

Operating Expense vs. Net Interest Margin

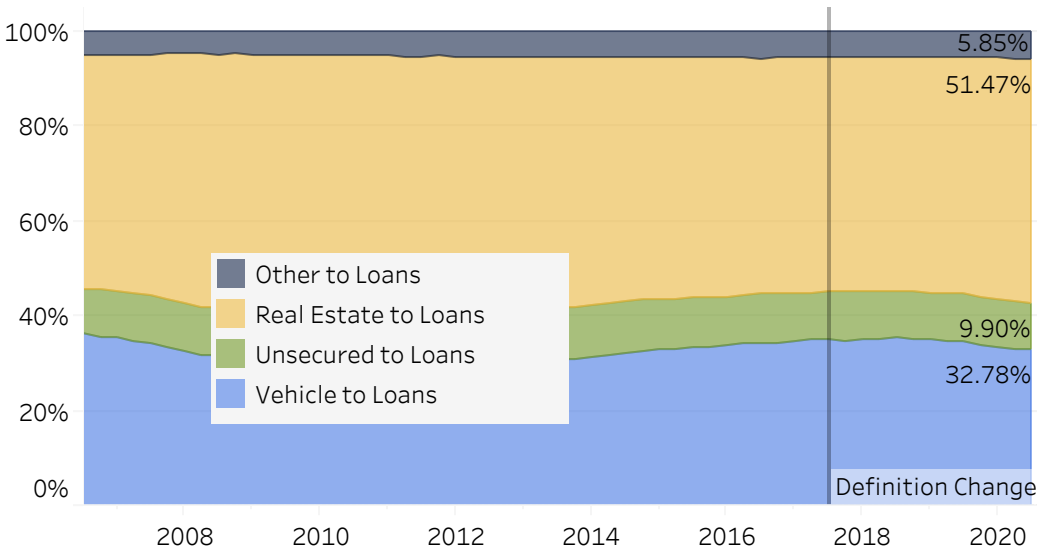




Loan Distribution

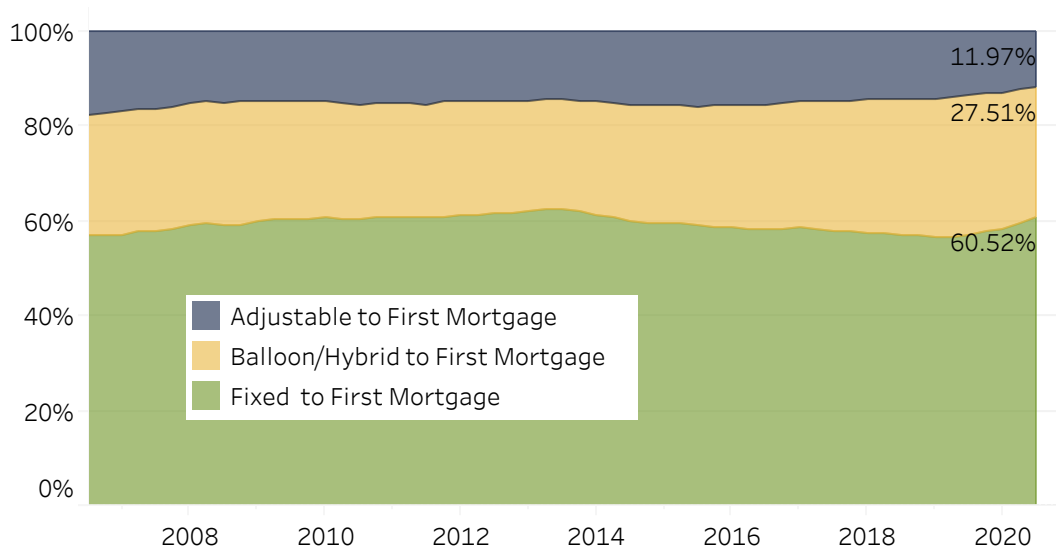
Loan Distribution

(% of Total Loans)



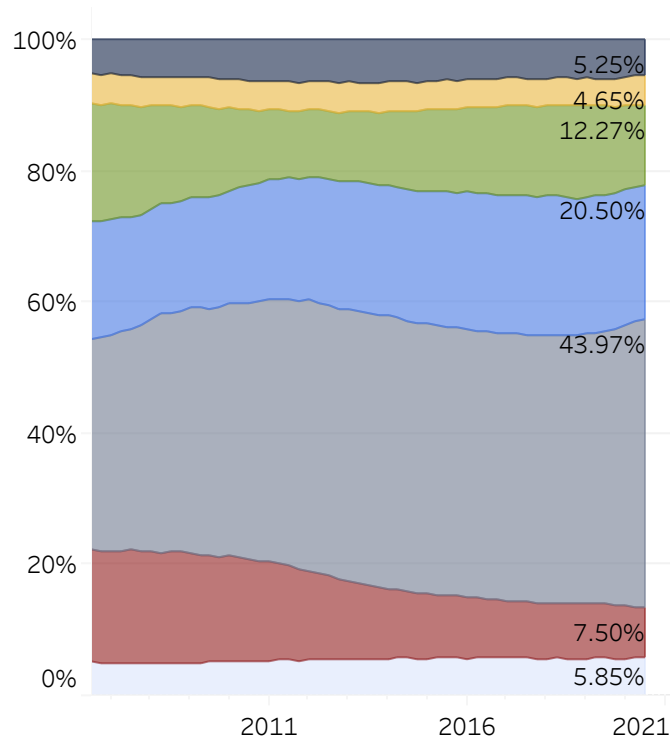
First Mortgage Real Estate Loan Distribution

(% of First Mortgage Real Estate Loans)



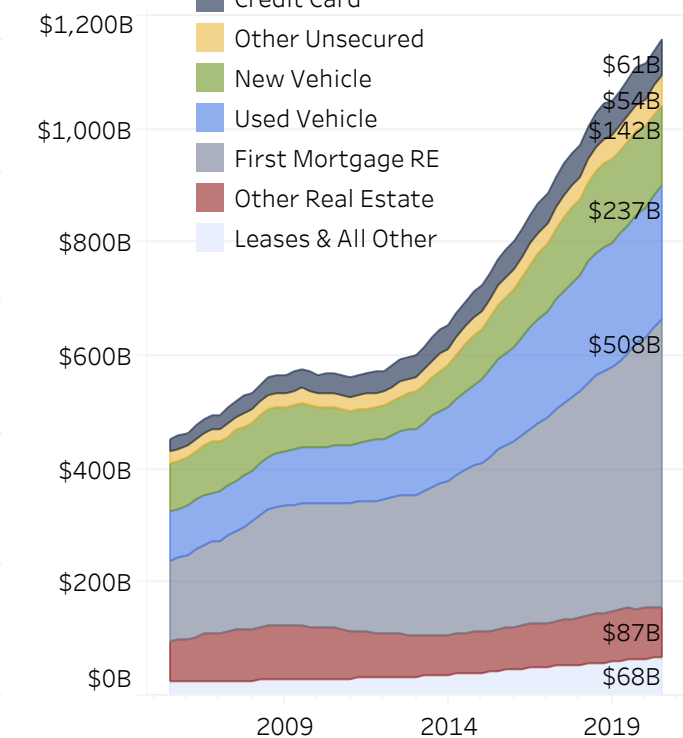
Loan Distribution - Detail

(% of Total Loans)



Loan Distribution - Detail

(Billions)



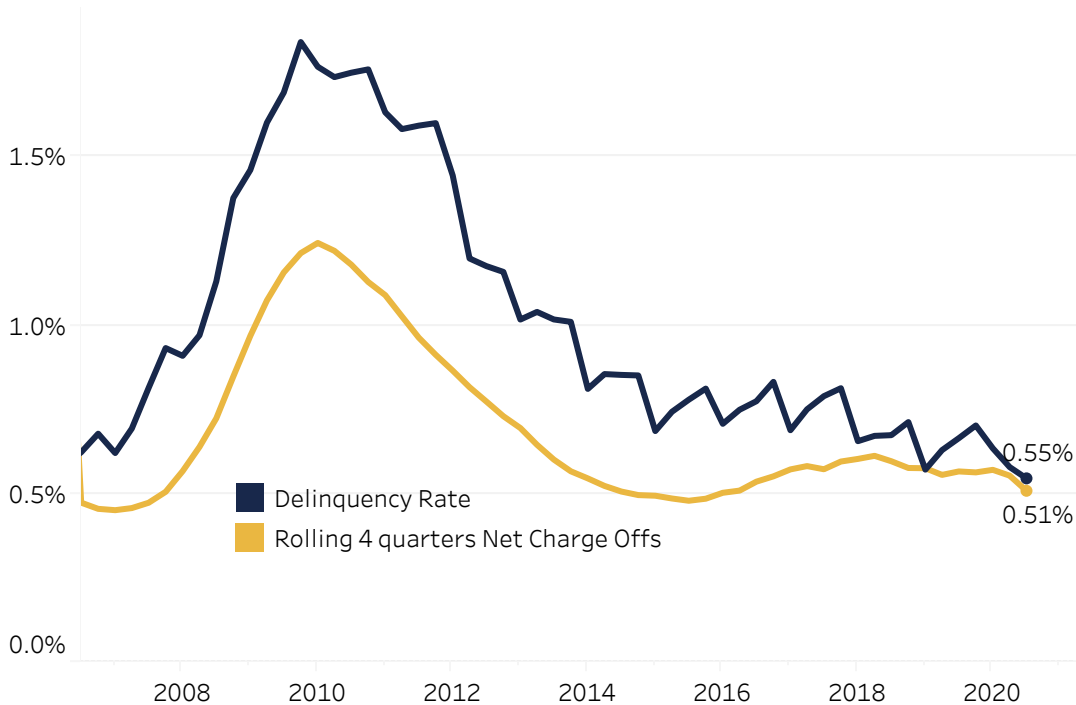
Loan Growth

	2016 Q4	2017 Q4	2018 Q4	2019 Q4	2020 Q3
Credit Card	7.88%	9.24%	7.52%	6.76%	-4.86%
Other Unsecured	7.37%	8.45%	6.50%	7.66%	17.68%
New Vehicle	16.76%	13.30%	11.45%	0.23%	-3.72%
Used Vehicle	12.28%	10.23%	9.11%	4.03%	4.45%
First Mortgage	9.80%	10.53%	8.96%	9.47%	13.02%
Other Real Estate	3.68%	5.96%	7.93%	3.50%	-5.17%
Leases & All Other	10.56%	8.46%	8.16%	7.34%	8.86%



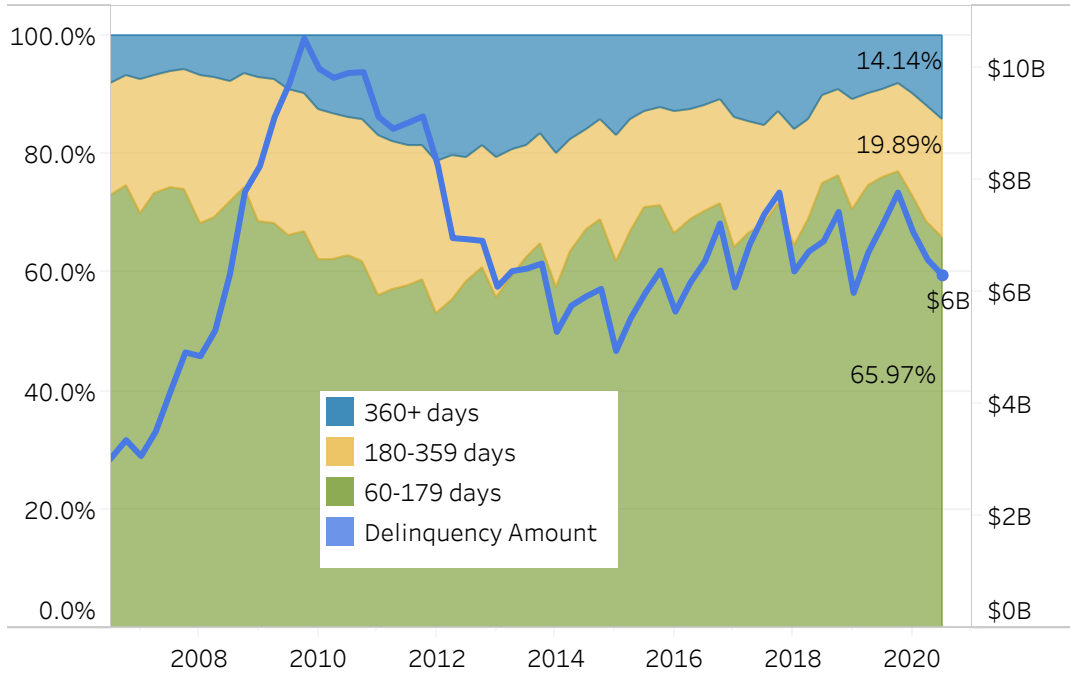
Loan & Delinquency Trends

Delinquency & Annualized Net Charge-Offs



Delinquency

(% of Total Delinquent Loans)



Charge-Offs and Recoveries Amount

Rolling 4 quarters

	Charge-Offs	Recoveries	Net Charge-Offs
2013 Q3	\$4,565M	\$890M	\$3,674M
2014 Q3	\$4,250M	\$891M	\$3,359M
2015 Q3	\$4,435M	\$928M	\$3,507M
2016 Q3	\$5,324M	\$995M	\$4,329M
2017 Q3	\$6,217M	\$1,111M	\$5,106M
2018 Q3	\$7,104M	\$1,253M	\$5,851M
2019 Q3	\$7,324M	\$1,345M	\$5,979M
2020 Q3	\$7,174M	\$1,472M	\$5,702M

Charge-Offs and Recoveries Change

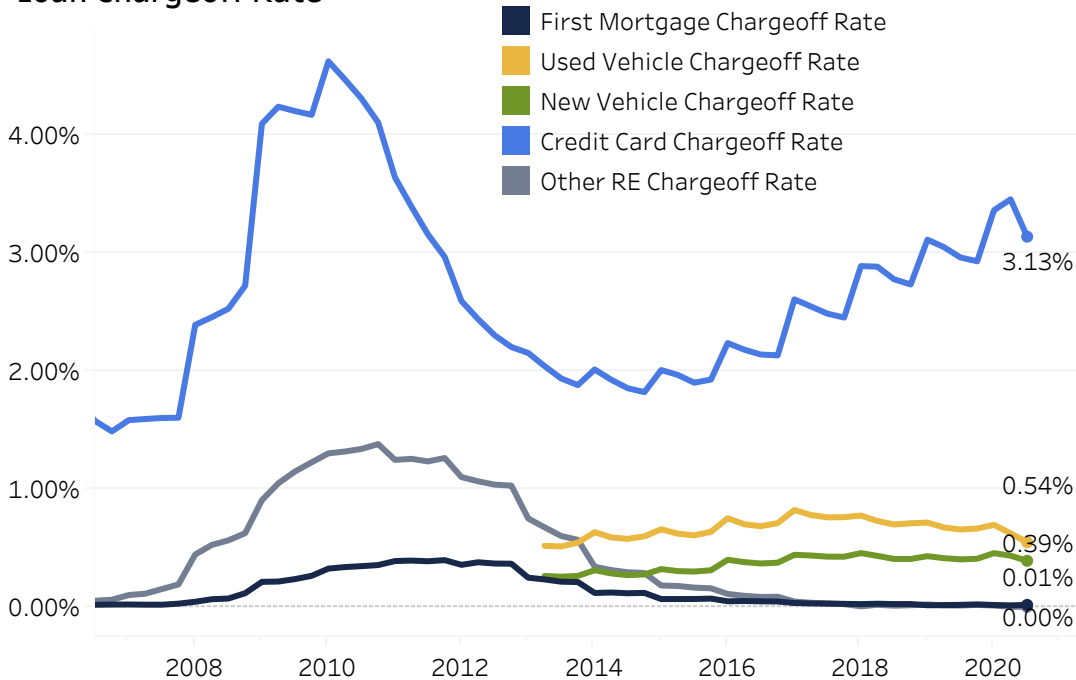
Rolling 4 quarters

	Chargeoff %Δ	Recovery %Δ	Net Chargeoff %Δ
2013 Q3	-14.28%	5.08%	-17.94%
2014 Q3	-6.89%	0.14%	-8.60%
2015 Q3	4.35%	4.07%	4.42%
2016 Q3	20.04%	7.25%	23.43%
2017 Q3	16.78%	11.68%	17.95%
2018 Q3	14.27%	12.74%	14.60%
2019 Q3	3.09%	7.34%	2.18%
2020 Q3	-2.04%	9.48%	-4.63%

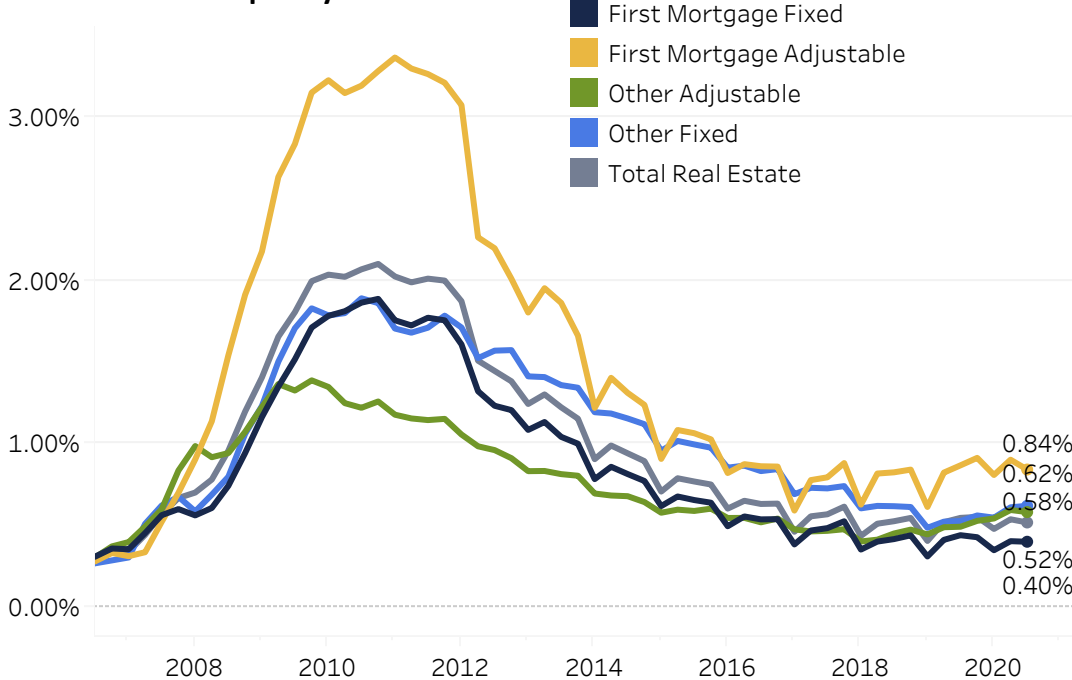


Loan & Delinquency Trends (continued)

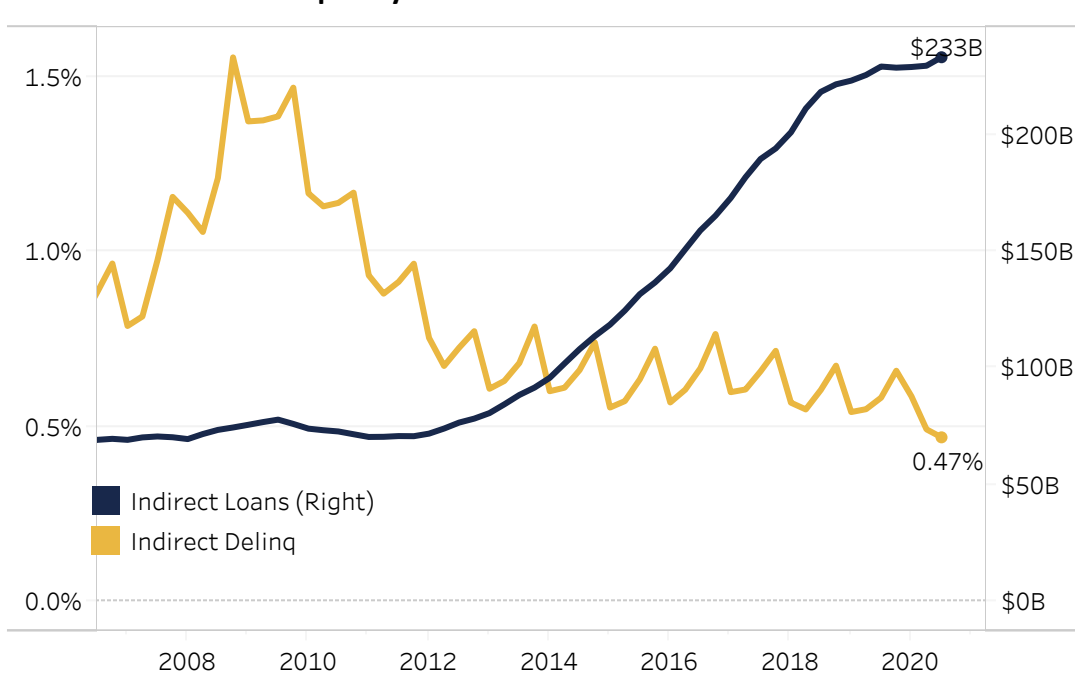
Loan Chargeoff Rate



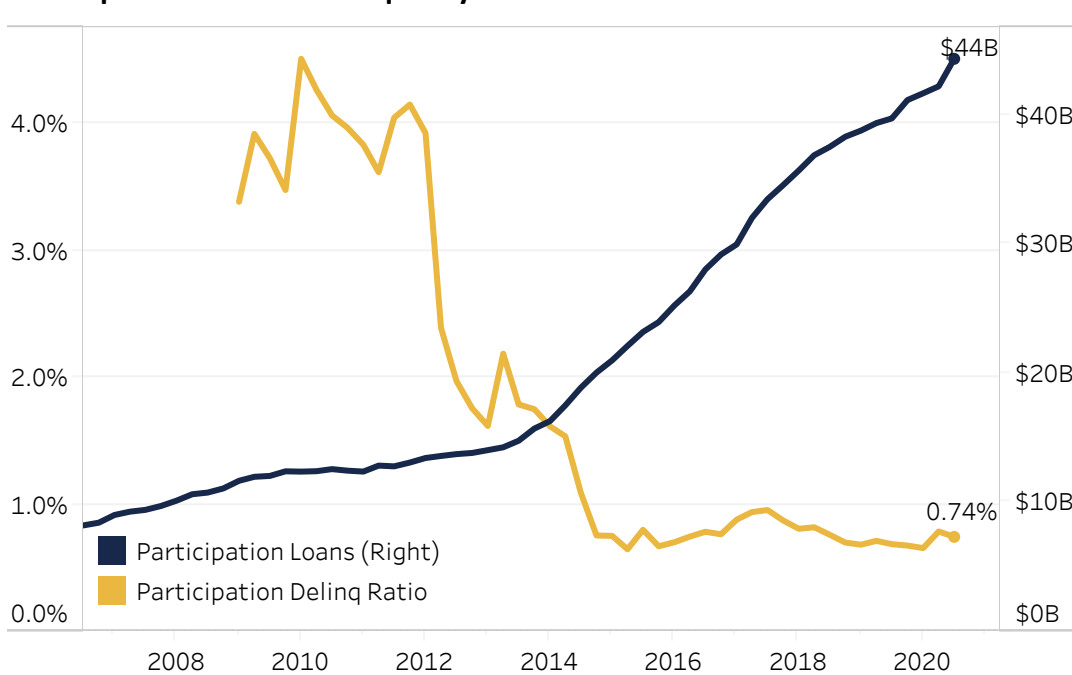
Real Estate Delinquency



Indirect Loans & Delinquency



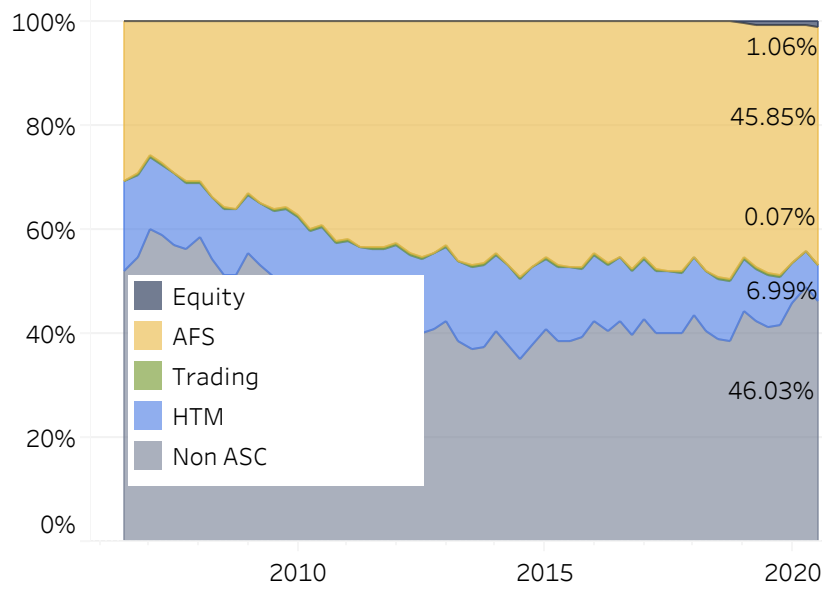
Participation Loans & Delinquency





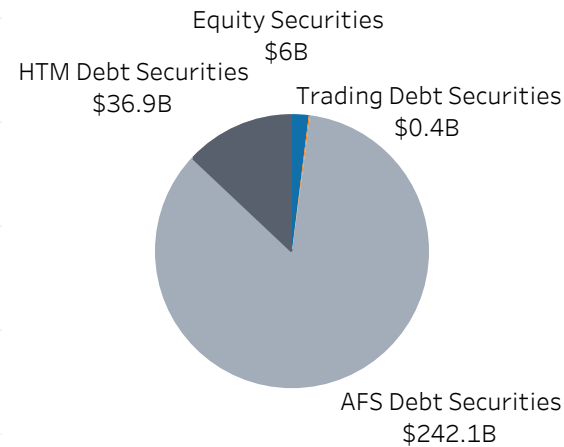
Investment Trends - Accounting Standards Codification

Investment Classification

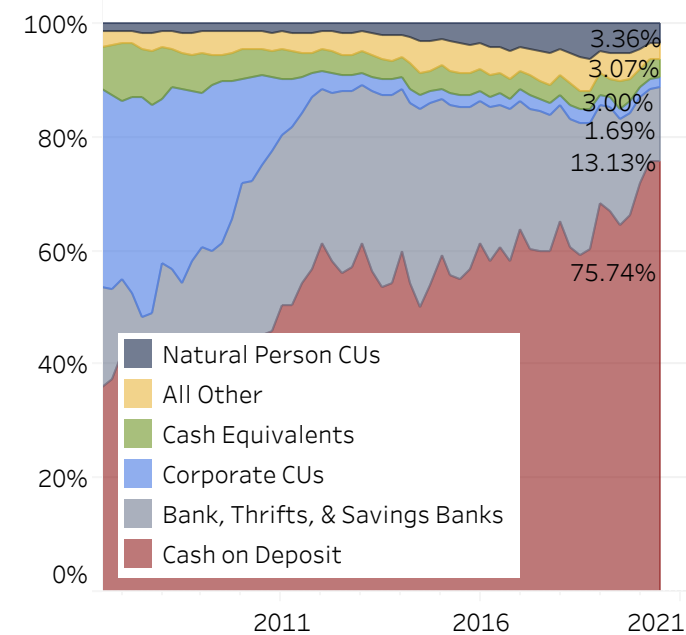


ASC 320 and 321 Investment Classification

As of 9/30/2020

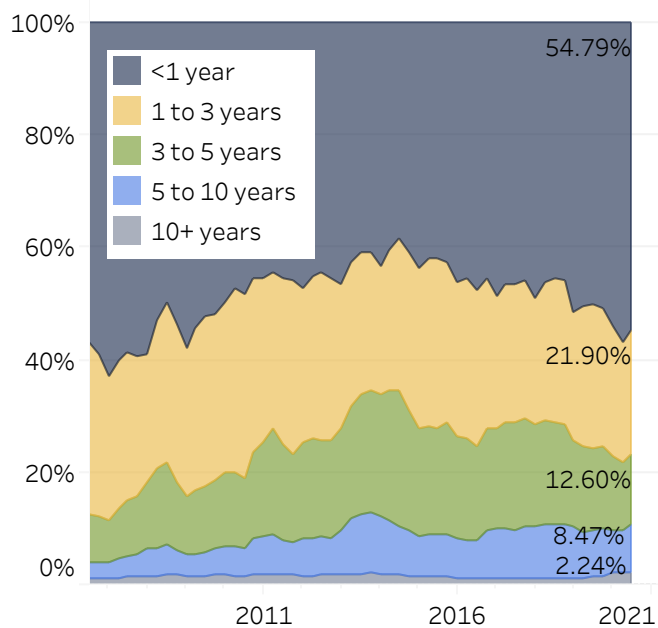


Total Non-ASC Investment Distribution

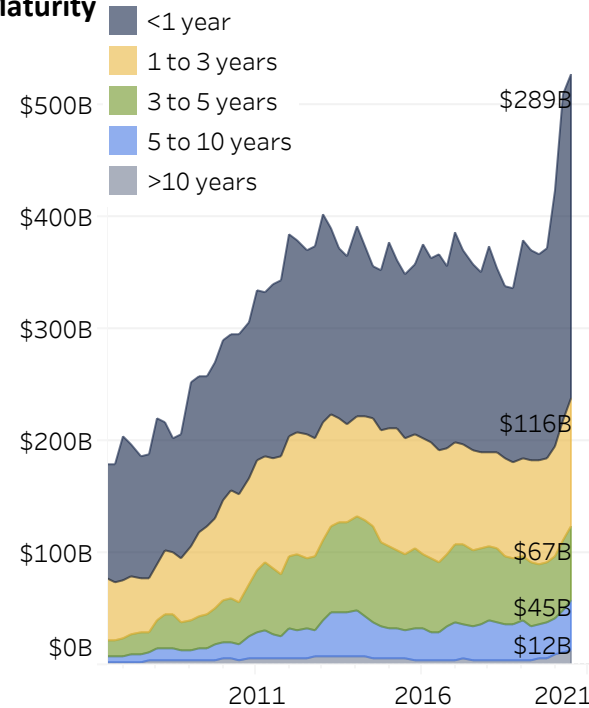


Maturity

(% of Total Investments)



Maturity



Investment Growth by Maturity

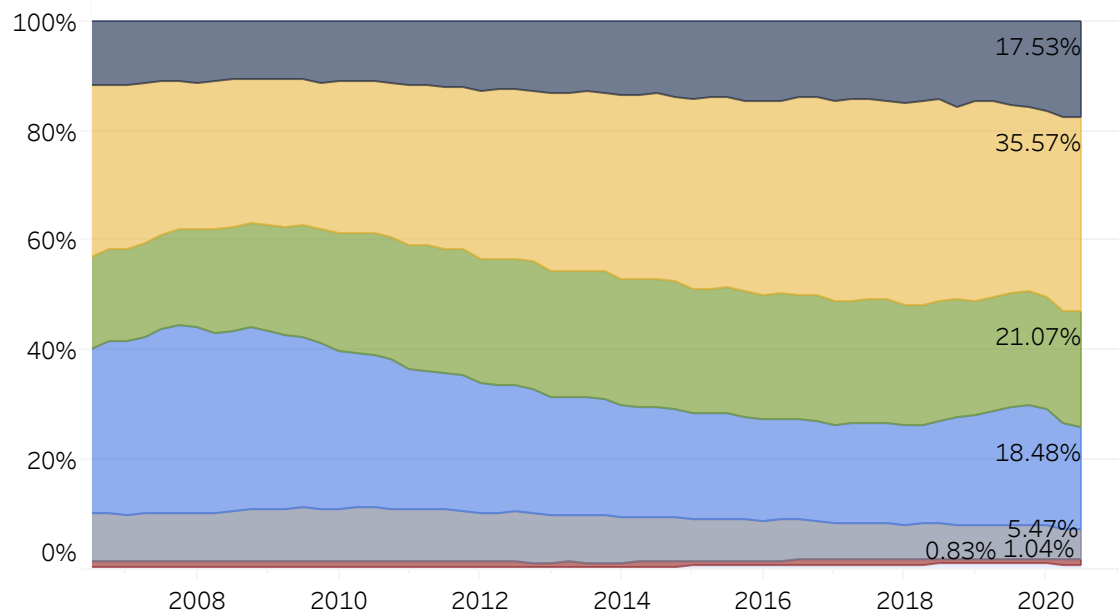
	<1 year	1 - 3 years	3 - 5 years	5 - 10 years	> 10 years
2009 Q4	26.90%	37.52%	32.13%	41.13%	31.24%
2010 Q4	-1.11%	18.90%	40.92%	54.66%	19.14%
2011 Q4	13.54%	12.70%	16.44%	-4.06%	14.80%
2012 Q4	7.60%	0.87%	18.63%	27.63%	8.05%
2013 Q4	-12.64%	-16.58%	22.85%	60.21%	11.43%
2014 Q4	-3.70%	11.62%	-4.70%	-30.06%	-21.54%
2015 Q4	6.22%	2.16%	-5.80%	0.27%	-20.73%
2016 Q4	7.08%	-6.68%	-9.91%	10.50%	-12.35%
2017 Q4	-1.33%	-8.89%	4.88%	3.49%	3.45%
2018 Q4	-4.24%	-0.18%	-11.93%	0.11%	-3.35%
2019 Q4	22.62%	6.55%	-7.67%	-1.90%	43.79%
2020 Q3	57.68%	23.77%	23.98%	49.78%	116.35%



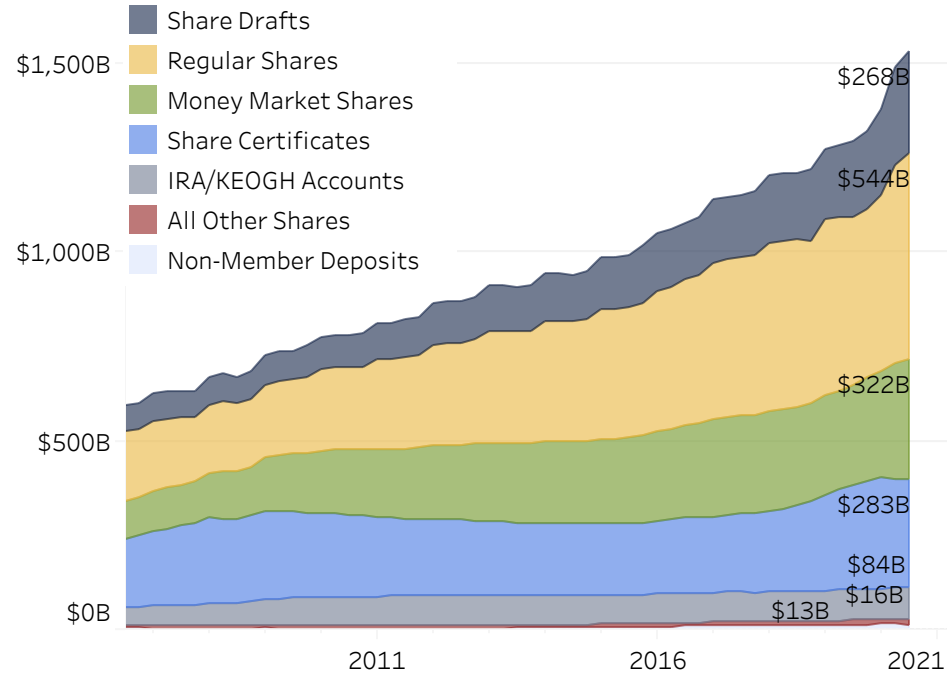
Share Trends

Share Distribution

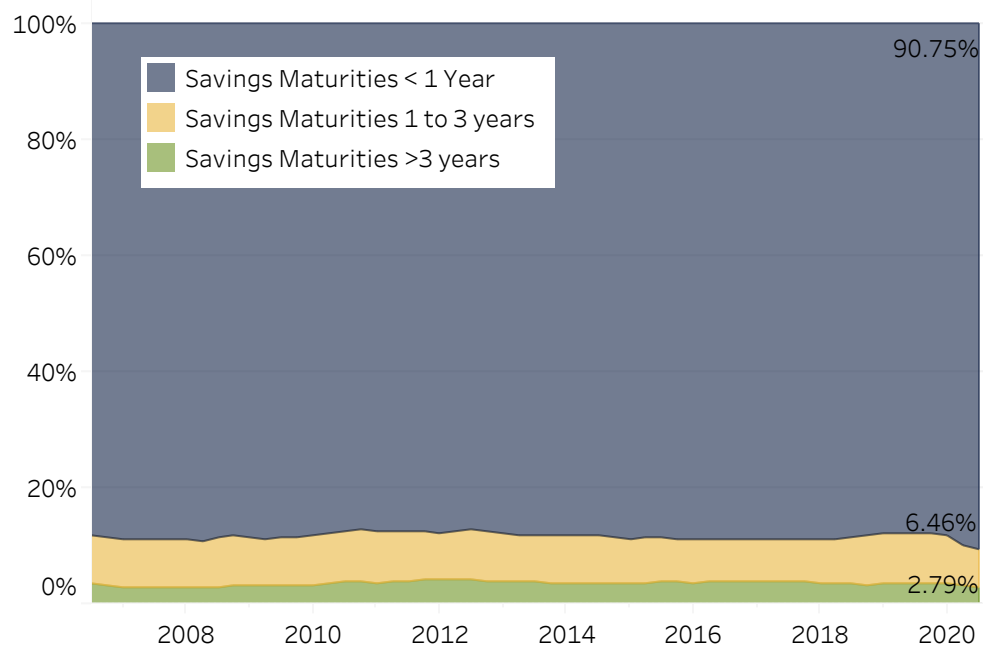
(% of Total Shares & Deposits)



Share Distribution



Savings Maturities



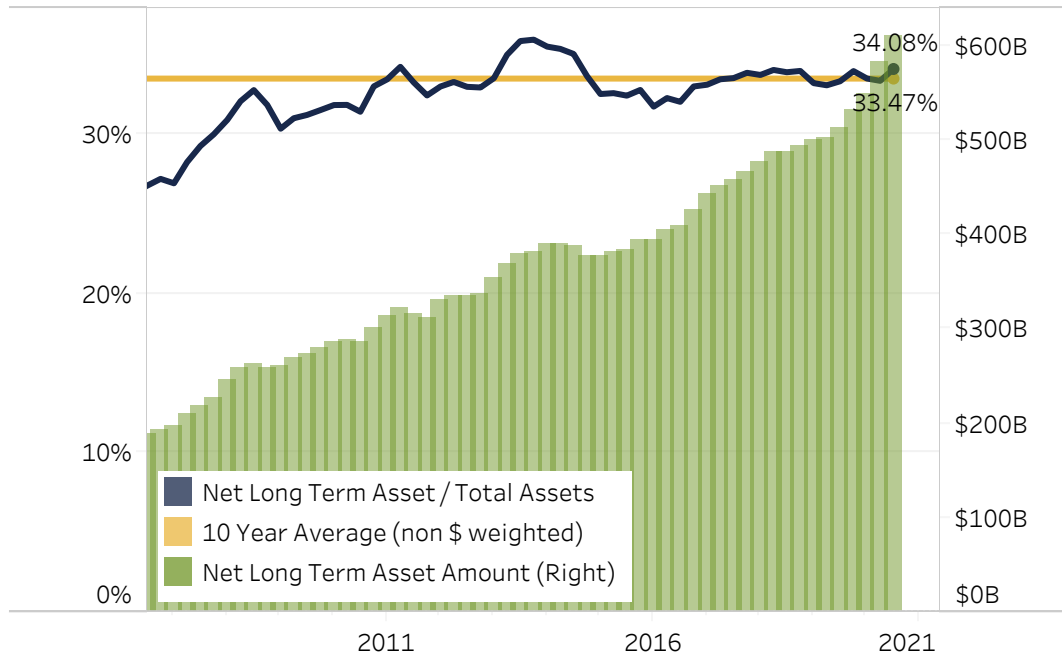
Share Growth

	Share Draft	Regular Shares	Money Market	Share Certs.	IRA/KE..	All Other Shares	Non Member Deposits
2006 Q4	-6.78%	-6.76%	1.45%	23.76%	7.78%	-0.06%	14.08%
2007 Q4	0.93%	-6.67%	10.65%	14.41%	9.37%	3.10%	-12.05%
2008 Q4	3.78%	5.72%	15.60%	4.68%	13.65%	18.34%	4.79%
2009 Q4	15.85%	11.86%	23.20%	-0.30%	13.47%	13.95%	-4.92%
2010 Q4	5.36%	10.31%	11.02%	-5.38%	4.11%	3.70%	-2.50%
2011 Q4	11.98%	11.09%	7.61%	-4.37%	1.62%	8.93%	-8.68%
2012 Q4	10.71%	12.31%	7.55%	-3.04%	1.83%	0.13%	2.80%
2013 Q4	6.84%	8.16%	4.38%	-3.21%	-0.81%	-5.84%	31.17%
2014 Q4	10.37%	7.84%	3.37%	-1.37%	-1.96%	-0.50%	69.32%
2015 Q4	14.50%	9.69%	5.60%	0.63%	-0.41%	3.63%	31.86%
2016 Q4	2.60%	11.68%	7.51%	4.92%	1.98%	14.43%	31.20%
2017 Q4	9.14%	7.25%	4.19%	6.36%	-0.56%	0.71%	17.21%
2018 Q4	14.44%	1.26%	0.89%	12.26%	-0.14%	8.23%	15.92%
2019 Q4	7.88%	4.13%	4.92%	20.56%	4.42%	8.48%	8.32%
2020 Q3	33.75%	22.73%	20.82%	1.77%	3.93%	34.09%	3.83%

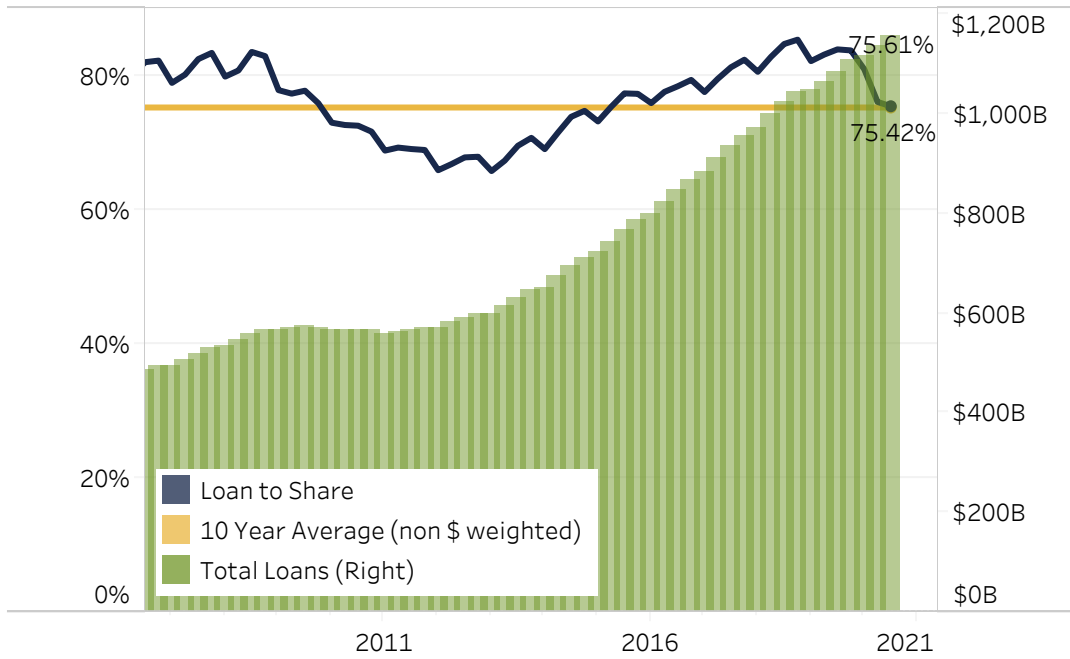


Asset-Liability Management Trends

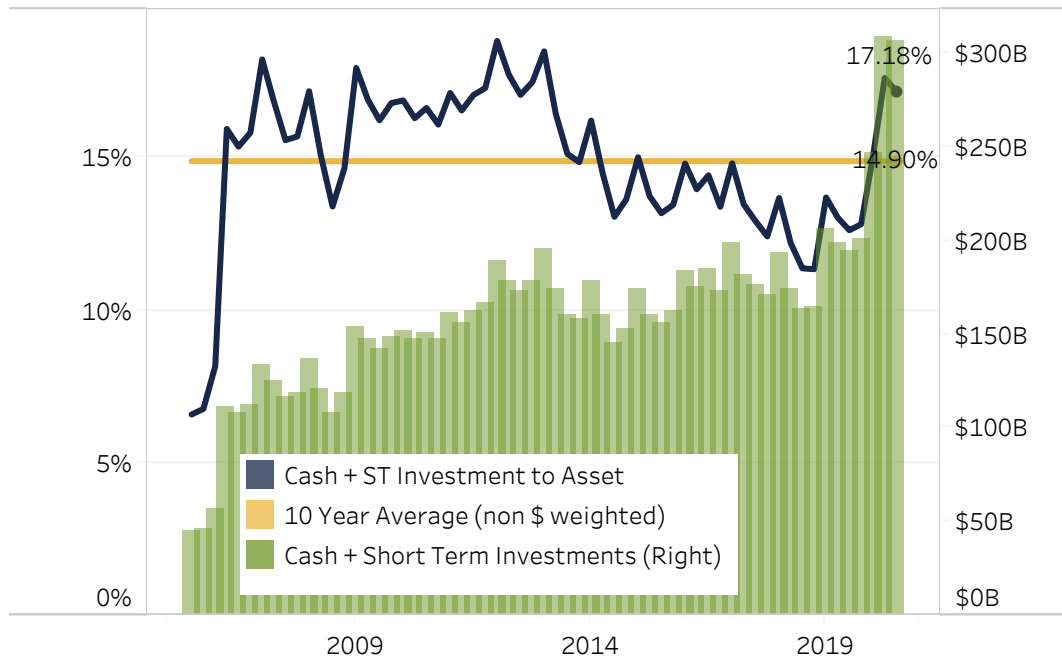
Net Long Term Assets / Total Assets



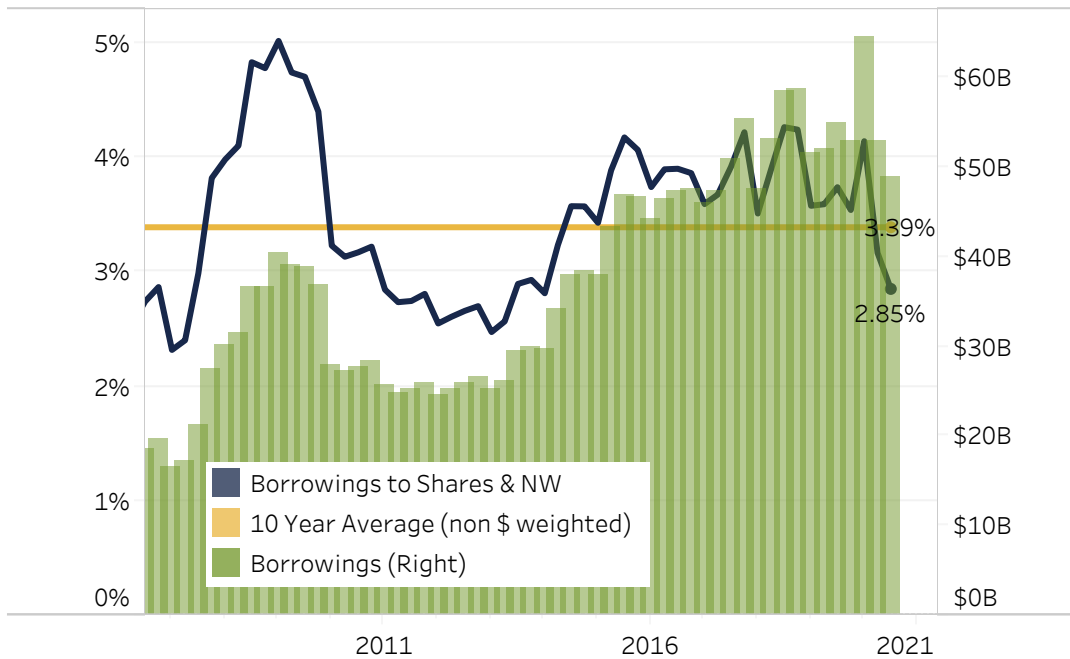
Total Loans / Total Shares



Cash + Short Term Investments / Assets

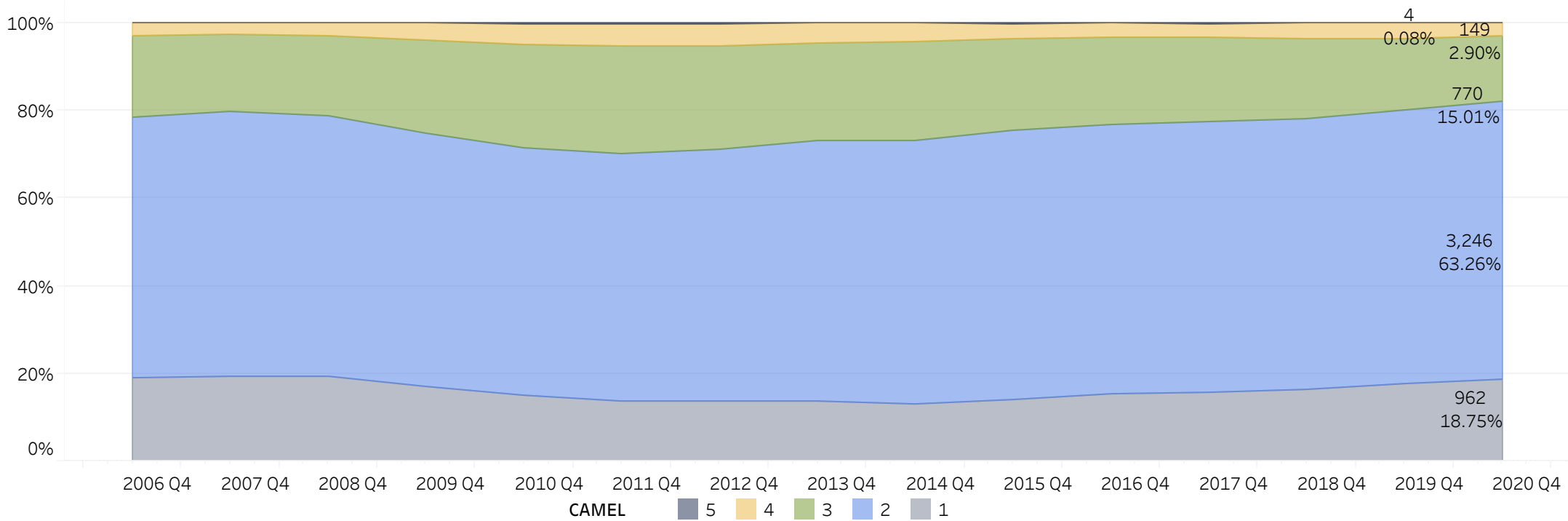


Borrowings / Total Shares & Net Worth

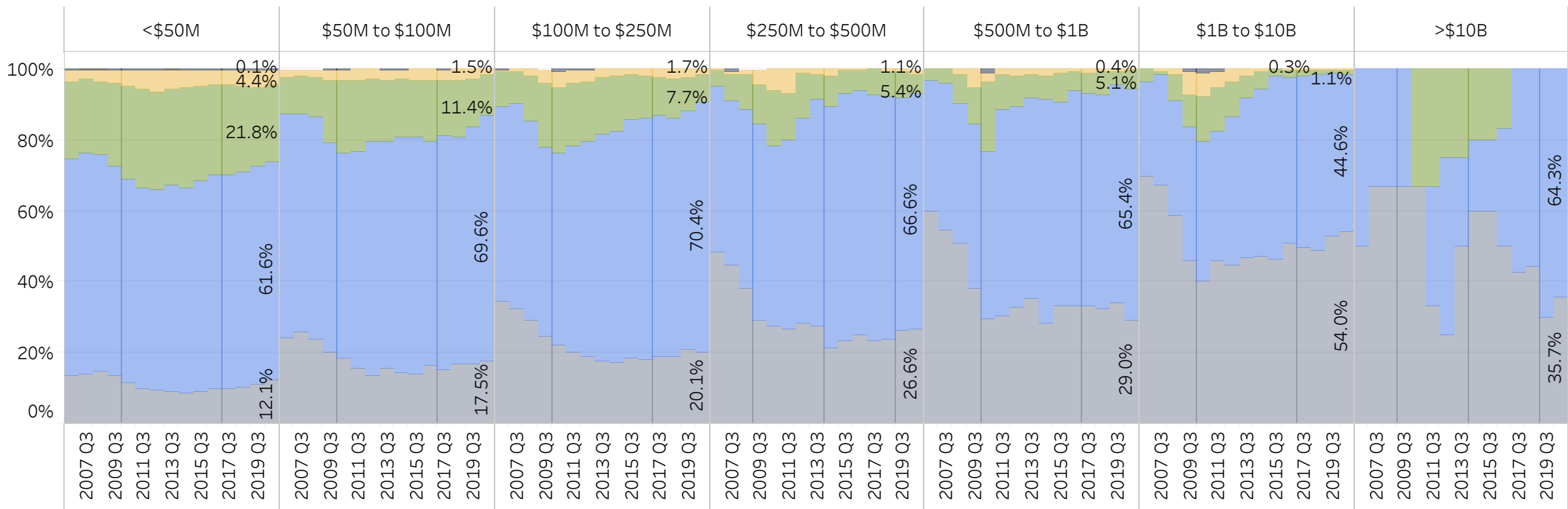




Number & Proportion of Credit Unions, by CAMEL Ratings



Proportion of Credit Unions, by Asset Size & CAMEL Ratings





Summary of Trends by Asset Group

	<\$50M	\$50M to \$100M	\$100M to \$250M	\$250M to \$500M	\$500M to \$1B	\$1B to \$10B	>\$10B
Number of FICU Reporting	2,760	674	710	353	272	350	14
Total Assets	\$45,078M	\$48,360M	\$112,193M	\$123,687M	\$191,040M	\$901,301M	\$365,291M
Average Assets / CU	\$16M	\$72M	\$158M	\$350M	\$702M	\$2,575M	\$26,092M
Net Worth / Total Assets	12.67%	11.48%	10.82%	10.49%	10.32%	10.42%	9.97%
Average Net Worth Ratio (non-dollar weighted)	14.57%	11.58%	10.94%	10.54%	10.41%	10.46%	9.76%
ROAA	0.39%	0.49%	0.50%	0.53%	0.56%	0.78%	0.55%
Net Int Inc to Ave Asset	3.10%	3.03%	3.02%	2.94%	2.94%	2.70%	3.16%
Fee & Other Inc to Ave Asset	0.87%	1.14%	1.27%	1.38%	1.38%	1.35%	1.22%
Operating Expenses to Ave Assets	3.45%	3.52%	3.58%	3.53%	3.45%	2.88%	2.70%
Provision to Ave Assets	0.19%	0.21%	0.26%	0.31%	0.39%	0.45%	1.23%
Loan to Share	54.47%	59.83%	66.77%	71.67%	76.65%	78.12%	77.84%
Delinquency Rate	0.94%	0.70%	0.60%	0.55%	0.57%	0.45%	0.70%
Real Estate Delinquency Rate	0.85%	0.68%	0.58%	0.53%	0.53%	0.44%	0.65%
Commercial/MBL Delinquency Rate	1.09%	1.11%	1.20%	1.01%	1.08%	0.64%	0.69%
Net Charge-Offs to Ave Loans	0.39%	0.37%	0.37%	0.37%	0.40%	0.35%	0.95%
Net Long Term Asset / Total Assets	16.23%	23.31%	28.24%	31.01%	35.12%	35.94%	35.39%
Cash + ST Investment to Asset	32.11%	26.61%	21.66%	18.75%	15.87%	16.01%	15.75%
Borrowings to Shares & NW	0.08%	0.37%	0.66%	1.15%	2.54%	2.81%	5.17%

**Summary of Trends by CU Type**

	FCU	FISCU	Total
Number of FICU Reporting	3,213	1,920	5,133
Total Assets	\$905,561M	\$881,391M	\$1,786,952M
Total Loans (Right)	\$580,864M	\$574,902M	\$1,155,767M
Shares	\$768,082M	\$760,583M	\$1,528,665M
Delinquency Amount	\$3,535M	\$2,768M	\$6,303M
% of FICU	62.59%	37.41%	100.00%
% of Total FICU Assets	50.68%	49.32%	100.00%
% of Total FICU Loans	50.26%	49.74%	100.00%
% of Total FICU Delinquency	56.09%	43.91%	100.00%
Net Worth / Total Assets	10.53%	10.34%	10.43%
Delinquency Rate	0.61%	0.48%	0.55%
Net Charge-Offs to Ave Loans	0.60%	0.36%	0.48%
Gross Income to Ave. Asset	5.02%	4.80%	4.91%
Cost of Funds to Ave. Assets	0.79%	0.69%	0.74%
Provision to Ave Assets	0.69%	0.43%	0.56%
Operating Expenses to Ave Assets	3.02%	3.03%	3.02%
ROAA	0.62%	0.69%	0.66%
Net Long Term Asset / Total Assets	34.37%	33.77%	34.08%
Loan to Share	75.63%	75.59%	75.61%
Share Growth (YoY)	15.93%	20.78%	18.29%
Loan Growh (YoY)	4.94%	7.79%	6.34%
Asset Growth (YoY)	13.88%	18.57%	16.14%